



d'Amico

**d'Amico International Shipping
Q1 2010 RESULTS**

29 April 2010

d'Amico International Shipping

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Agenda

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Marco Fiori

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Alberto Mussini

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Marco Fiori

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Highlights

Marco Fiori



Q1 2010 Highlights

Financials

- ❖ Net Loss of US\$ 3.4 m
- ❖ Operating Cash Flow of US\$ 2.0 m
- ❖ Strong financial position: Net debt US\$173.8m with US\$ 86.8 m of Cash on hands and credit lines available for about US\$ 100m

Events

GLEND A JV

- ❖ The installments paid under three of the four SLS terminated new shipbuilding contracts have been reimbursed
- ❖ Publication of the positive award in the remaining arbitration between GLEND A and SLS Shipbuilding Co. Ltd.
- ❖ M/T GLEND A Meredith delivered
- ❖ Transfer of 2 ex newbuilding LR1 vessels to Glencore and 2 ex newbuilding MR vessels to d'Amico Tankers

OTHER

- ❖ Optimization carried out by Handytankers Pool on the vessels chartered through the Pool itself

Product tankers Market

- ❖ The Spot market, which bottomed out in 2009, performed relatively well. This was the result of improving Economic news coupled with very cold winter conditions
- ❖ Stabilization of the vessels market value. DIS fleet value of US\$450 m at 31 March 2010

Controlled Fleet Profile

- ❖ Young Fleet with an average age of 4.7 years vs. industry of 9.2 years¹
- ❖ All vessels are double-hull
- ❖ 6 Purchase Options exercisable on chartered vessels (3 by 2011)
- ❖ Fleet in compliance with stringent requirements of oil-major companies

	DIS Fleet as at 31 March 2010			
	MR	Handy	Total	%
Owned	14.0	3.0	17.0	42.0%
Bareboat Chartered	-	1.0	1.0	2.5%
Time Chartered	16.0	3.0	19.0	46.9%
Time Chartered through Pools	-	3.5	3.5	8.6%
Total	30.0	10.5	40.5	100%

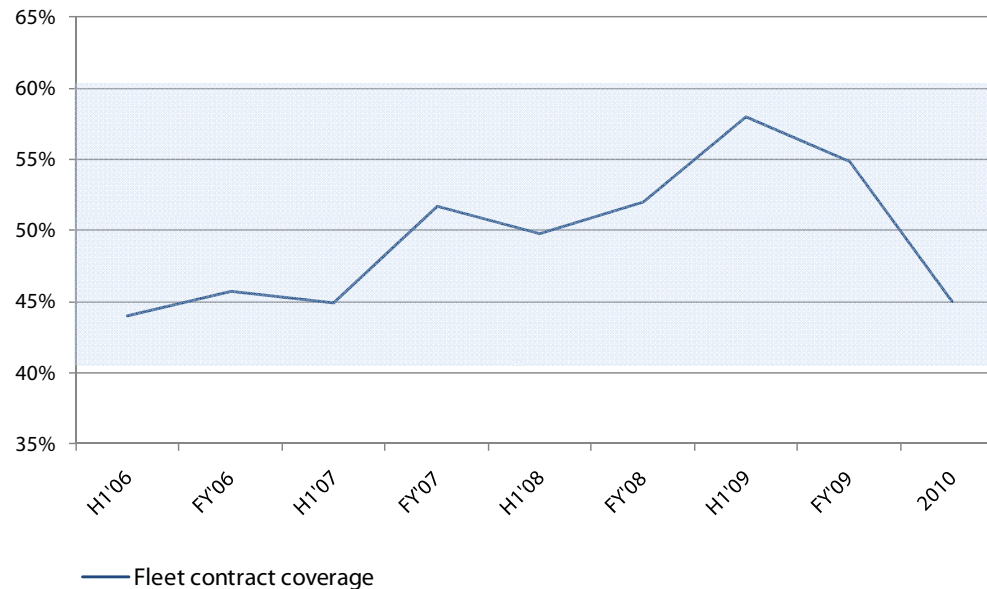
❖ Modern and flexible product tankers fleet (66.7%² IMO classed)

1. Per Clarksons as at April 2010

2. Calculated by number of vessels

Fleet management

- ❖ Maintaining coverage on the higher side to protect DIS position against weak spot market conditions. High percentage of Revenue from fixed contracts (Coverage) of 45% in 2010 and already fixed in the range of 35% for 2011
- ❖ 3 vessels fixed in 2010 with Exxon Mobil for 12 months plus option for further 12 months



- ❖ **Revenue from contracts (fixed Coverage) between 40%-60%, helps to maintain a flexible chartering position while, at the same time, protecting DIS against spot market volatility**

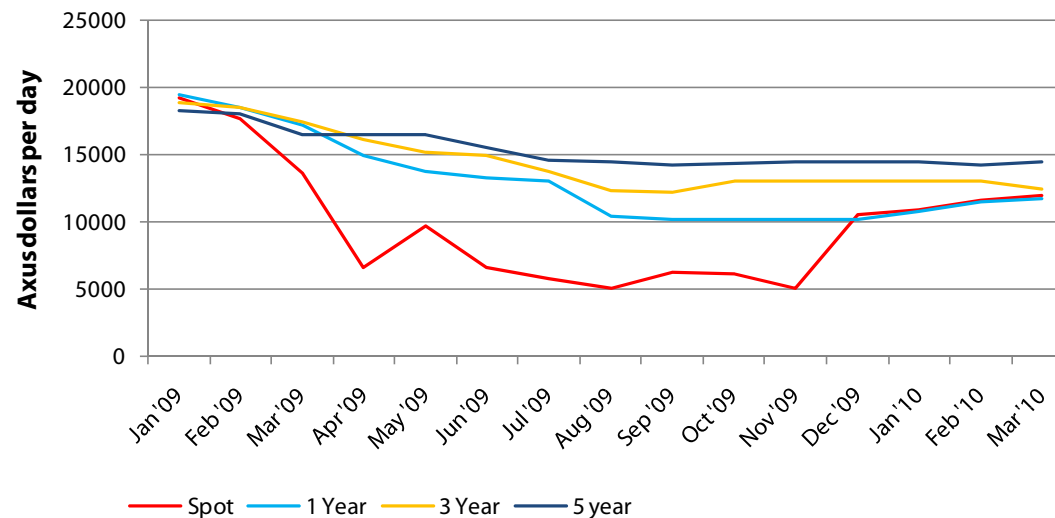
Marco Fiori



Market Overview

- ❖ The Spot market, which bottomed out in the course of the previous year performed better than the last three quarters of 2009. This was a result of improving Economic news coupled with very cold winter conditions across the Northern Hemisphere saw an increase in demand for Oil products.
- ❖ The oil product forward demand forecast has been revised upward by the IEA for 2010.
- ❖ The forward delivered price for Petroleum Products is higher than that for prompt delivery especially Jet fuel. This has resulted in excess of 7,000,000 metric tonne of Products in floating storage around the world

Average Rates for MR¹Product Tankers (US\$)

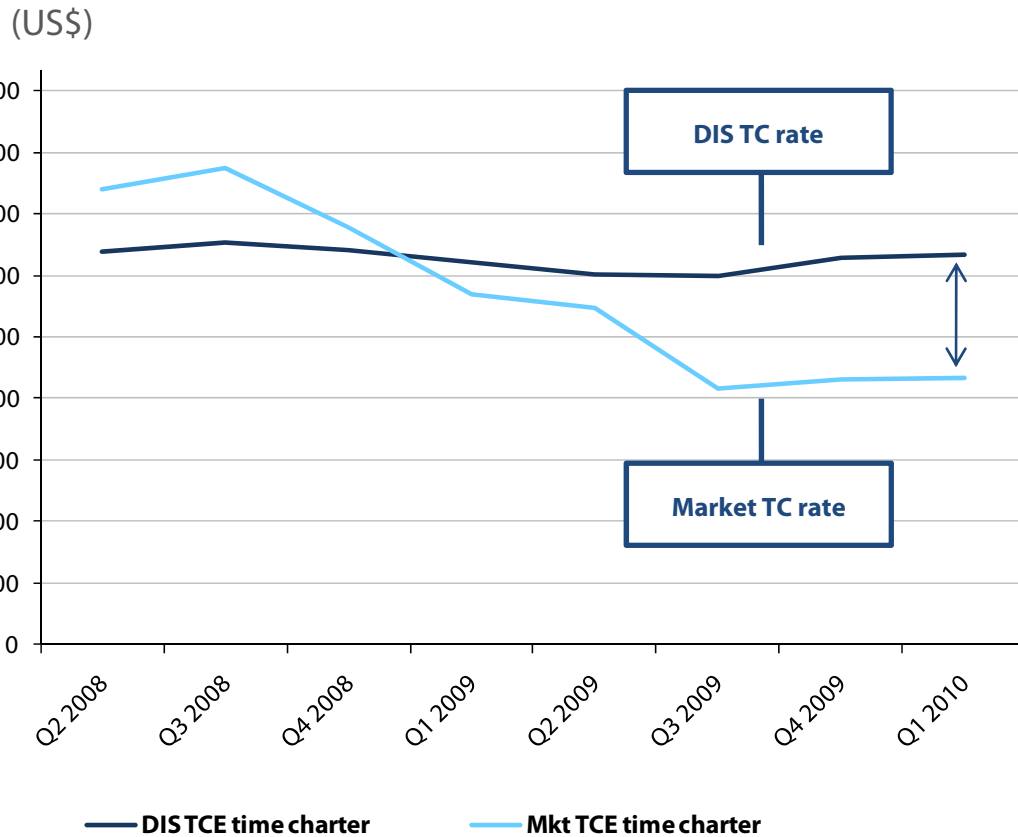


❖ **3y and 5y TC rates higher than 1y TC rate indicating positive sentiment for the longer term**

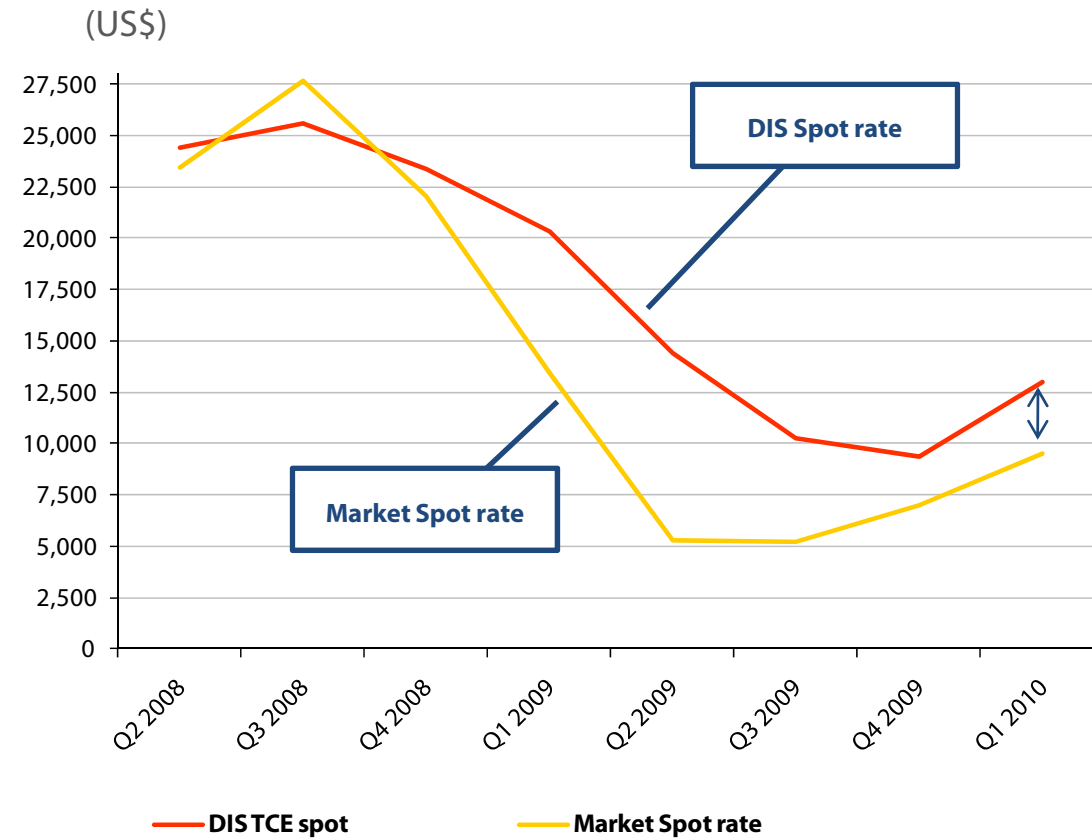
1. Per Clarksons as at April 2010

DIS Daily Rates Trend

❖ DIS contract book supported the over performance in the weak spot market experienced in most of 2009



❖ DIS over performed the spot market rates trend thanks to its access to cargoes via its market positioning and strategic partnerships



❖ DIS over performed the market

Alberto Mussini



Q1 2010 Financial Results

Results

- ❖ **TCE** Earnings of US\$ 51.1 m
- ❖ **EBITDA** of US\$ 7.2 m
- ❖ **Net Loss** of US\$ 3.4 m
- ❖ **EPS** of US\$ (0.02)

Cash generation

- ❖ Operating cash flow of US\$ 2.0 m

Net Debt - Cash

- ❖ Stable **Net Debt** of US\$ 173.8 m as at 31 March 2010 with relevant **Cash** of US\$ 86.8 m

❖ **The not material Q1 2010 Net loss of US\$ 3.4 million reflects an improved scenario, while DIS, which over performed the market trend, is maintaining its strong financial position, generating positive operating cash flow**

Financial Results - Income Statement

(US\$ million)	Q1 2010	Q1 2009
TCE Earnings	51.1	54.2
Time charter hire costs	(25.5)	(23.3)
Other direct operating costs	(14.1)	(11.3)
General and administrative costs	(4.6)	(5.0)
Other operating Income	0.2	0.9
EBITDA	7.2	15.5
Depreciation	(8.0)	(8.7)
EBIT	(0.8)	6.8
Net financial income (charges)	(2.3)	2.0
Income taxes	(0.3)	(0.2)
Net Profit (Loss)	(3.4)	8.6

❖ **EBITDA margin improved with respect to the two last quarters of 2009. The positive trend driven by a generally more favourable operating environment**

❖ **EBIT for Q1 2010 was close to the break-even level. The performance realized in Q1 2010 reflects the depreciation schedule, now based on 20 years vs. the previous one of 17 years. This is in line with the industry most common practices**

Key Operating Measures

Key Operating Measures	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010
Number of vessel equivalents ¹	36.0	37.0	38.5	41.1	41.5
Fleet contract coverage ²	56%	60.2%	54.9%	48.9%	47.5%
Daily TCE earnings ³ (US\$/day)	19.375	16.504	13.879	14.235	15.901
Owned vessels/total fleet (%)	41.7%	40.1%	40.3%	39.8%	40.5%
Off-hire days/available vessel days (%)	2.5%	4.1%	2.5%	1.06%	2.4%

❖ **Recovery of daily rates in Q1 2010 vs. the flat and weak trend of the last 9 months of 2009**

❖ **DIS strategically secured a significant amount of revenue at good and profitable levels**

1. Total vessel days for the period divided by number of days in the period

2. Days employed on time charters and contracts of affreightment, divided by total available vessel days

3. Calculation excludes time charter equivalent income and days of vessels chartered through pools

Statement of financial position

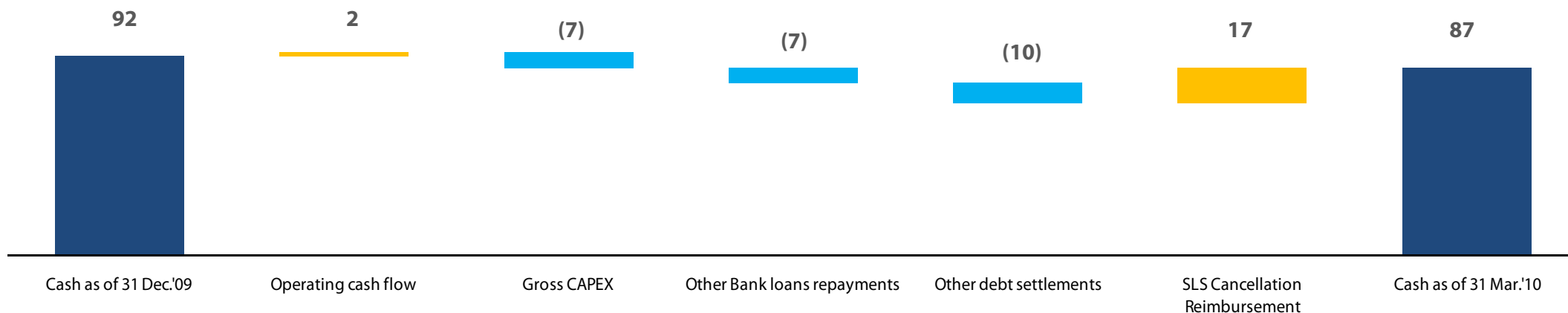
(US\$ Thousand)	As at 31 Mar.'10	As at 31 Dec.'09
ASSETS		
Non current assets	519,617	522,717
Current assets	165,372	202,423
Total assets	648,989	725,140
LIABILITIES & SHAREHOLDERS' EQUITY		
Shareholders' equity	349,856	353,499
Non current liabilities	244,766	261,220
Current liabilities	90,367	110,421
Total liabilities and shareholders' equity	648,989	725,140
<i>Of which:</i>		
Bank and other lenders	260,868	307,744
Cash and cash equivalents	99,658	148,575
Net Debt	173,835	171,360

❖ **Solid financial position. The gap between net book value and market value has now been reduced with no need to account for vessels write down (impairment)**

❖ **Net Debt / Equity ratio at 0.50 in line with December 2009**

Net Debt and Cash Evolution in Q1'09

(US\$ million)	31 Mar '10	31 Dec '09
Bank and other lenders	273.5	319.9
Current fin. Assets	99.7	148.6
- Cash and cash equivalents	86,8	92,3
- Current fin. receivables from third parties	12,9	56.3
Net Debt	173,8	171.4

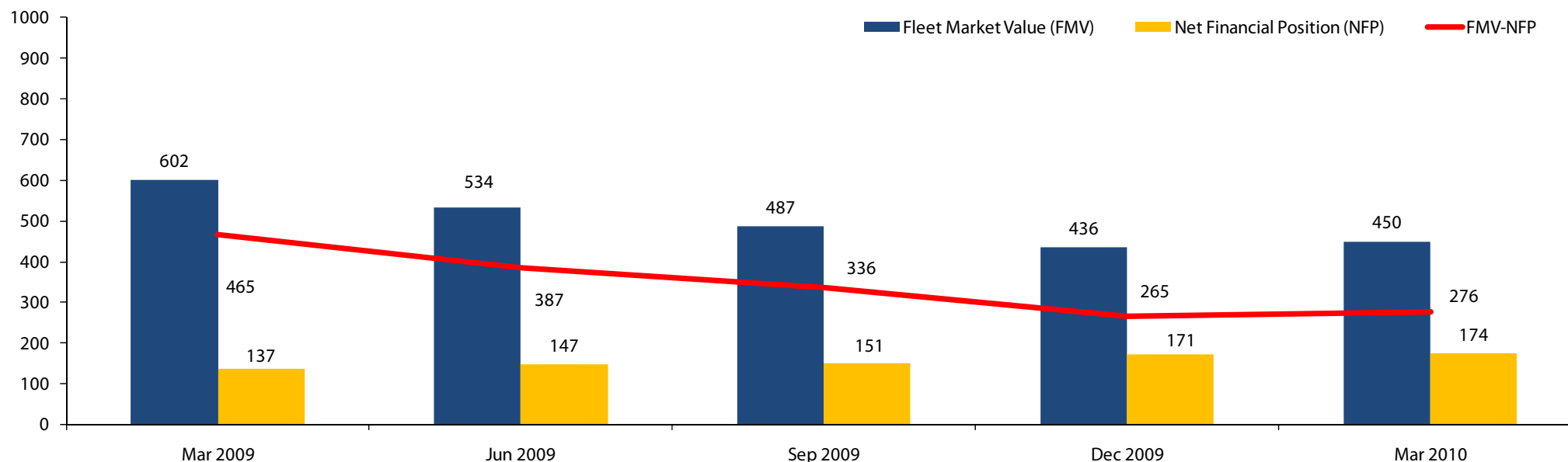


❖ **Following the operating cash erosion occurred in H2 2009, Q1 2010 showed a recovery in the operating environment, allowing DIS to generate operating cash in flow**

❖ **The not material net cash outflow for the period of US\$ 5.5 m mainly due to capex**

Fleet's Market Value and Net Debt

Group's Fleet Market Value and Net Financial Position (US\$ million)¹



Owned vessels on the water

15

15

16

16.5

17

❖ **New buildings and second-hand prices have constantly declined in 2009. In 2010 there has been an increase in 'sale & purchase' activity, in connection with the freight rates recovery and no further decrease in the vessels values**

1. April 2010 values based on SSY estimates as at 31 March 2010. Fleet value also includes DIS' share of yard payments for vessels under construction

Alberto Mussini



Fleet Profile Evolution

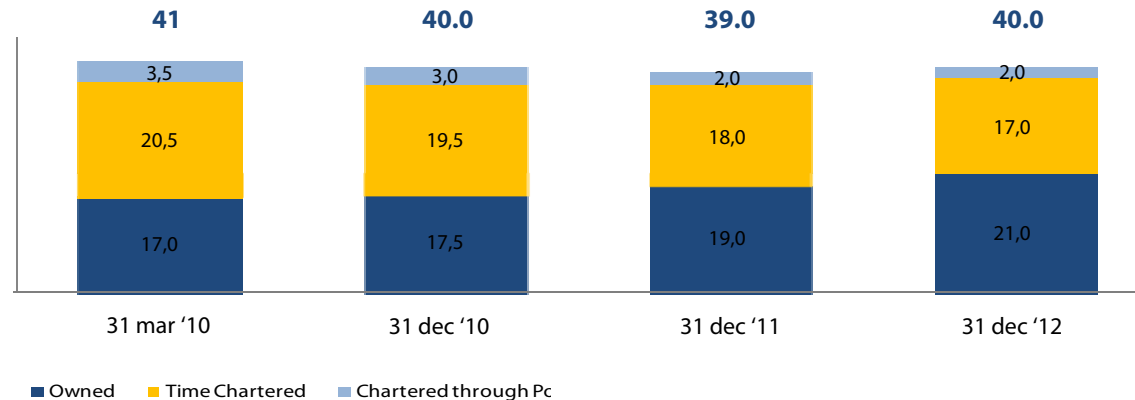
DIS' New-building Program

Year of Delivery	DIS' Interest	Total Vessels
2010	0.5	1.0
2011	1.5	3.0
2012	2.0	2.0
Total	4.0	6.0

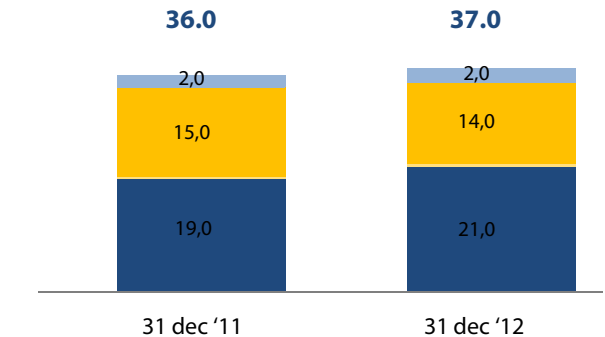
- ❖ DIS policy of steady and proper timing for growth, focusing on strong partnerships, positions the company favorably for next years
- ❖ The opportunity to not renew /extend some TC In contracts increase flexibility to face different future scenario

DIS' Vessels Controlled by Year

All extension options exercised on TC-In vessels



No extension options exercised on TC-In vessels



Capex Plan

Capital Commitments (US\$ thousand)	2010	2011	2012	Total
4 GIS Hyundai-Mipo	43,440	14,550	-	57,990
2 d'Amico Tankers Hyundai-Mipo	-	37,435	18,718	56,153
Total	43,440	51,985	18,718	114,143

- ❖ 4 MR Hyundai of GLENDA (JV with Glencore / DIS interests of 50%) - financed by Commerzbank / Credit Suisse.
- ❖ 2 d'Amico Tankers vessels (ex GIS) in process to be financed, but at the right time (no installments until late Q2 2011)

❖ The new building program is financed at attractive terms, with sustainable equity contributions (about 30%)

Outlook

Marco Fiori

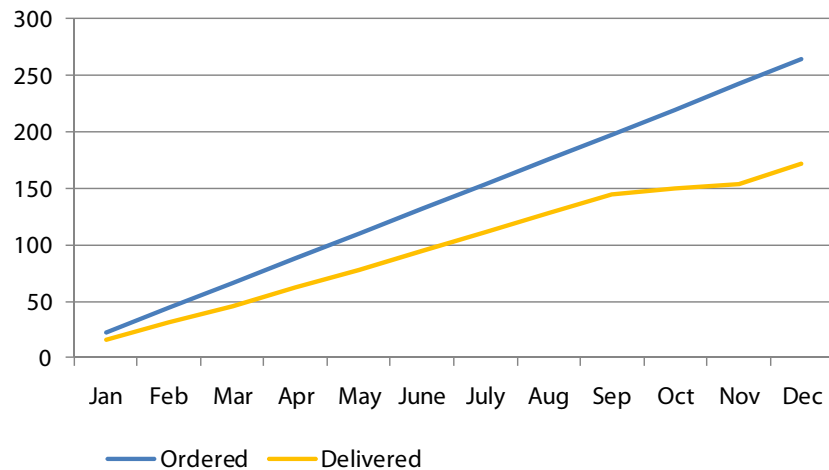


Outlook: Supply

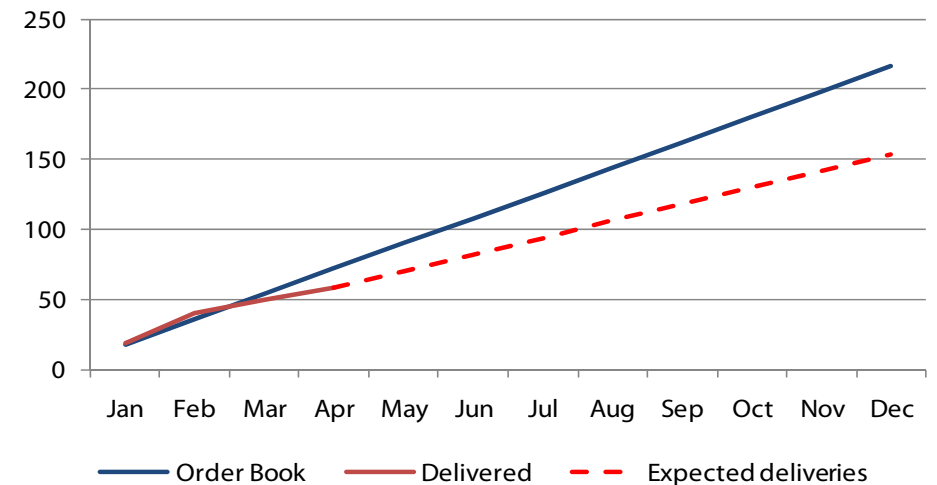
MR¹ Product Tanker Deliveries

- ❖ Number of ships due to be delivered in 2010 is still significant. However there is still speculation on exactly how many will actually be delivered
- ❖ The consensus is that the figure will be closer to 150 ships (slippage cancellation and conversion to other types of vessel)
- ❖ Certain number of Ships in the 25-55,000 dwt segment due to be delivered in Q4 2009 still have not arrived in Q1 2010. A percentage has been cancelled but in the most part delayed for much later delivery

Order book vs. deliveries MR Tankers - 2009



Order book vs. deliveries (expected) MR Tankers - 2010



❖ Still speculation on exactly how many ships will actually be delivered

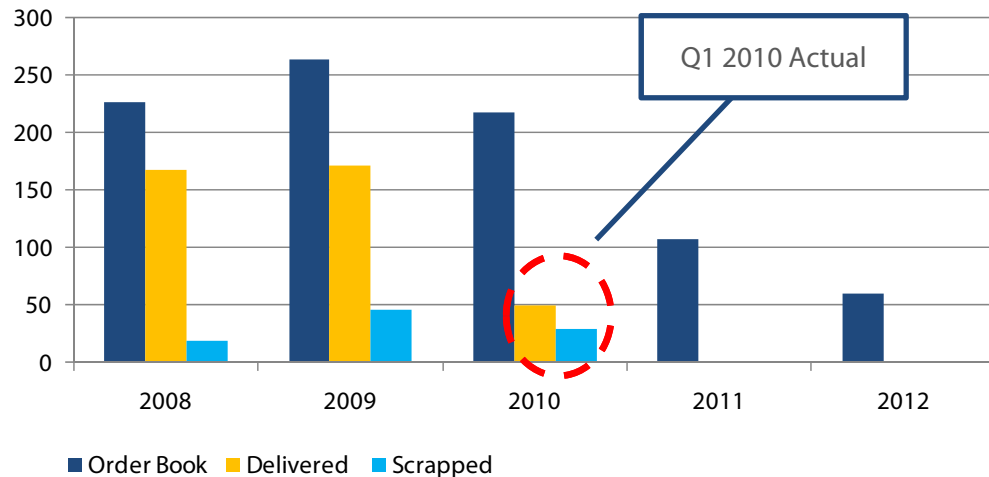
1. MR product tankers ranging from 25,000 to 55,000 dwt. Source: Clarkson, ICAP, SSY and Gibson search

Outlook: Supply

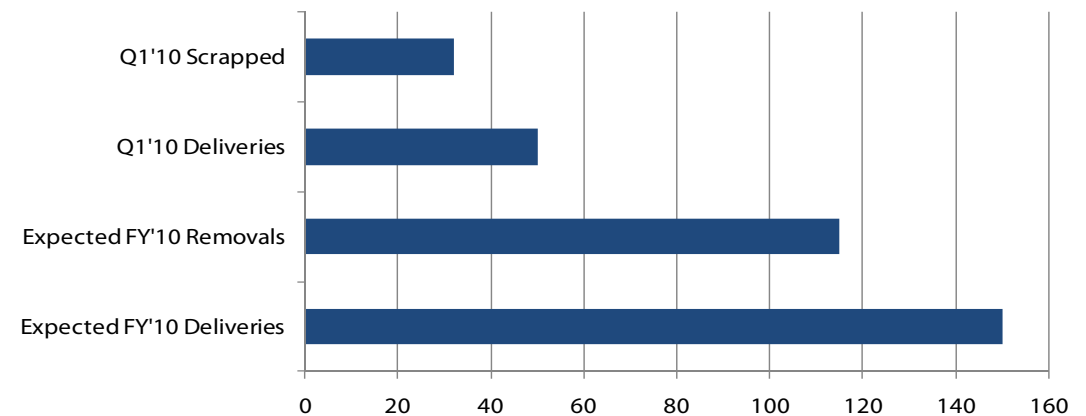
MR¹ Product Tanker Deliveries/Scrapping

- ❖ This year is the deadline for IMO phase out of the remaining single hull vessels from international trade. Close to one million deadweight of tonnage within the 25-55,000 deadweight segment has been removed from trading in the first quarter
- ❖ Should scrapping maintain its current pace we expect the net increase in Product Tankers to be relatively small. If the phase out is completely adhered to the Net fleet increase in all Tankers will be about 2% according to RS Platou

Outlook (n. of vessels)



2010 Picture (n. of vessels)



❖ Net forward growth declining. Insignificant new orders placed in 2010

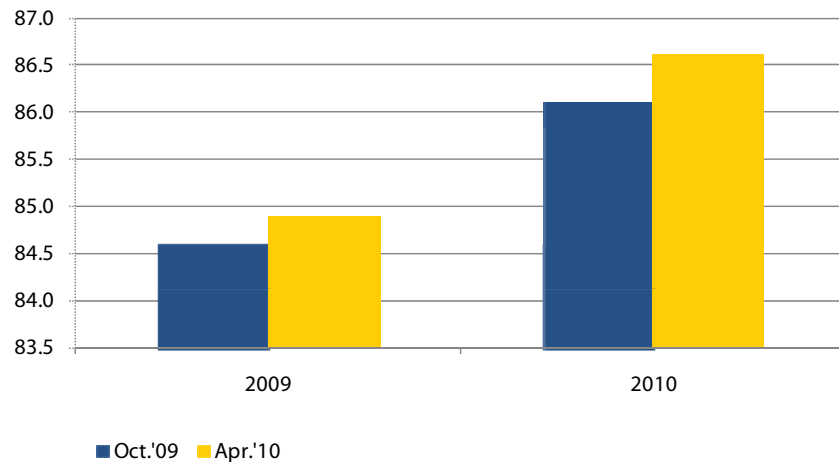
1. MR product tankers ranging from 25,000 to 55,000 dwt. Source: Clarkson, ICAP,SSY and Gibsons Services

Outlook: Demand

- ❖ The IEA has revised upwards global oil demand by 1.7 million barrels per day for 2010 versus the previous year
- ❖ Growth continues to be driven by non-OECD countries. China announced the biggest jump in GDP growth in the first quarter since early 2007
- ❖ China is still in an early stage of developing an oil consuming nation compared to other developed Asian nations. China's 1.3 billion population consumed 5.7 barrels of oil per '000 capita in 2008 while South Korea's 40 million population consumed 42.9 barrels per '000 capita. Great potential for upswing in Product demand

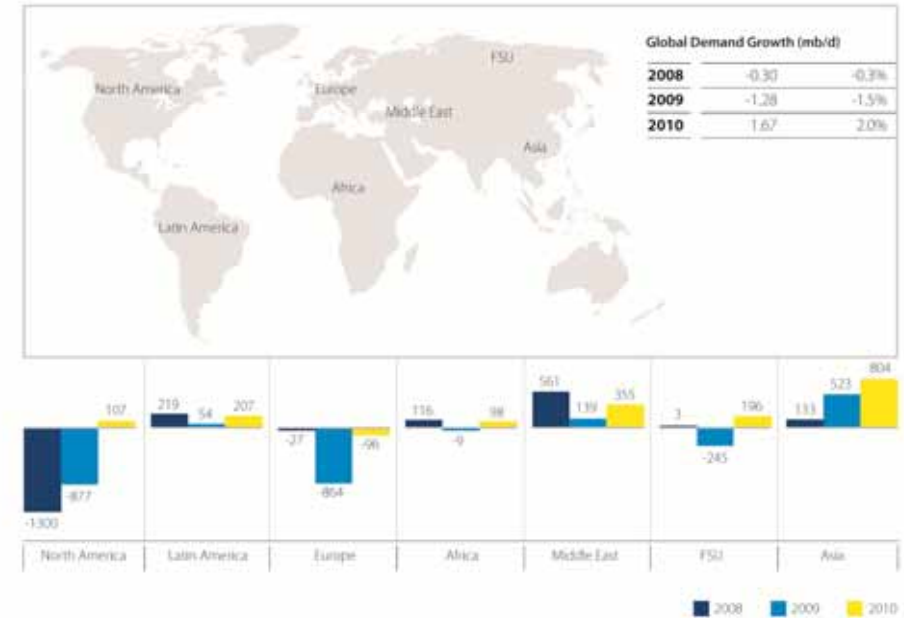
Global Oil Demand (2009-2010) IEA Estimates

Million of barrel



Global Oil Demand Growth 2008-2009-2010

Thousand barrels per day



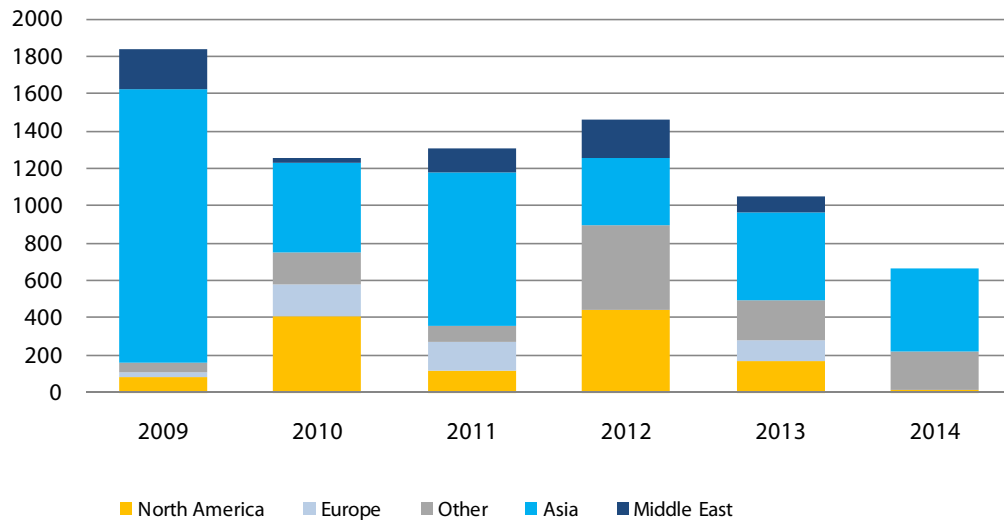
❖ **The oil product demand forecast has been revised upwards by the IEA for 2010 mainly due to better than previously expected demand growth**

1. Source: International Energy Agency Medium-Term Oil Market Report, April 2010

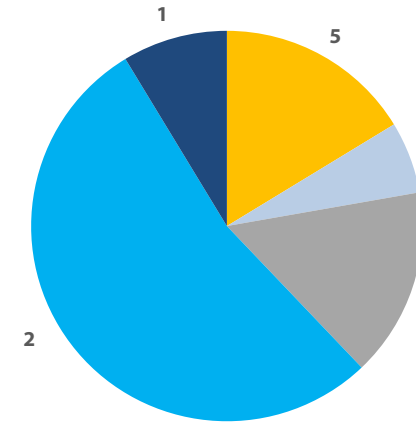
Outlook: Demand (cont'd)

- ❖ Refinery closures are still occurring, predominately within the OECD. Total has announced that it intends to cut its capacity by 500,000 barrels per day by 2011 due to poor margins and a cost saving
- ❖ New complex and competitive refineries are coming on line in non-OECD nations. Asia and the Middle East added 1,600,000 barrels per day capacity last year. This low-cost capacity in Asia will favour more long haul products trade
- ❖ So as tonne mile demand increases this should have a positive effect on product tanker demand. The tonne mile increase is expected to grow 3% within 2010 according to RS Platou

Timing of refinery expansion



Crude Distillation Additions and Expansions



1	Medio Oriente	9%
2	Asia	53%
3	Altri Paesi	16%
4	Europa	6%
5	Nord America	16%

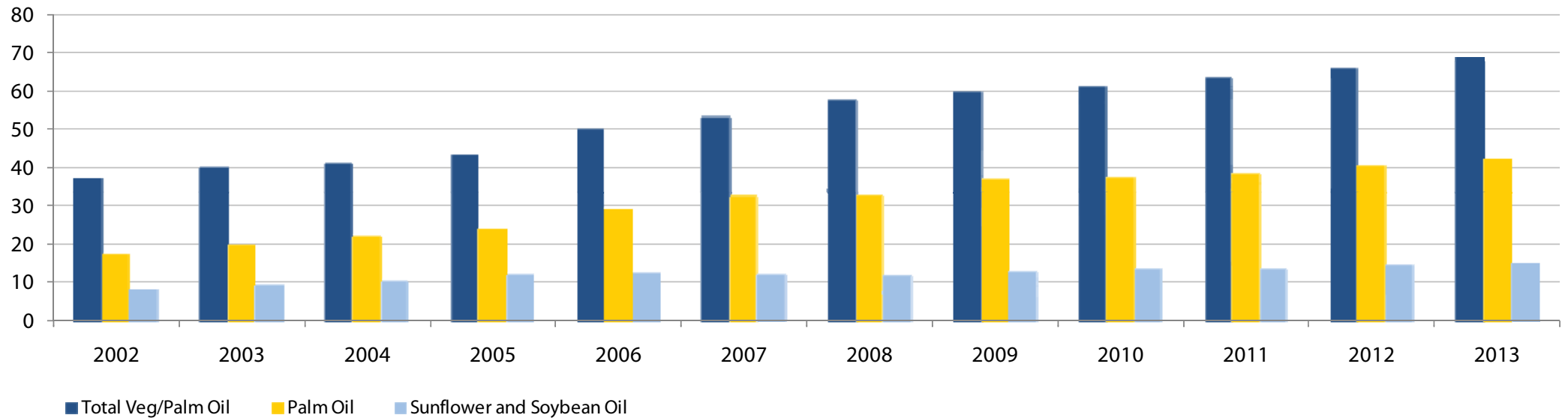
❖ Over 50% of additional capacity in Asia

1. Source: International Energy Agency Medium-Term Oil Market Report, July 2009

Vegetable Palm Oil Business

- ❖ Vegetable oil consumption directly related to GDP growth. As GDP forecasts improve so does the demand for imported Oils especially into developing countries such as China and India
- ❖ Ambitious environmental policy objectives for burning bio-fuel is positively affecting the demand for vegetable oil product
- ❖ The European union has an extremely high objective bound by Law to use 10% bio-fuels in transportation by 2020
- ❖ Which will result in improving demand for the transportation of vegetable oil

Vegetable Oil Seaborne Trade (million tons)



❖ **Vegetable and Palm Oil is 100 percent renewable resource unlike most other commodities**

1. Source: Drewry, ISTA Oilworld and KTR Maritime

DIS's response for 2010

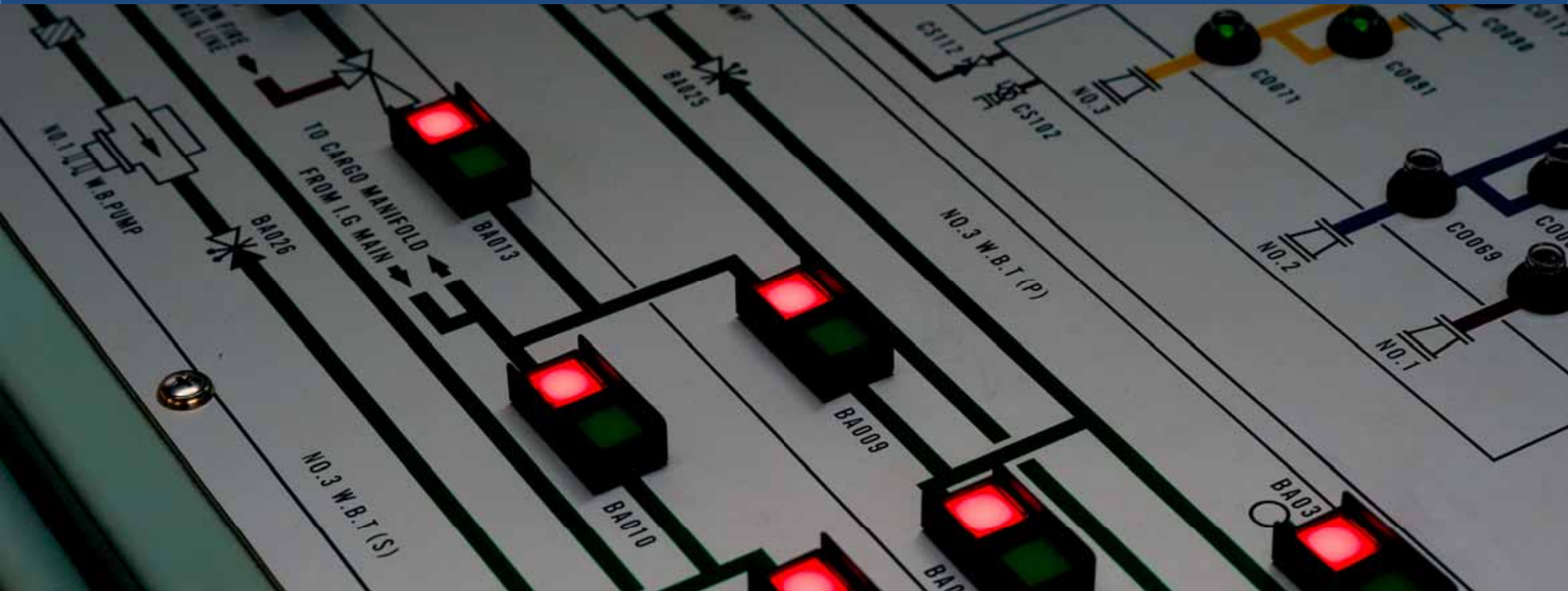
Outlook

- ❖ **Q1 produced better returns** compared to the previous nine months, which had been characterized by the collapse of Product demand on the back of the Global Economic downturn
- ❖ There is still a **number of Ships on order** but this should be offset to extent with the single hull phase out and slippage of new building due uncertain financial constraints
- ❖ **The product tanker market segment will be characterized by significant challenges**, but there are prospects for a better operating environment in 2010 as it would appear that the majority of world economies have moved out of the recession
- ❖ The large and diversified number of trade lanes, product dislocation as product demand changes region to region, and positive growth in demand for Ships capable of carrying a wide range of different classified product
- ❖ **The overall outlook remains still cautious, but DIS is very well positioned to maximize its potential during this period**

DIS strategy

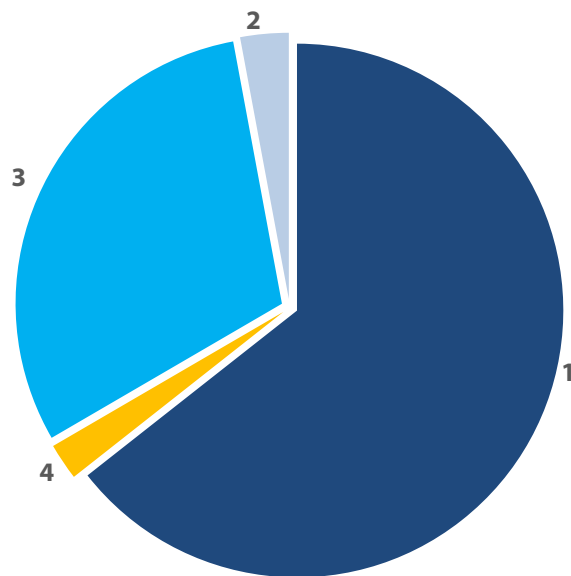
- ❖ Reaffirm the **balanced business development model**, keeping relevant financial resources 'on hands'
- ❖ Maintaining focus on securing cargo control, through our Global Network of Offices, in order to optimize vessels laden to ballast voyage ratio through triangulation, and continue to be a Key-player in **alternative commodities**, a growing & strategic market
- ❖ Enhance and develop business with established Key clients
- ❖ **External opportunities**

Appendix



DIS' Shareholdings Structure

Key Information on DIS' Shares



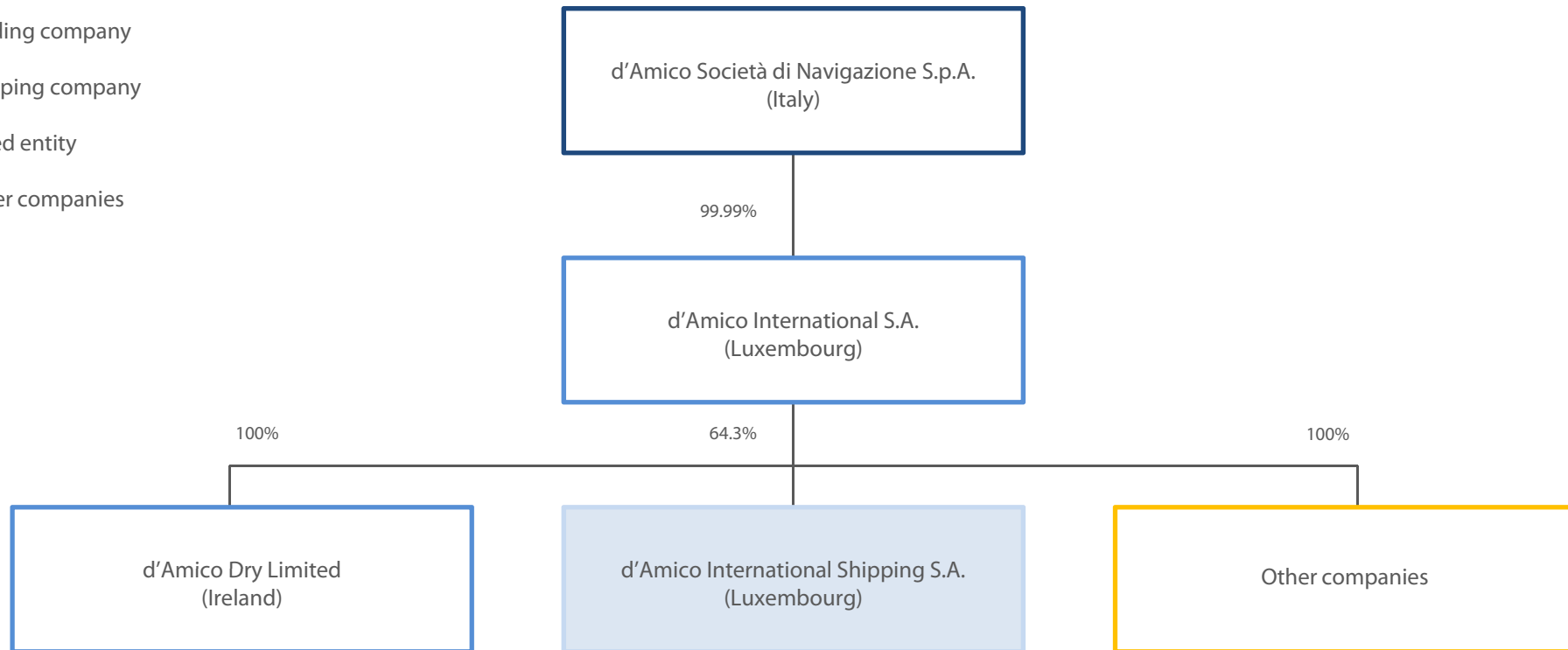
1	d'Amico International SA	64.38%
2	d'Amico International Shipping S.A.	2.93%
3	Others	30.46%
4	Kairos Partners SGR SpA	2.23%

Listing Market	Borsa Italiana, STAR
No. of shares	149,949,907
Market Cap¹	€ 181,9 million
Shares Repurchased / % of share capital	4,390,495 / 2.93%

1. Based on DIS' Share price on 26 April 2010, of € 1.213

d'Amico's Group Structure

-  Holding company
-  Shipping company
-  Listed entity
-  Other companies



❖ **DIS benefits from d'Amico Società di Navigazione S.p.A.'s technical management and crewing services**

DIS' Current Fleet Overview

MR FLEET

Name of vessel	Tonnage (dwt)	Year Built	Builder, Country	Flag	Classification Society	Interest ¹	IMO Classified
Owned							
GLENDAMeredit ³	46,000	2010	Hyundai MIPO, South Korea	Liberia	Lloyds	50%	IMO III
High Strength ²	46,592	2009	Nakai Zosen, Japan	Panama	NKK	100%	-
High Efficiency ²	46,547	2009	Nakai Zosen, Japan	Panama	NKK	100%	-
GLENDAMegan ³	47,000	2009	Hyundai MIPO, South Korea	Liberia	Lloyds	50%	IMO III
High Venture	51,087	2006	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Presence	48,700	2005	Imabari, Japan	Liberia	NKK	100%	-
High Priority	46,847	2005	Nakai Zosen, Japan	Liberia	NKK	100%	-
High Progress	51,303	2005	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Performance	51,303	2005	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Valor	46,975	2005	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Courage	46,975	2005	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Endurance	46,992	2004	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Endeavour	46,992	2004	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Challenge	46,475	1999	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Spirit	46,473	1999	STX, South Korea	Liberia	RINA and ABS	100%	IMO III
High Wind	46,471	1999	STX, South Korea	Liberia	RINA and ABS	100%	IMO III

Time chartered with purchase option	Tonnage (dwt)	Year Built	Builder, Country	Flag	Classification Society	Interest ¹	IMO Classified
High Enterprise	45,800	2009	Shin Kurushima, Japan	Panama	NKK	100%	IMO III
High Pearl	46,000	2009	Imabari, Japan	Singapore	NKK	100%	-
High Prosperity	48,711	2006	Imabari, Japan	Singapore	NKK	100%	-
High Century	48,676	2006	Imabari, Japan	Hong Kong	NKK	100%	-
High Nefeli	45,976	2003	STX, South Korea	Greece	ABS	100%	IMO III

Time charter without purchase option	Tonnage (dwt)	Year Built	Builder, Country	Flag	Classification Society	Interest ¹	IMO Classified
High Force	52,000	2009	Shin Kurushima, Japan	Singapore	NKK	100%	-
High Saturn	51,149	2008	STX, South Korea	Hong Kong	NKK	100%	IMO III
High Mars	51,149	2008	STX, South Korea	Hong Kong	NKK	100%	IMO III
High Mercury	51,149	2008	STX, South Korea	Hong Kong	NKK	100%	IMO III
High Jupiter	51,149	2008	STX, South Korea	Hong Kong	NKK	100%	IMO III
High Glory	45,700	2006	Minami Nippon, Japan	Panama	NKK	100%	-
High Glow	46,846	2006	Nakai Zosen, Japan	Panama	NKK	100%	-
High Energy	46,874	2004	Nakai Zosen, Japan	Panama	NKK	100%	-
High Power	46,874	2004	Nakai Zosen, Japan	Panama	NKK	100%	-
Dauntless ⁴	46,168	1999	Hyundai Heavy Ind., South Korea	Marshall Islands	DNV	50%	-

1. DIS' economical interest

2. Vessels on TC from JV Company DM shipping (d'Amico/Mitsubishi) to d'Amico Tankers 100%

3. Vessel owned by JV Company GLENDAShipping (50% owned by d'Amico)

4. Vessel delivered on 28 March, 2010 and not included in Q1 2010 results

DIS' Current Fleet Overview (cont'd)

HANDYSIZE DIRECT

Name of vessel	Tonnage (dwt)	Year Built	Builder, Country	Flag	Classification Society	Interest ¹	IMO Classified
Owned							
Cielo di Salerno	36,032		2002	STX, South Korea	Liberia	RINA and ABS	100%
Cielo di Parigi	36,032		2001	STX, South Korea	Liberia	RINA and ABS	100%
Cielo di Londra	35,985		2001	STX, South Korea	Liberia	RINA and ABS	100%
Time charter without purchase option							
Cielo di Guangzhou ²	38,877		2006	Guangzhou, China	Italy	RINA and ABS	100%
Cielo di Roma	40,081		2003	Shina, South Korea	Italy	RINA and ABS	100%
Cielo di Milano	40,096		2003	Shina, South Korea	Italy	RINA and ABS	100%
Cielo di Napoli	40,083		2002	Shina, South Korea	Italy	RINA and ABS	100%

HANDYSIZE INDIRECT INTEREST

Name of vessel	Tonnage (dwt)	Year Built	Builder, Country	Flag	Classification Society	Interest ¹	IMO Classified
Time charter without purchase option							
Handytanker Liberty	34,620		2006	Dalian, China	Marshall Islands	LLOYDS	100%
Elbtank Denmark	37,274		2002	Hyundai, South Korea	Marshall Islands	DNV	50%
Time charter with purchase option							
Malbec	38,499		2008	Guangzhou, China	Marshall Islands	DNV	100%
Handytankers Marvel	38,603		2008	Guangzhou, China	Marshall Islands	DNV	100%

1. DIS' economic interest

2. Bare Boat vessel

DIS' New Building Program

Name of vessel / Hull Number	Estimated tonnage (dwt)	MR/Handysize	Estimated delivery date	Builder, Country	Flag ⁴	Classification Society	Interest ¹	IMO Classified
Owned								
2010								
2186 - GLENDA Melanie	47,000	MR	Nov-10	Hyundai MIPO, South Korea	Liberia	Intention Lloyds	50%	IMO III
2011								
2187 - GLENDA Melody	47,000	MR	Jan-11	Hyundai MIPO, South Korea	Liberia	Intention Lloyds	50%	IMO III
2201 - GLENDA Meryl	47,000	MR	Feb-11	Hyundai MIPO, South Korea	Liberia	Intention Lloyds	50%	IMO III
2202 - GLENDA Melissa	47,000	MR	Feb-11	Hyundai MIPO, South Korea	Liberia	Intention Lloyds	50%	IMO III
2012								
Hull 2307	52,000	MR	Mar-12	Hyundai MIPO, South Korea	Liberia	Intention RINA or ABS	100%	IMO III
Hull 2308	52,000	MR	Apr-12	Hyundai MIPO, South Korea	Liberia	Intention RINA or ABS	100%	IMO III

1. DIS' economical interest

4. Most Likely

Thank you

