



IMI ISMO 2020 Presentation d'Amico International Shipping

September 24th, 2020



d'Amico
INTERNATIONAL SHIPPING S.A.



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AGENDA.

- Executive summary
 - DIS' overview and key financials
 - Market overview
 - Why invest in DIS
 - Appendix
- 
- A close-up photograph of two thick, braided ropes, one dark and one light, against a blue background. The ropes are intertwined, with the dark rope on the left and the light rope on the right. The background is a solid, deep blue color.



Executive summary.

- **Net result** – DIS posted a **Net profit of US\$ 17.1m in H1'20** vs. US\$ (24.3)m in H1'19 and Adjusted net result (excluding non-recurring/non-cash items from both periods) of US\$ 26.4m in H1'20 vs. US\$ (9.2)m in H1'19 (i.e. US\$ 35.6m increase y-o-y). **In Q2 2020, DIS posted its best quarterly result since Q2 2015, with a Net profit of US\$ 15.6 million** vs. US\$ (18.8) million loss recorded in the same quarter of last year. Excluding non-recurring items from both Q2 2020 and Q2 2019, the Net result would have been of US\$ 20.1 million and US\$ (4.8) million respectively for the two periods.
- **TCE** – DIS' **daily spot rate was US\$ 21,238 in H1'20** vs. US\$ 13,326 achieved in H1'19, equivalent to a 59.4% or US\$ 7,912/day improvement year-on-year. **In Q2'20, DIS generated its best quarterly spot result since Q3'08 with a daily spot average of US\$ 25,118**, 92.1% higher than the US\$ 13,074 achieved in Q2'19. 63.7% of DIS' H1'20 employment days were 'covered' through TC contracts at an average daily rate of US\$ 16,042 (H1'19: 47.3% coverage at US\$ 14,496/day). **DIS achieved a total daily average rate of US\$ 17,930 in H1'20** vs. US\$ 13,879 in H1'19 and of **US\$ 19,555 in Q2'20** vs. US\$ 13,710 in Q2'19.
- **Leverage reduction** – DIS' **NFP (excluding IFRS16) to FMV ratio was of 62.0% at the end of June'20 vs. 64.0% as at the end of 2019 and compared with 72.9% as at the end of 2018**. This improvement reflects DIS' strong operating cashflow generation in H1 2020, as well as the Company's constant focus on deleveraging, also through vessel disposals, to achieve a sound financial structure, increasing our strategic and operational flexibility going forward.
- **Vessel sales** – In April'20, DIS announced that GLENDA International Shipping (a 50/50 joint venture with the Glencore Group) signed a memorandum of agreement for the sale of the MR vessel GLENDA Meredith. In Q2'20, this transaction allowed **GLENDA to generate around US\$ 18.8m in cash** net of commissions. In May'20, DIS announced that d'Amico Tankers signed a memorandum of agreement for the sale of the Handysize vessel Cielo di Guangzhou. In Q2'20, this transaction allowed **d'Amico Tankers to generate around US\$ 8.8m in cash** net of commissions. Both of these vessels were delivered to their new owners before the end of the first semester. In July'20, DIS announced that d'Amico Tankers signed a memorandum of agreement for the sale of the two MR vessels High Progress and High Performance. This transaction will allow **d'Amico Tankers to generate a total net cash of around US\$ 16.3m in H2'20**. In Sep'20, DIS announced that d'Amico Tankers signed a memorandum of agreement for the sale of the MR vessel High Courage. This further transaction will allow **d'Amico Tankers to generate a total net cash of around US\$ 8.9m between Nov'20 and Jan'21**.





Executive summary (continued).

- **Market update** – At the beginning of the year, the general outlook for the tanker sector was very positive, based on strong fundamentals linked to the implementation of IMO 2020 and its anticipated positive effects on the demand for the seaborne transportation of refined products. This coupled with a very limited nominal supply growth and an even lower effective fleet growth, due to sanctions, scrubber installations and port congestion, provided strong support to the markets.

The sentiment rapidly changed in late January as the spread of COVID-19 in China weighed down on oil demand and refining activity in the world's largest crude-importing nation. Product tanker rates softened considerably reaching a trough around mid-February. In early March, however, OPEC+ members failed to strike an agreement on production cuts to offset falling oil prices caused by the outbreak of the virus. OPEC+ countries started pumping oil at free will, leading to a price war between Saudi Arabia and Russia and to a sharp reduction in oil prices. Increased production combined with a steep decline in demand moved the forward oil and refined products prices into a steep contango, quickly reducing land-based storage capacity and pushing large quantities of crude and petroleum products into tankers as floating storage. This situation was extremely beneficial for both crude and product tankers with spot rates surging in April.

The OPEC+ production cuts agreed in April as well as the gradual unwinding of the lock-down measures, led to a rebound in oil demand with oil prices rising and the forward oil price curve flattening up to around the end of August. These trends contributed to a gradual reduction of floating storage and to a sharp correction in freight markets. More recently in September, a resurgence of COVID 19 cases in Europe and acceleration of contagion in some large emerging markets, has dampened oil demand growth and contributed to some weakness in the front-end of the oil price curve, with some opportunities for floating storage re-emerging. The uncertainty regarding the future developments is still significant, also because of the risk of a more significant second wave of COVID-19 cases in developed economies.

DIS has, however, been significantly strengthening its liquidity position in 2020 thanks to the strong freight markets and the recently announced vessel sales. Furthermore, in H2 2020 DIS will benefit from significant contract coverage. The company is therefore favourably positioned to confront a near-term soft patch in the market. Longer-term, the expected slow-down in fleet growth in 2021, coupled with a rebound in oil products consumption, should contribute to a relatively quick rebalancing of markets and a recovery in freight rates.



DIS' Overview and Key Financials



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A modern, high-quality and versatile fleet.

DIS Fleet ¹	June 30 th , 2020				
	LR1	MR	Handy	Total	%
Owned	5.0	11.0	6.0	22.0	52.4%
Bareboat chartered	1.0	8.0	0.0	9.0	21.4%
Time chartered-in long-term	0.0	8.0	0.0	8.0	19.1%
Time chartered-in short-term	0.0	3.0	0.0	3.0	7.1%
TOTAL	6.0	30.0	6.0	42.0	100.0%

- DIS controls a modern fleet of 42.0 product tankers.
- Flexible and double-hull fleet, 78.6% IMO classed (industry average²: 45%), with an average age of the owned and bareboat fleet of 6.8 years (industry average²: 11.2 years for MRs (25,000 – 54,999 dwt) and of 10.9 years for LR1s (55,000 - 84,999 dwt), 67.7% of DIS' owned and bareboat fleet is 'Eco' (industry average²: 24.3%).
- Fully in compliance with very stringent international industry rules and long-term vetting approvals from the main Oil Majors.
- **22 newbuildings ordered since 2012** (10 MRs, 6 Handys, 6 LR1s) all delivered between Q1'14 and Q4'19.
- **DIS' aims to maintain a top-quality TC coverage book**, by employing part of its eco-newbuilding vessels with Oil Majors, which for long-term contracts currently have a strong preference for these efficient and technologically advanced ships. At the same time, DIS' older tonnage is employed mainly on the spot market.

DIS has a modern fleet, a balanced mix of owned and TC-in vessels, and strong relationships with key market players.

1. Actual number of vessels as at the end of June '20.
2. Source: Clarkson Research Services as at July '20.

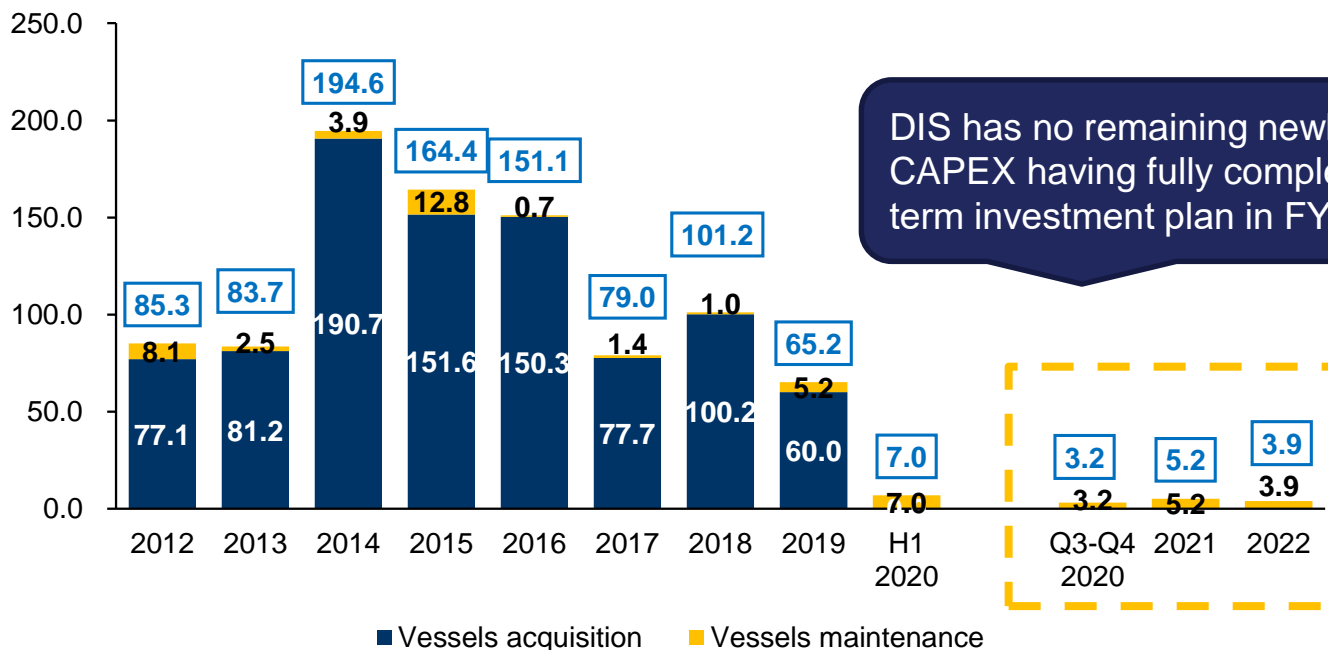




Rapidly declining CAPEX¹ commitments.

Investment plan

US\$/mm



DIS has no remaining newbuilding CAPEX having fully completed its long-term investment plan in FY'19

Q3-Q4 2020
2021
2022

- DIS invested US\$ 924.4m from FY'12 to FY'19, mostly related to the 22 newbuildings ordered since 2012;
- **DIS has no remaining investments for newbuildings**, since the last LR1 vessel was delivered in Oct'19.
- Maintenance CAPEX from 2020 to 2022 is likely to fall relative to figures included in graph above, as DIS sells some of its older vessels to capitalise on the expected stronger markets.

DIS' large investment plan, which led to an important renewal of its owned fleet, consisting now mostly of eco-vessels, was completed in Oct'19. DIS' Capex falls substantially in 2020 and even more so in 2021 and 2022.

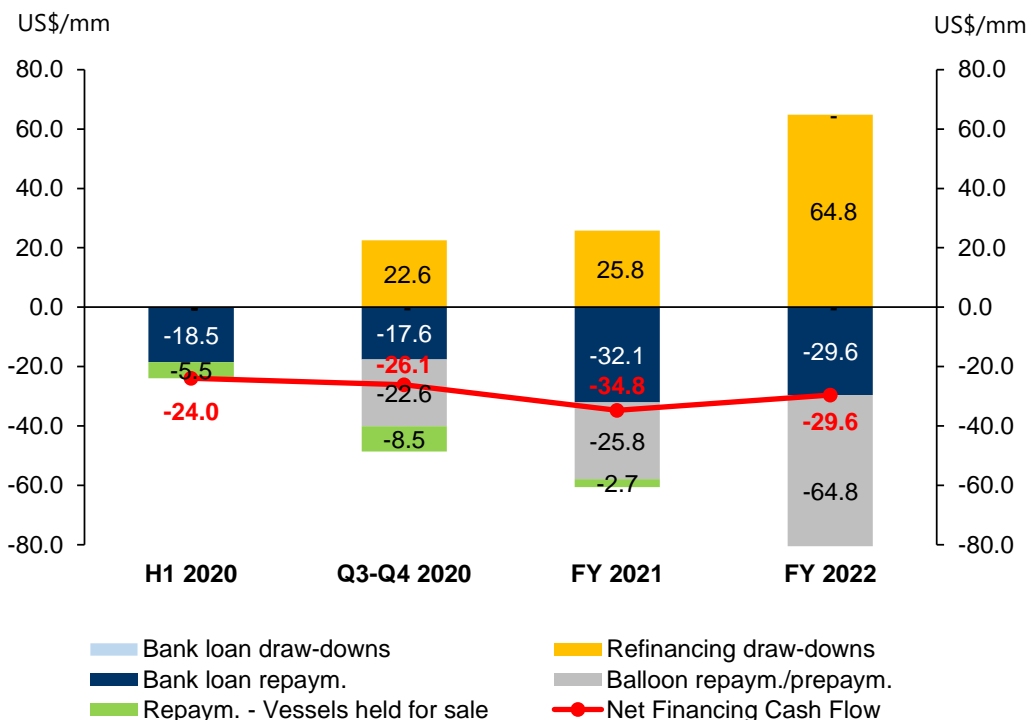
1. In addition to yard Instalments, total CAPEX includes also cost of supervision, first supply and the installation of one scrubber costing US\$ 2.2 million on the last LR1 delivered in Oct'19.



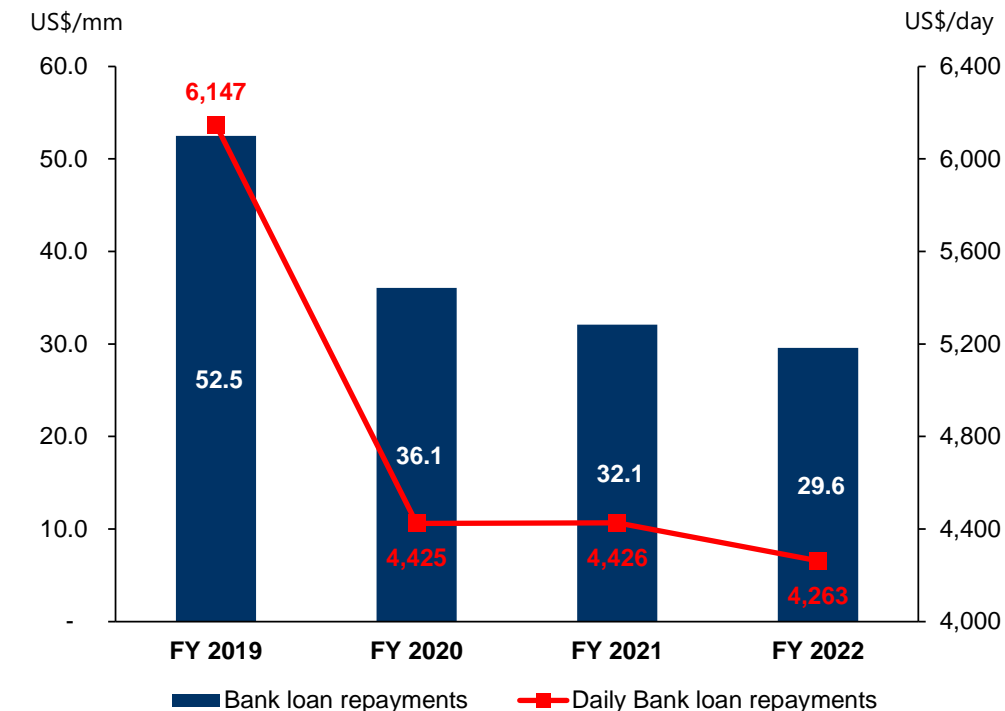


Lighter bank debt repayments from 2020.

Forecasted bank debt financing cash-flow
(Excluding overdraft facilities)^{1,2,3}



Daily bank loan repayment on owned vessels
(Excluding overdraft facilities)^{4,5}



DIS benefits from lighter debt repayments starting from 2020, with daily bank loan reimbursements for owned vessels dropping by US\$ 1.7k relative to the previous year (-28%).

1. Based on the evolution of the current outstanding bank debt – with the exception of overdraft facilities.
 2. Only balloon repayments are assumed to be refinanced.
 3. Repayment due on Vessels held for sale relates to early reimbursement on 2 d'Amico Tankers vessels planned to be sold in 2020 and 1 d'Amico Tankers vessel planned to be sold in 2021.
 4. Based on the evolution of the current outstanding bank debt – with the exception of overdraft facilities.
 5. Only balloon repayments are assumed to be refinanced. Daily bank loan repayments is equal to bank loan repayments (excluding balloons), divided by owned vessel days.





DIS' purchase options on leased vessels.

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Obligation Date	First Ex. Option (In/Out of the money) ¹
High Trust	Jan-16	Jul-19	Jul-28	In the money
High Loyalty	Feb-15	Oct-19	Oct-28	In the money
High Priority	Mar-05	Oct-19	Oct-22	In the money
High Trader	Oct-15	Dec-19	Dec-28	In the money
High Freedom	Jan-14	Feb-20	Feb-28	In the money
High Fidelity	Aug-14	May-20	May-27	In the money
High Discovery	Feb-14	Sep-20	Sep-27	In the money
High Voyager	Nov-14	Apr-21	Apr-29	In the money
Cielo di Houston	Jan-19	Mar-24	Sep-25	In the money

DIS has flexible purchase options on all its bareboat-in vessels, allowing it to acquire all the vessels with three months' notice from the first purchase option exercise date. Based on today's depreciated market values and their respective first exercise prices, all of these options are "theoretically" in the money. Six of these options are already exercisable and an additional one will become so in September 2020.

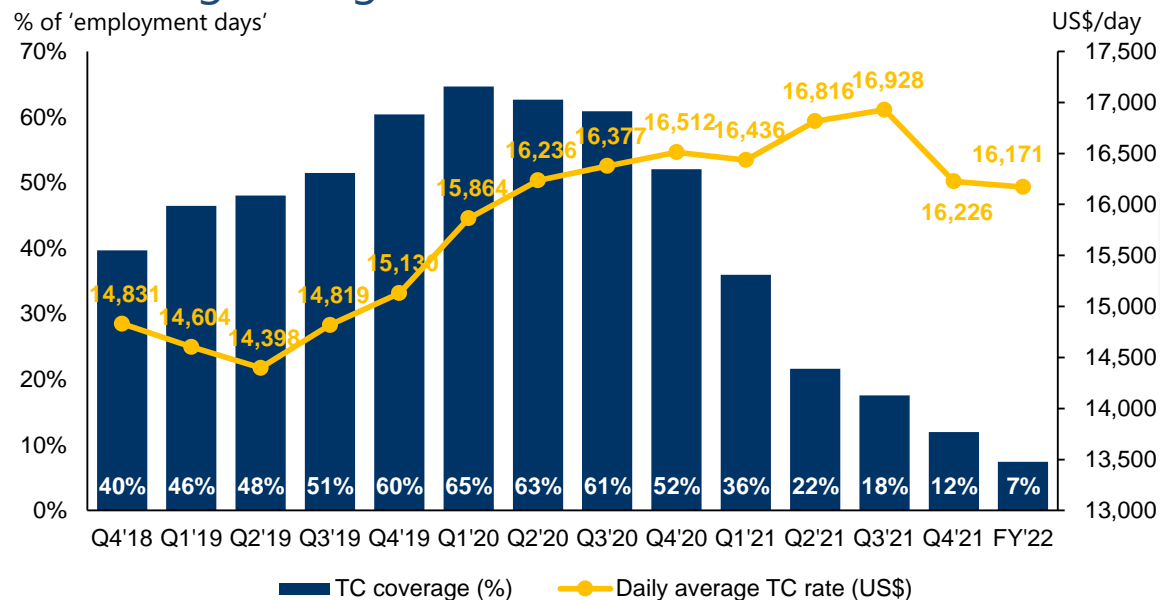
1. Market values as at June 30, 2020 depreciated linearly up to first exercise date (based on 25 years vessels' useful life less scrap value), less first exercise price.





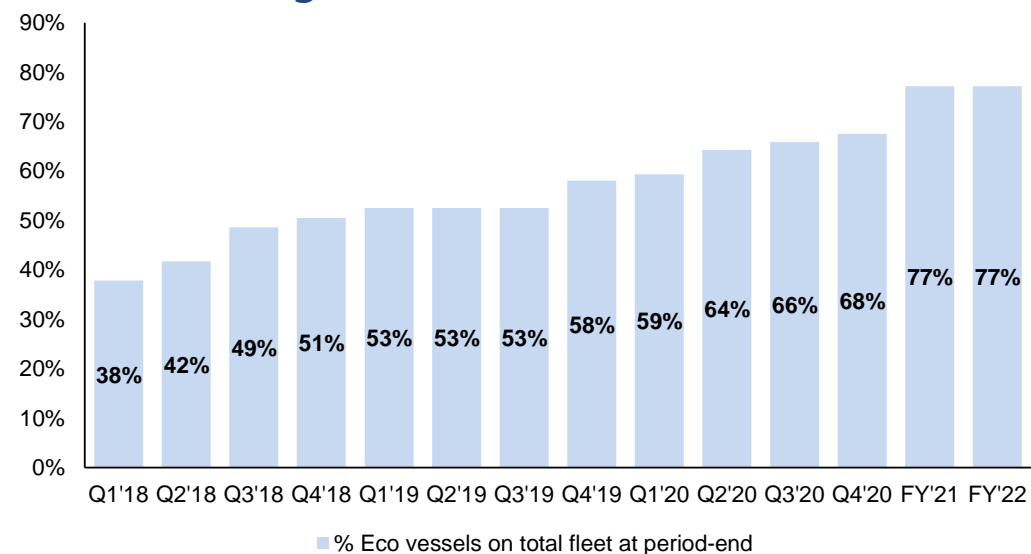
Contracts and fleet mix to drive future results.

Increasing average TC rates^{1,2}



- TC contract rates have reached a bottom in Q2'19 and **average rates of signed contracts rise throughout 2020.**
- **TC contracts allows DIS to:**
 - ✓ **consolidate strategic relationships with Oil Majors** (Chevron, Exxon, Total, Saudi Aramco) and leading trading houses;
 - ✓ **hedge against spot market volatility** allowing DIS to secure TCE Earnings (Q3-Q4'20 US\$ 67m; FY'21 US\$ 47.1m; FY'22 US\$ 14.9m, are already secured as of today);
 - ✓ **improve its Operating Cash Flow** (TC Hires are paid monthly in advance).
- **DIS aims usually for a TC coverage of between 40% and 60%.**
- For H2'20, DIS has covered 56.5% of its available vessel days at an average daily rate of US\$ 16,439.

DIS' increasing % of 'Eco' fleet² (based on all controlled vessels)



- **DIS' percentage of 'Eco' vessels** was only 38% in Q1'18, having increased to 64% in Q2'20 and **expected to reach 77% in FY'21.**
- **The eco percentage should rise even higher than indicated on the chart on the left,** as during the next two years DIS is likely to sell some of its older vessels in a stronger market.
- **An increasing percentage of 'Eco' vessels will increase DIS' earnings potential,** given the premium rates achieved by these vessels.

1. Situation based on TC 'employment days' (net of estimated off-hire days), and on current contracts in place, which are always subject to changes.

2. Takes into consideration the assumed sale of the vessels classified as 'held for sale' at the end of Q2'20, in the course of FY'20 (2 MRs, whose MOA has been already signed) and of FY'21 (1 MR). In addition, figures include the sale of 1 additional MR early in FY'21 (whose MOA was signed in Sep'20).

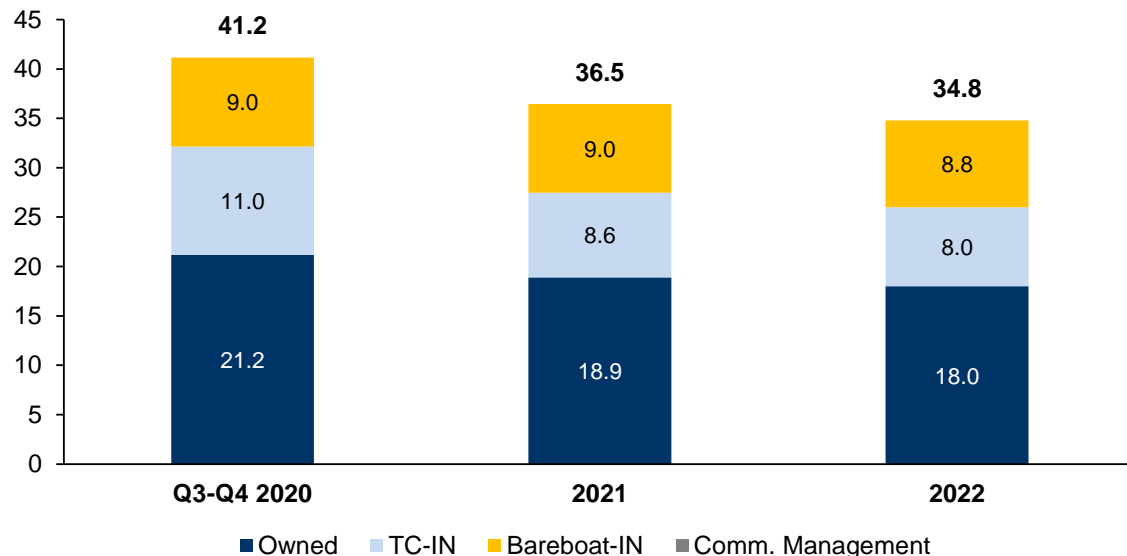




Large potential upside to earnings.

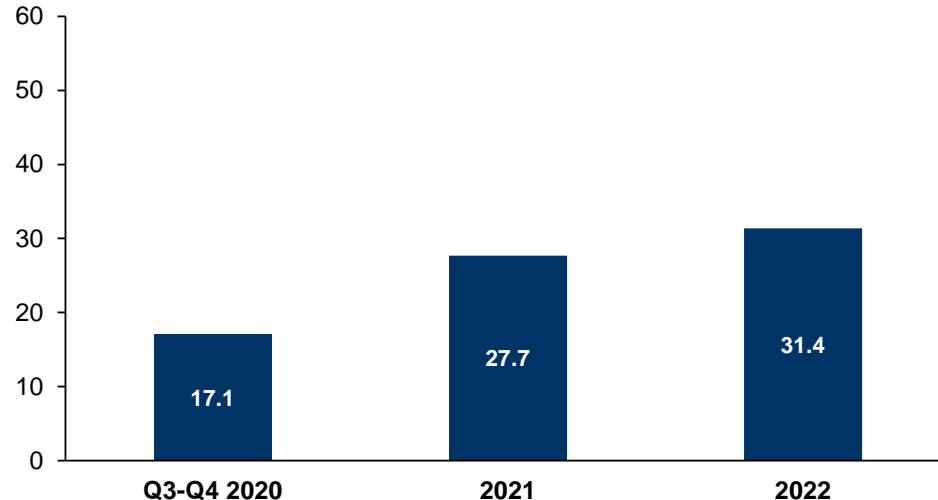
Estimated Fleet Evolution (Avg. N. of Vessels)^{1,2,4}

N. of ships (based on 'available days')



Estimated Spot Exposure (Avg. N of Vessels)^{3,4}

N. of ships (based on 'employment days')

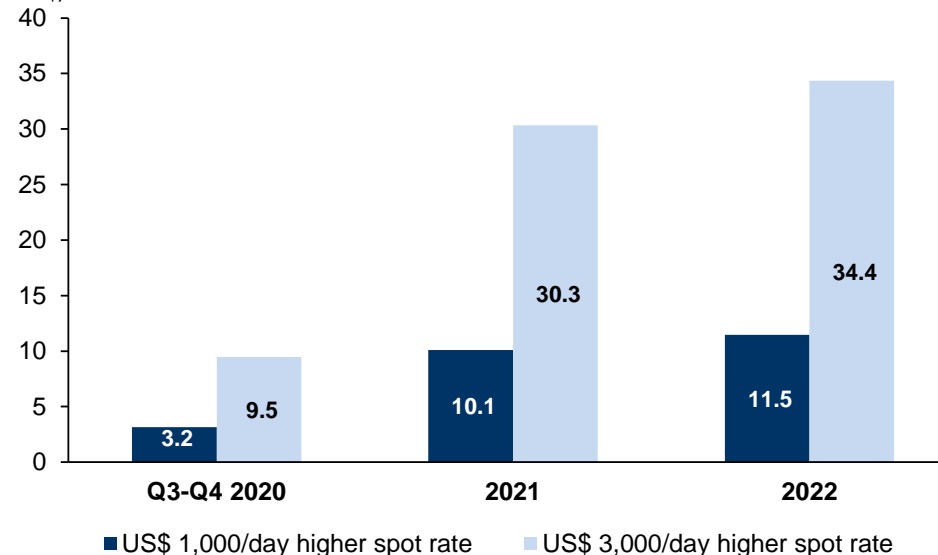


Based on DIS' estimated spot exposure, every US\$ 1,000/day increase/decrease in spot rates equals to:

- **US\$ 3.2m higher/lower net result and cash flow in H2'20;**
- **US\$ 10.1m higher/lower net result and cash flow in FY'21;**
- **US\$ 11.5m higher/lower net result and cash flow in FY'22.**

Potential upside to earnings^{3,4}

US\$/mm



1. Average number of vessels in each period based on contracts in place as of today and subject to changes.

2. Based on total estimated 'available days'.

3. Based on estimated spot 'employment days' (i.e. net of estimated off-hire days).

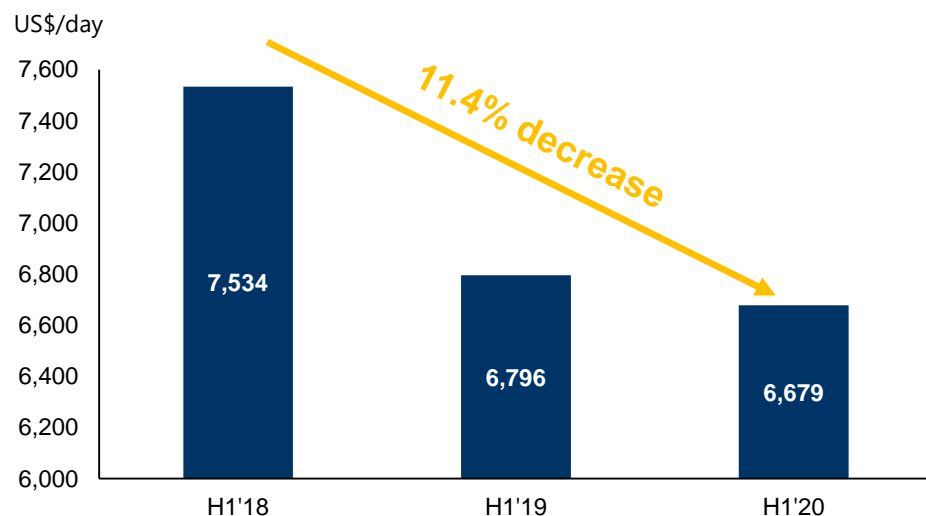
4. Takes into consideration the assumed sale of the vessels classified as 'held for sale' at the end of Q2'20 in the course of FY'20 (2 MRs, whose MOA has been already signed) and of FY'21 (1 MR). In addition, figures include the sale of 1 additional MR early in FY'21 (whose MOA was signed in Sep'20).



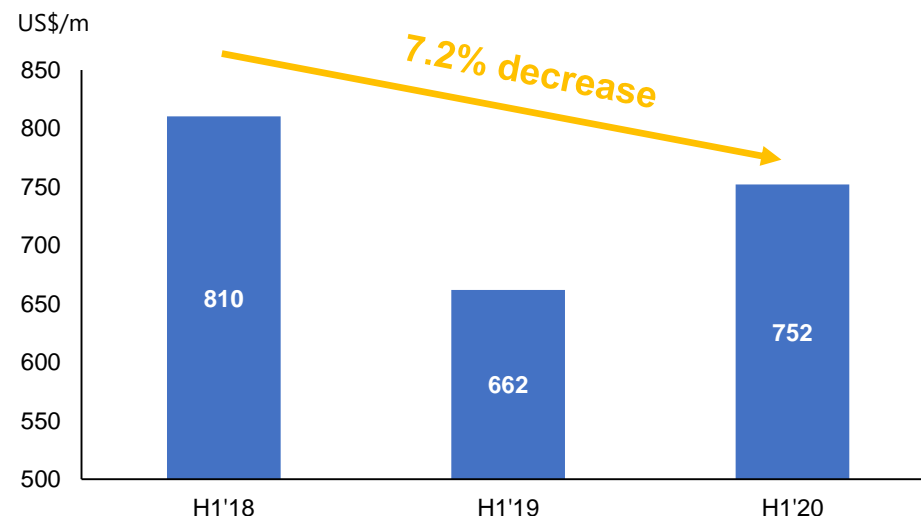


DIS has focused also on cost savings.

Daily Operating Costs – Owned and bareboat vessels¹



General & Administrative Costs – Total Fleet²



DIS has focused not only on increasing the top line but also on managing its vessels more efficiently, obtaining significant cost savings in the last two years.

1. Daily operating costs are equivalent to direct operating expenses (excluding costs related to TC-In vessels) divided by cost days of owned and bareboat-in ships.
2. Daily general & administrative costs are equivalent to total administrative costs divided by the total number of cost days (owned, bareboat-in and TC-In ships).





Financial results. Net financial position

<i>(US\$ million)</i>	Dec. 31st, 2019	Jun. 30th, 2020
Gross debt	(600.9)	(569.2)
IFRS 16 – additional liabilities	(122.8)	(110.7)
Cash and cash equivalents	33.6	50.4
Other current financial assets ¹	7.3	9.1
Net financial position (NFP)	(682.8)	(620.4)
Net financial position (NFP) excl. IFR16	(560.0)	(509.7)
Fleet market value (FMV)	874.5	822.8
NFP (excluding IFRS 16) / FMV	64.0%	62.0%

- **Net Financial Position (NFP) of US\$ (620.4)m and Cash and cash equivalents of US\$ 50.4m** as at the end of June'20 vs NFP of US\$ (682.8)m as at the end of Dec'19;
- **The NFP (excluding IFRS16) to FMV ratio was of 62.0% as at the end of June 2020** vs. 63.3% as at the end of March 2020 and compared with 64.0% at the end of 2019 and 72.9% at the end of 2018. This improvement is attributable to DIS' strong operating cash generation and additional vessel sales in the first-half of 2020;
- **Bank debt repayments amounted to US\$ (29.0)m in H1'20**, of which US\$ (5.5) million were due to the reimbursement of the loan on M/T Cielo di Guangzhou, sold and delivered to her new owners in Q2'20;
- **US\$ (7.0)m in investments** in H1'20 comprise only drydock costs as DIS' long term investment plan was fully completed in Q4'19.

Despite a slight softening in asset values in Q2'20, thanks a strong cash generation and further vessel disposals, DIS managed to further deleverage its balance sheet in H1'20.

1. The H1'20 amount comprises short-term financial receivables of US\$ 6.8 million, which mainly consist of funds deposited by d'Amico Tankers d.a.c. with d'Amico Finance in respect of IRS contracts.





Financial results. H1'20 Results

(US\$ million)	Q2'19	Q2'20	H1'19	H1'20
TCE Earnings	62.4	78.7	126.3	150.1
Result on disposal of vessels	(0.8)	0.4	(0.9)	(0.1)
EBITDA	25.5	46.5	47.9	79.5
Asset impairment	(12.1)	(4.4)	(12.1)	(6.0)
EBIT	(6.6)	25.1	(1.4)	38.9
Impairment of financial assets	(0.2)	-	0.7	-
Net Result	(18.8)	15.6	(24.3)	17.1

Non-recurring items:				
(US\$ million)	Q2'19	Q2'20	H1'19	H1'20
Result on disposal of vessels	(0.8)	0.4	(0.9)	(0.1)
Non-recurring financial items	(0.3)	(0.2)	(1.2)	(2.4)
IFRS 16	(0.8)	(0.3)	(0.9)	(0.7)
Asset impairment	(12.1)	(4.4)	(12.1)	(6.0)
Total non-recurring items	(14.0)	(4.5)	(15.1)	(9.3)
Net Result excl. non-recurring items	(4.8)	20.1	(9.2)	26.4

- **TCE Earnings** – US\$ 150.1m in H1'20 vs. US\$ 126.3m in H1'19. DIS' **total daily average TCE was of US\$ 17,930 in H1'20** vs. US\$ 13,879 in H1'19 and **US\$ 19,555 in Q2'20** vs. US\$ 13,710 in Q2'19, thanks to a much stronger freight market than in the same period of the previous year (see next slide for further details);
- **EBITDA** – **US\$ 79.5m in H1'20** representing **an increase of 66% year-on-year**. Such strong improvement relative to the previous year is mainly attributable to better market conditions. This is reflected also in the **strong operating cash flow of US\$ 59.1m generated in H1'20** vs. US\$ 20.0m in H1'19 and compared with US\$ 59.3m generated in the entire FY'19;
- **Net Result** – **US\$ 17.1m in H1'20** vs. US\$ (24.3)m in H1'19. **Excluding results on disposal and non-recurring financial items, as well as the asset impairment and the effects of IFRS 16, from H1'20 and H1'19, DIS' Net result would have been of US\$ 26.4m and US\$ (9.2)m respectively** (a US\$ 35.6m increase y-o-y). In **Q2'20 DIS posted its best quarterly result since Q2'15, with a Net profit of US\$ 15.6m** vs. US\$ (18.8)m loss recorded in the same quarter of last year. **Excluding non-recurring items from both Q2'20 and Q2'19, DIS' Net result would have been of US\$ 20.1m and US\$ (4.8)m respectively.**

Very strong net profit, especially if excluding non-recurring items and IFRS16, of US\$26.4 million in H1'20. Q2'20 represents DIS' most profitable quarter since Q2'15.





Financial results. Key operating measures

Key Operating Measures	Q1 2019	Q2 2019	H1 2019	Q3 2019	Q4 2019	FY 2019	Q1 2020	Q2 2020	H1 2020
Avg. n. of vessels	49.4	49.8	49.6	48.5	47.6	48.8	46.0	44.4	45.2
Fleet contact coverage	46.4%	48.0%	47.3%	51.5%	60.4%	51.6%	64.6%	62.6%	63.7%
Daily TCE Spot (US\$/d)	13,583	13,074	13,326	11,616	17,242	13,683	17,354	25,118	21,238
Daily TCE Covered (US\$/d)	14,604	14,398	14,496	14,819	15,130	14,760	15,864	16,236	16,042
Daily TCE Earnings (US\$/d)	14,057	13,710	13,879	13,264	15,965	14,239	16,391	19,555	17,930

- DIS' **daily average spot TCE in H1'20 was of US\$ 21,238** vs. US\$ 13,326 achieved in H1'19, which represents a 59.4% (i.e. US\$ 7,912/day) improvement year-on-year. In Q2'20, DIS generated its best quarterly spot result since Q3'08, with a daily spot average of US\$ 25,118, 92.1% higher than the US\$ 13,074 achieved in Q2'19.
- At the same time and in line with its strategy, DIS maintained a good level of **coverage** (fixed-rate TC contracts) throughout the quarter, securing through period contracts an average of **63.7%** of its available vessel days **at a daily average TCE rate of US\$ 16,042** (H1'19: 47.3% coverage at US\$ 14,496/day).
- DIS' **total daily average TCE (Spot and Time charter) was of US\$ US\$ 17,930 in H1'20** vs. US\$ 13,879 in H1'19 **and US\$ 19,555 in Q2'20** vs. US\$ 13,710 in Q2'19.

Thanks to the strong freight market, DIS' daily average spot rate was of US\$ 21,238 in H1'20 and US\$ 25,118 in Q2'20, the Company's best quarterly spot result since Q3'08.



Market Overview – Market fundamentals

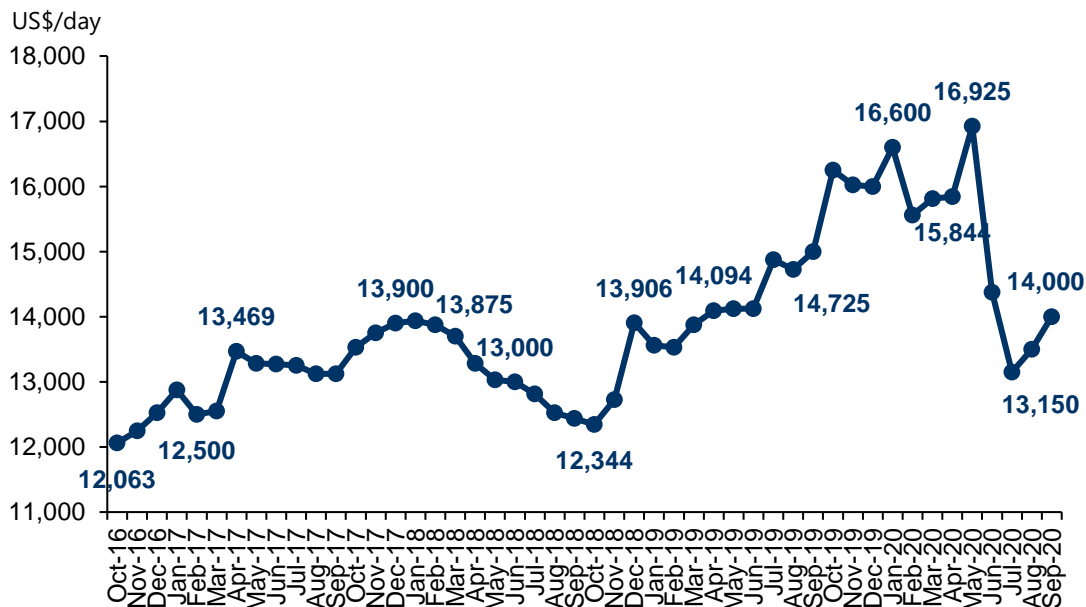


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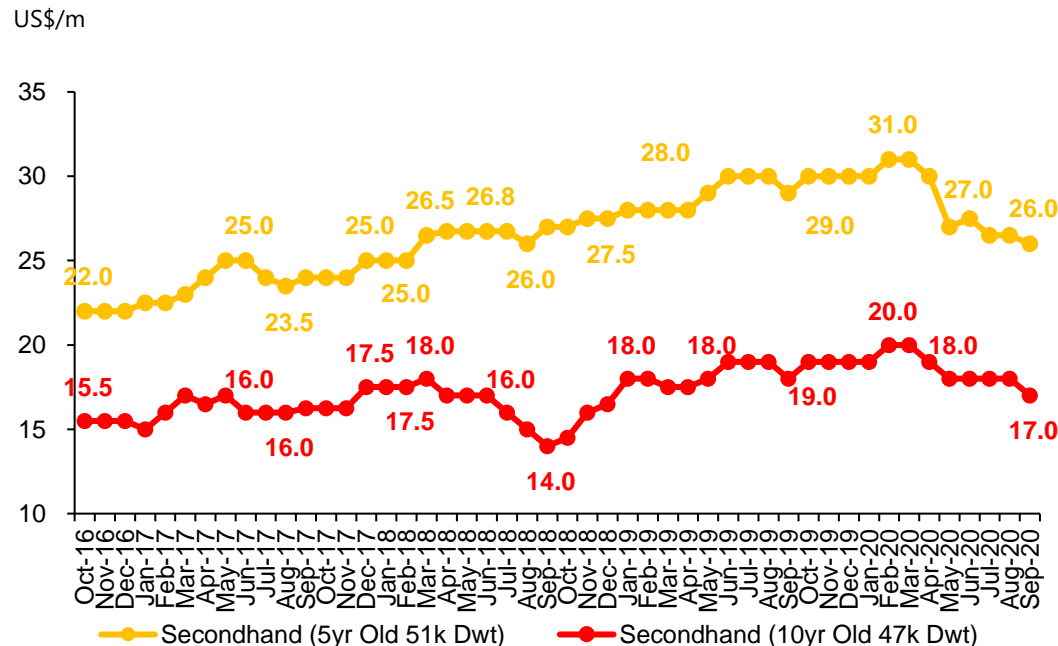


TC rates and asset values reverse trend following Covid-19.

1 Year TC MR (Conventional, non-Eco) rate¹



5 & 10 year-old MR values¹



- The one-year TC rate for an eco MR vessel as at 17 September 2020, stood at around US\$ 15,000 per day.

TC rates had been moving up since October 2016, with some temporary and brief inflections, until May 2020, when due to the effects of the Covid-19 outbreak, after a brief spike, rates collapsed from June 2020, although with a slight pick-up from the end of August. Asset values have followed a similar pattern, although with less volatility.

1. Source: Clarkson Research Services as at Sep'20.

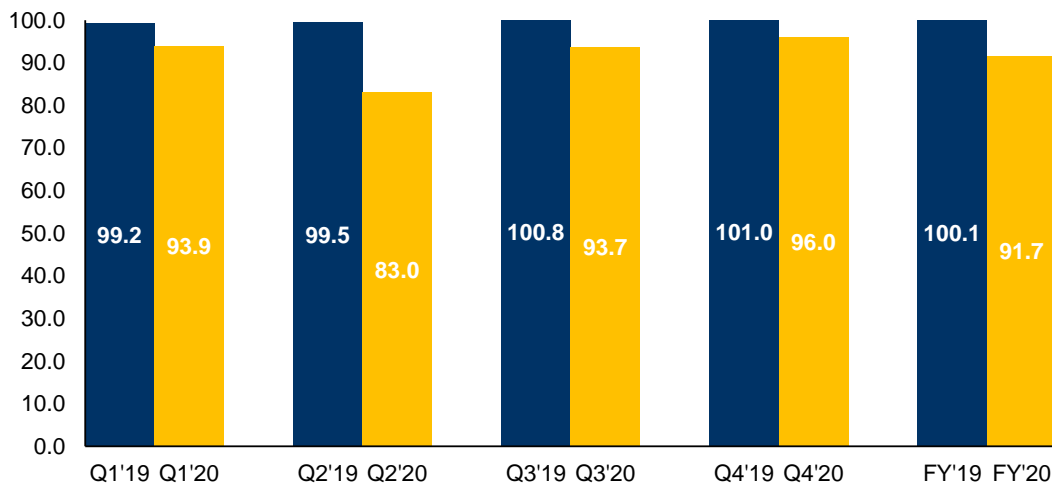




Large drop in oil demand and refining throughputs.

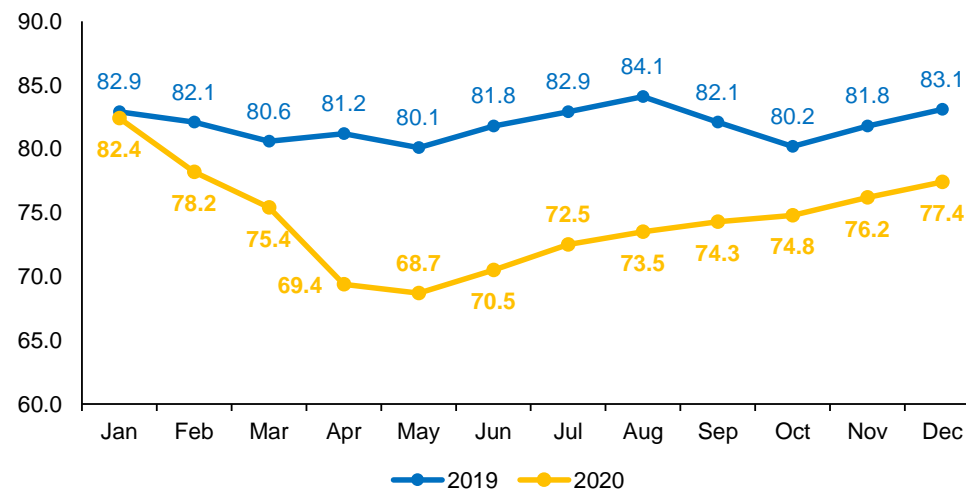
Global oil demand¹

Million barrels per day



Global refinery throughputs¹

Million barrels per day



- The reduction in oil demand linked to COVID-19 was unprecedented, according to the IEA **global demand from January to July 2020 was 10.5 mb/d lower than last year.**
- Although demand is expected to recover in the second-half of the year, a resurgence of Covid-19 cases in several countries, partial local lockdown measures, teleworking and the weak aviation sector, led **the IEA to recently revise downwards its demand estimates for Q3 and Q4'20 by 0.1 mb/d and 0.6mb/d respectively.**
- **According to the IEA, global oil demand is expected to fall by 8.4m b/d (91.7m b/d) in 2020 relative to the previous year and to recover by 5.5m b/d in 2021.**
- Refining margins will be challenged near-term by a major product stocks overhang.
- **Global refinery runs are forecast to fall by 7.3m b/d in 2020 to 74.4m b/d and increase by 5.1m b/d in 2021.**

Despite the large fall in refining volumes in 2020, floating storage and port congestion reduced effective supply leading to a spike in rates in April.

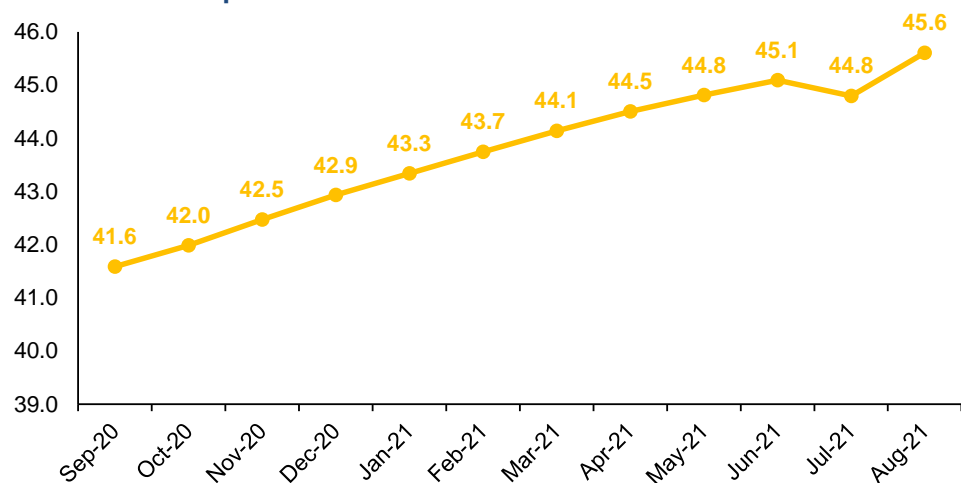
1. IEA as at Sep'20.



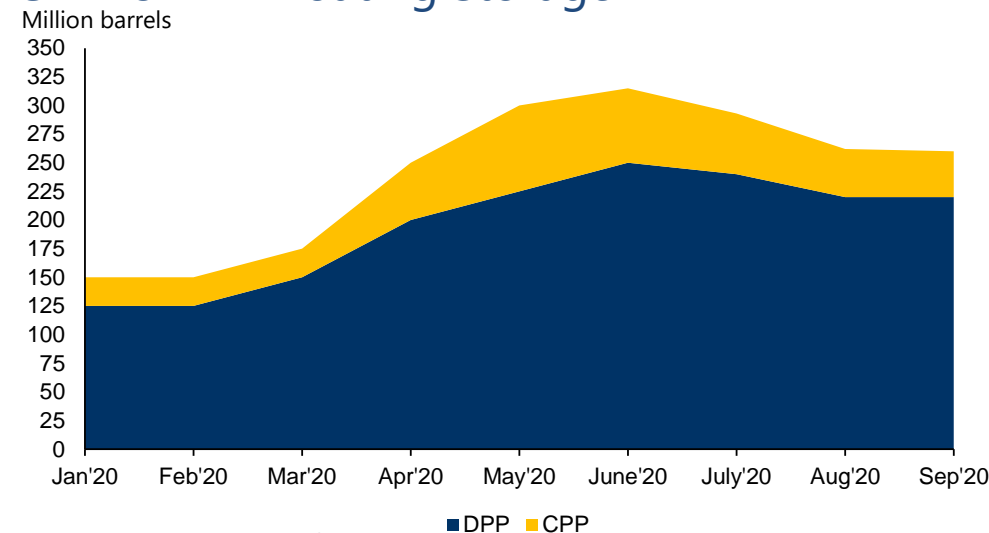


Large but temporary build-up in floating storage.

Crude oil price (Brent, US\$ bbl), forward curve¹



CPP vs DPP Floating Storage²



- The large drop in oil demand resulting from Covid-19 as well as the breakdown of OPEC+ negotiations in early March, which resulted in a temporary sharp increase in oil production, has led to a huge oversupply of oil, resulting in a sharp drop in prompt oil prices and the forward oil price curve moving into steep contango.
- As onshore facilities started to rapidly fill-up, oil started to be stored onboard vessels. According to Kpler and various broker reports, **floating storage of refined products** increased from 25 million barrels in December 2019 to 75 million barrels as at early May 2020.
- In response to this oversupply, OPEC+ cut production by around 10 million b/d with other voluntary shut-downs leading to a reduction in supply of almost 14 million b/d.
- **The tighter market resulting from this supply curtailment flattened the forward oil price curve and contributed to a gradual reduction of floating storage which stood at 42 million barrels as at mid-September.** More recently however the gradual increase in output from OPEC+ (the IEA estimates that global oil supply rose by 1.1 million b/d in August), coupled with a slower growth in demand attributable to the resurgence of COVID cases in Europe and an acceleration of the contagion in some large emerging markets, has led to a drop in the oil price, with floating storage for some refined products having turned profitable again.
- **The outlook for the near-future is very uncertain** with the possibility of stronger second waves of contagion and additional lockdowns, as well as doubts regarding the possible reaction of OPEC+ to such events.

1. Source: 2020 ICE Data Derivatives, Inc. (formerly known as Super Derivatives Inc.) as at Sep 16, '20.

2. Source: Various shipbrokers as at Sep'20

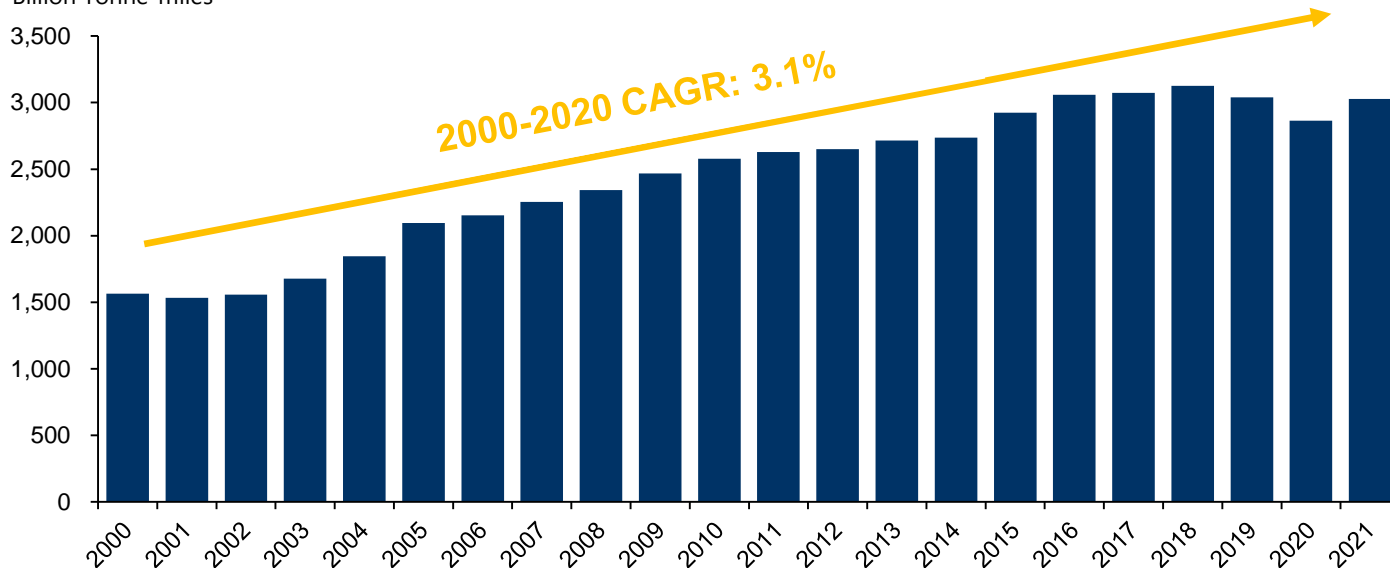




Longer-term: healthy and resilient demand growth.

World seaborne refined products trade¹

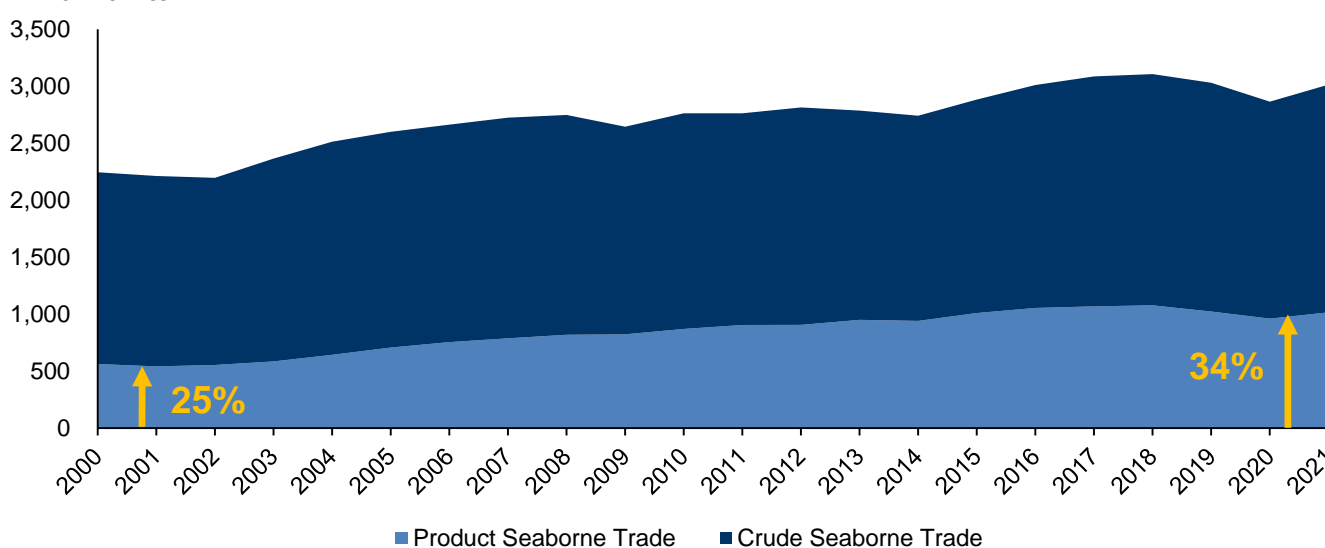
Billion Tonne-miles



- Seaborne oil product trade demand has contracted in 2019, and is expected to fall sharply in 2020 before resuming growth in 2021; **It has been growing at a CAGR of 3.1% since 2000.**
- Furthermore, refineries are increasingly being built far from the main consuming areas, contributing to a rise in volumes transported by sea, and average distances sailed.

Product share of Oil Seaborne trade¹

Million Tonnes



- Unsurprisingly, refined products have increased their share of the total oil seaborne trade from 25% in 2000 to 34% in 2020.

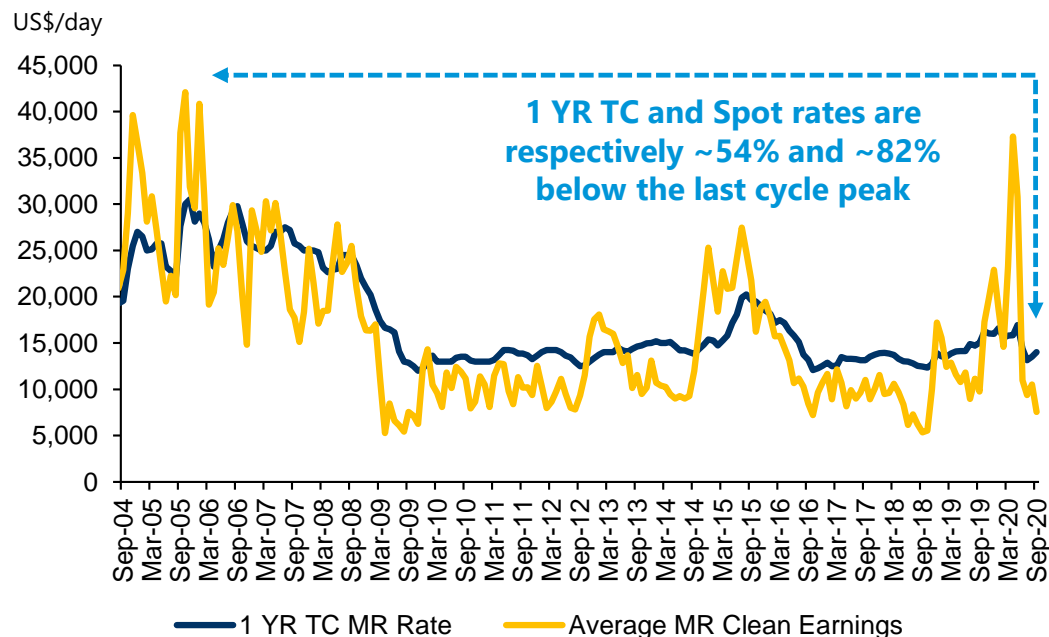
1. Source: Clarkson Research Services as at Sep'20



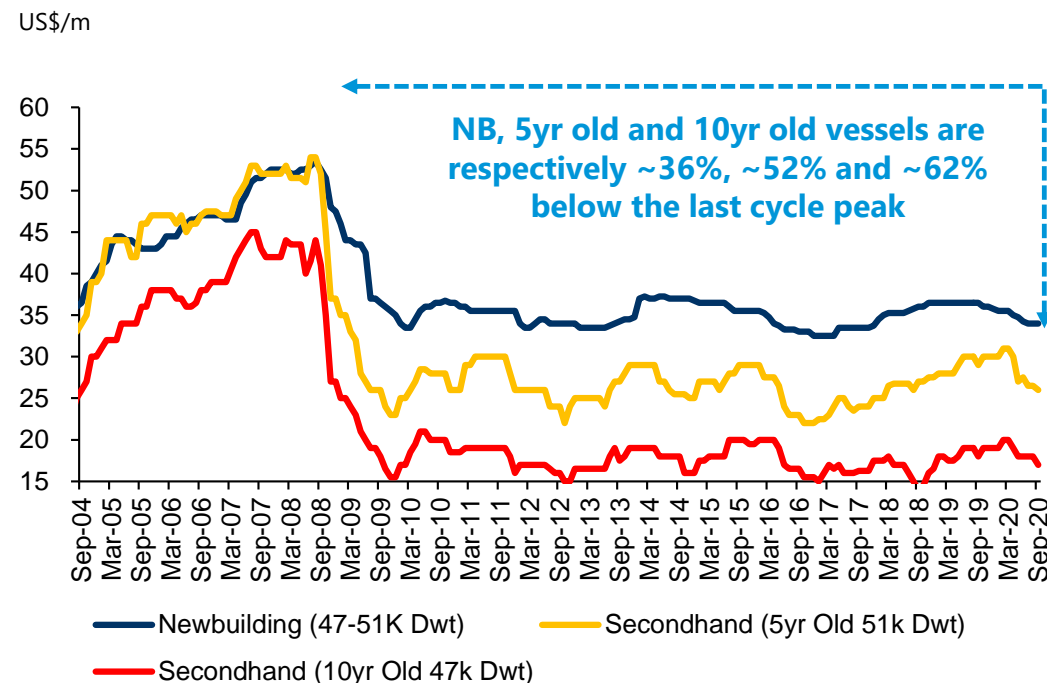


Longer-term: large potential upside to asset values.

Historical MR TC and spot rates¹



Historical MR asset values¹



Current asset values are well below cycle peaks, providing a very attractive potential upside.

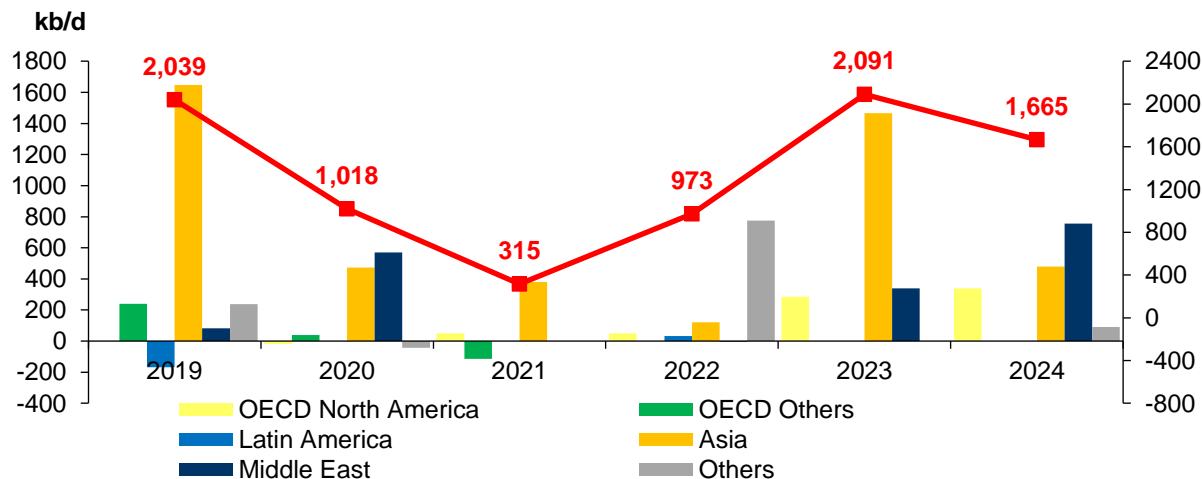
1. Source: Clarkson Research Services as at Sep'20



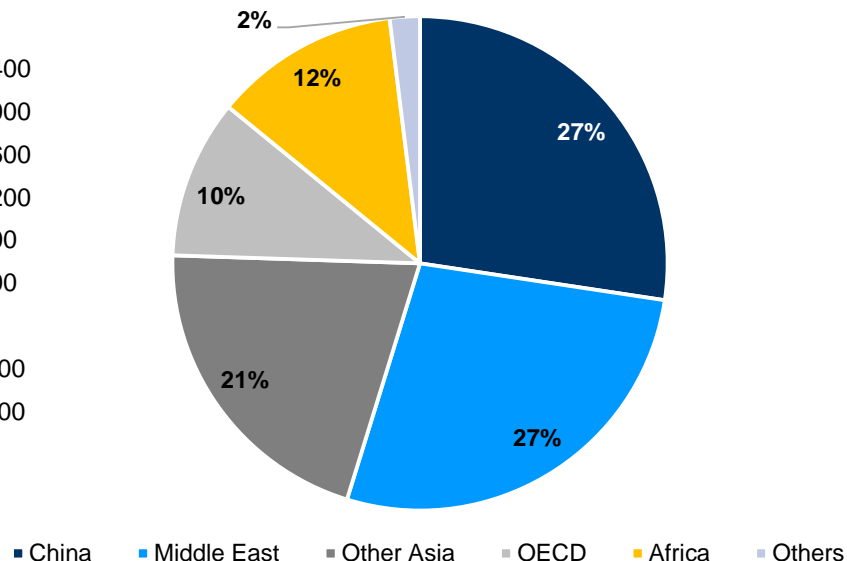


Longer-term: growth in refinery capacity.

Capacity additions 2019-2024 by region



Refinery growth 2020-2024

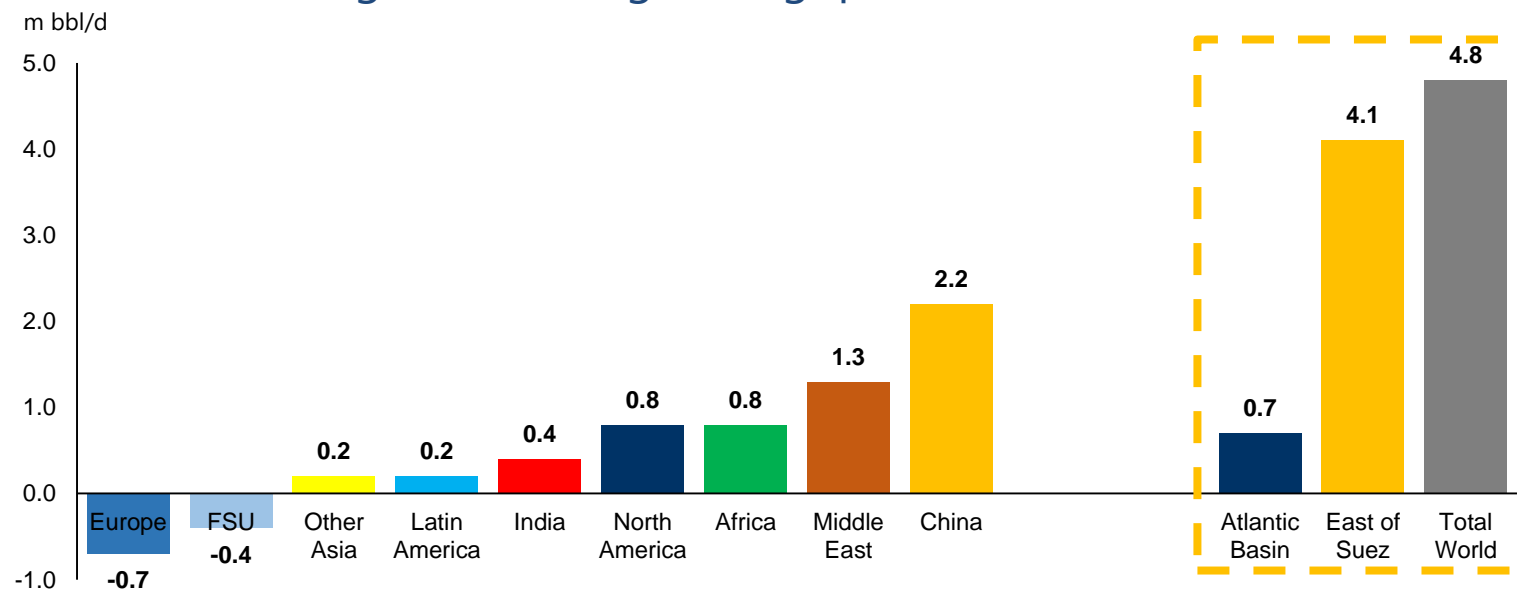


- Global refinery crude distillation capacity is estimated to have risen by 2.0 mb/d in '19 (a record) and should rise by a further 6.1 mb/d in the '20-24 period. Most of the expansion in the '20-24 period is expected in China (+1.7 mb/d) and in the Middle East (+1.7 m b/d).
- ~76% of the planned refinery additions in the '20-'24 period are in Asia and the Middle East.
- **The large increase in refining capacity in the Middle East in 2020 of 0.6 million b/d, is likely to be very beneficial for product tankers, since it should also entail long sailing distances, as a large portion of their output is likely to be exported to Asia.**
- According to the IEA, over the next few years, Europe and all the regions of the southern hemisphere are expected to remain reliant on product imports from the United States, Russia, the Middle East and China. Furthermore, the United States is expected to overtake Russia as the top product exporter and China will surpass India in product exports, becoming the largest supplier in Asia.



Longer-term: changes in refining landscape driving demand.

Forecasted changes in refining throughput 2019-2025¹



- New refineries in the US, Middle East and Asia can obtain much higher margins than those in Europe and the FSU.
- Europe is still one of the world's largest refining regions, but capacity and throughput are on a sharp downward trend.
- The large increase expected in refinery capacity worldwide, is going to create further difficulties for European refineries.
- In addition, **the 0.5% sulphur content limit in marine fuels** worldwide from January 2020, **is posing an additional challenge for European and Russian refineries**, which are large producers of marine fuel oil.
- **Further reductions in European and Russian refineries throughput is therefore expected**, with their volumes being displaced by the more competitive North American, Asian and Middle Eastern refineries. The effect of this process is **an increase in volumes transported and average ton-miles.**

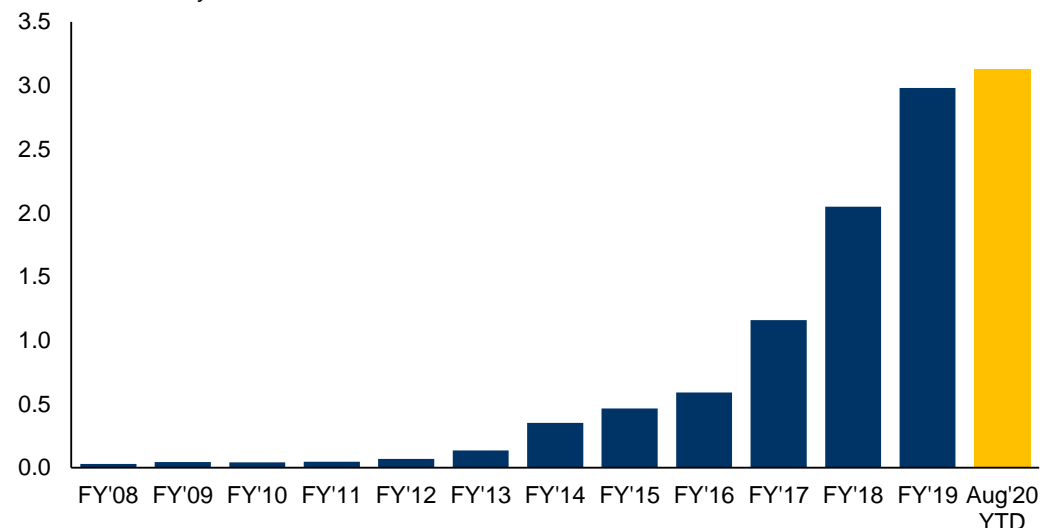
European refining capacity is on a downward trend, creating pent-up demand for seaborne transportation of refined petroleum products.



Longer-term: US crude exports.

US exports of crude oil¹

Million barrels/day

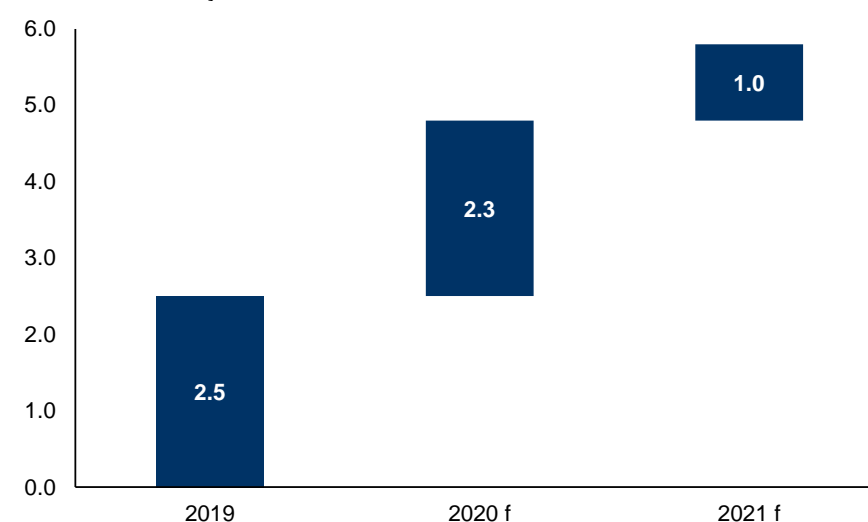


- In FY'19 US crude export continued rising rapidly**, averaging an estimated 3.0 m b/d (45% more than in 2018 and 157% more than in 2017). Aug'20 YTD crude exports were of approx. 3.1 m b/d (10.4% more than in the same period of 2019). **The path of future US crude oil supply is currently uncertain following the recent sharp drop in the oil price.**
- Onshore logistics created a bottleneck, slowing down export growth over the last few years, but additional pipeline capacity came online in 2019 amounting to 2.5 millions barrels per day, with an additional 2.3 millions barrels per day expected in 2020.
- Completions of several terminals in the USG, which aim to accommodate fully laden VLCCs will enable additional exports. At the moment there is only one such terminal in operation, LOOP.

Rising US exports of crude oil, which are transported over very long-distances to Asia, is threatened by the recent collapse in the oil price.

US pipeline additions²

Million barrels/day



VLCC export infrastructure projects²

A/A	Company	Port	Starting Date
1	Port of Corpus Christi	Corpus Christi	2020
2	Occidental	Corpus Christi	2022
3	Carlyle Group	Corpus Christi	2020
4	Trafigura	Corpus Christi	2021
5	Enterprise	Galveston	2022
6	Enbridge	Freeport	2022
7	Tallgrass	New Orleans	2021
8	Jupiter	Brownsville	N/A
9	Sentinel Midstream	Freeport	N/A

1. Source: EIA Sep'20 (monthly figures until June'20 and weekly average figures from July to August'20)

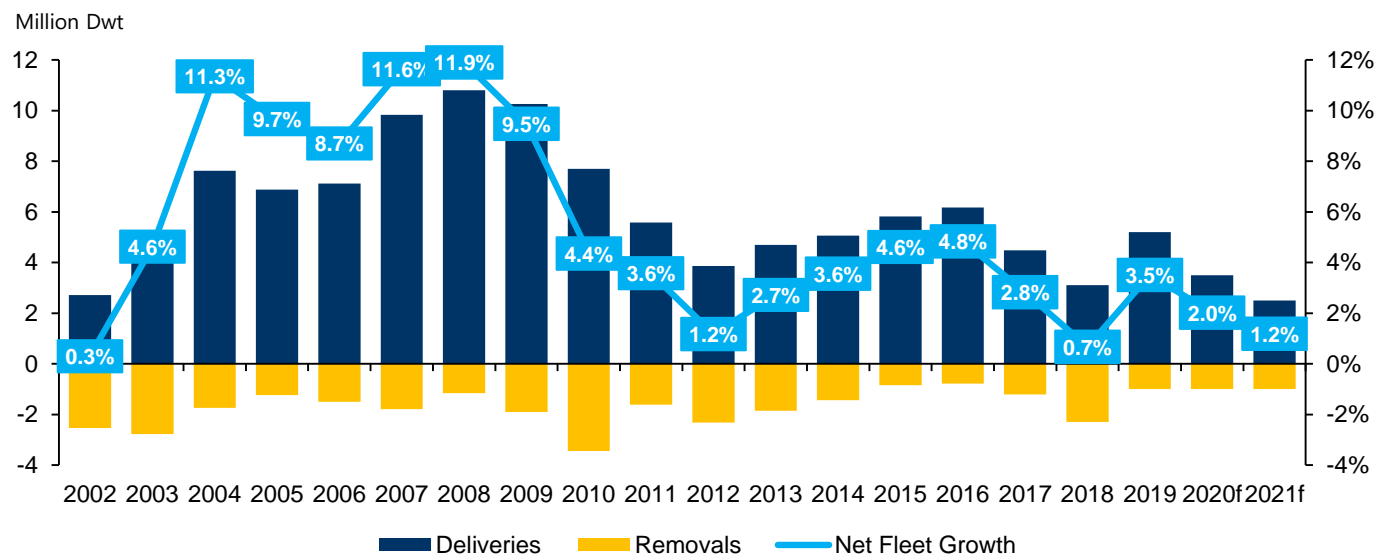
2. Source: Arrow Shipbrokers



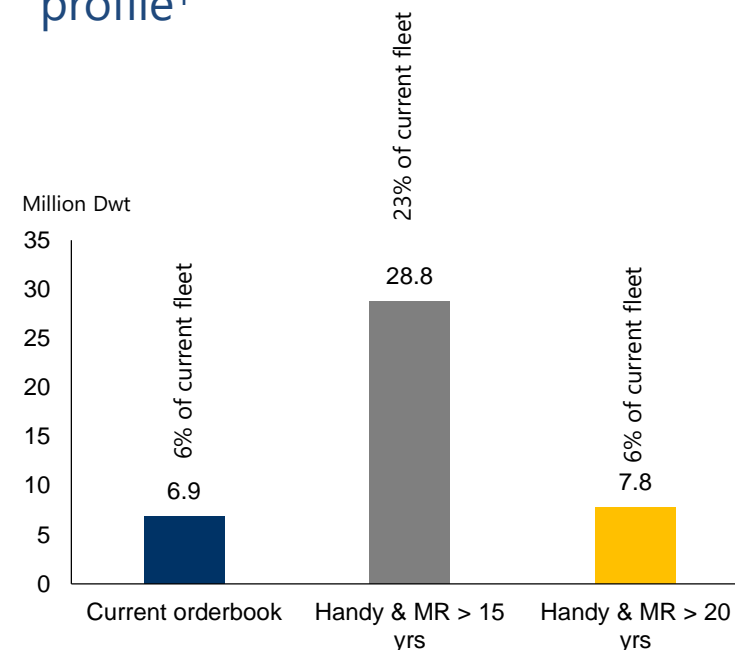


Slowing fleet growth.

MR & LR1 deliveries and scrapping (m dwt) (lhs), and net fleet growth (%)¹ (rhs)



Current MR & LR1 fleet age profile¹



Scheduled deliveries are slowing. Even with limited scrapping, fleet growth is expected to be of only 2.0% in 2020. Fleet growth in 2021 is expected to be of 1.2%, assuming no additional vessels are ordered for delivery that year.

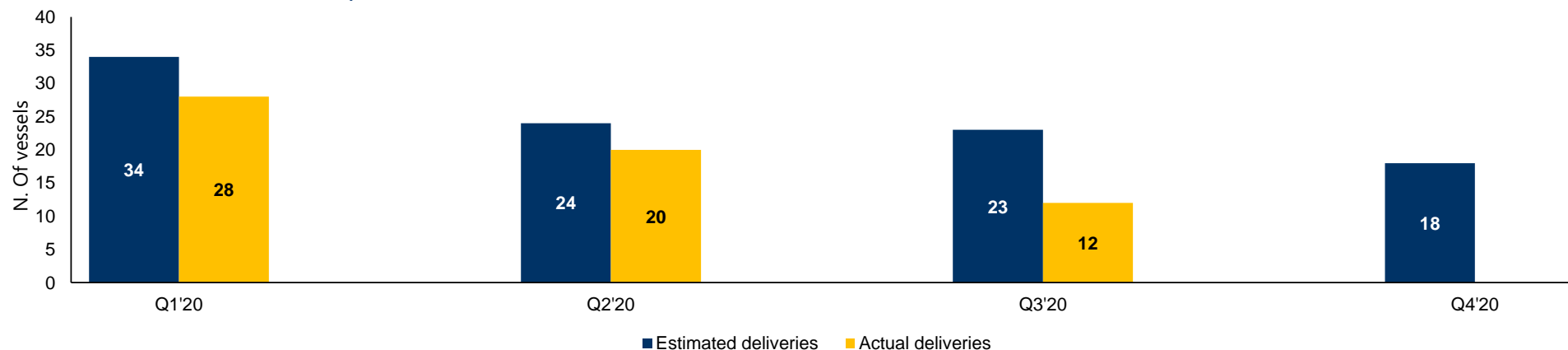
1. Source: Clarkson Research Services as at Sep'20 and Clarksons Oil & Tanker Trades Outlook – Sep'20



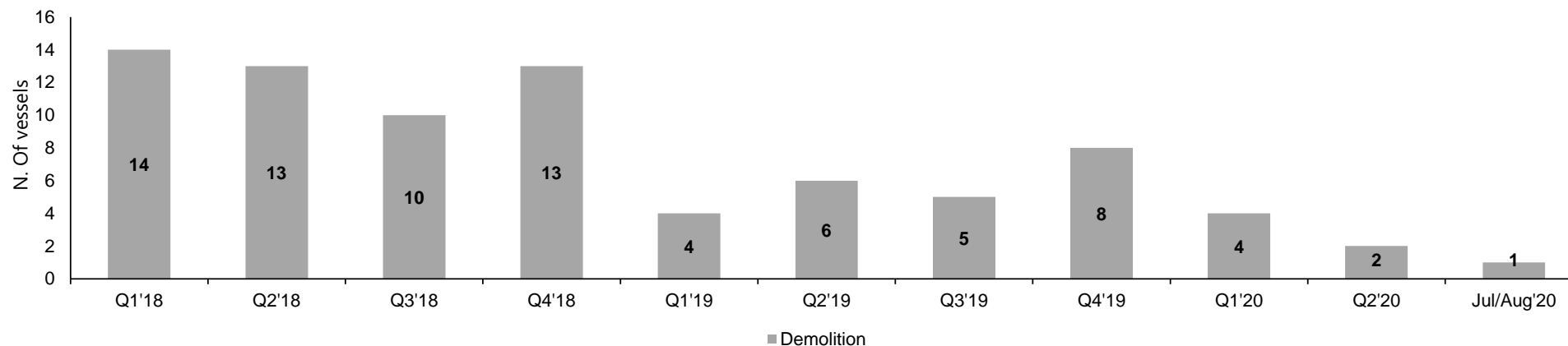


Reduction in fleet growth expected already in H2'20.

MR & LR1 deliveries, 2020¹



MR & LR1 demolitions, 2018-2020¹



- Deliveries of MRs and LR1s fall throughout 2020, with only another 18 vessels expected to be delivered in the last quarter of 2020, representing approximately 0.8% of the currently trading fleet in dwt.

Despite a recent slowdown in demolitions, a historically low orderbook should contribute to limited fleet growth over the next two years.

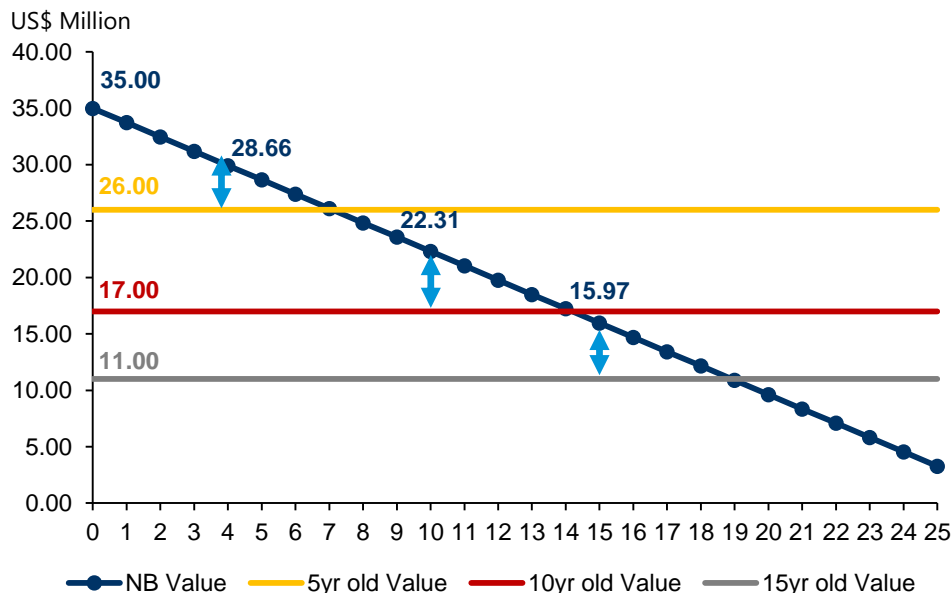
1. Source: Clarkson Research Services as at Sep'20 (Q3'20 actual deliveries are only until Aug'20).



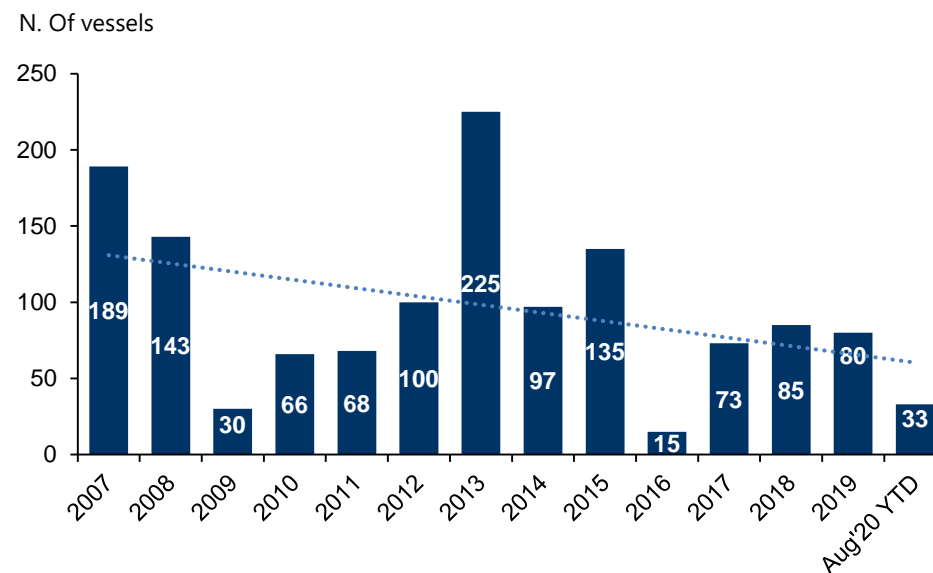


Limited newbuild orders.

MR Newbuilding parity curve vs second-hand values¹



MR & LR1 orders



- Shipyards worldwide are facing severe financial difficulties, which has led to a **sharp reduction in shipbuilding capacity**.
- Due to the correction in freight rates since May 2020 **second-hand values of even young eco-vessels are again trading at a discount to newbuilding parity**.
- **Furthermore, uncertainty regarding technological innovation to achieve the ambitious IMO targets for reduction in CO² emissions, is however newbuilding orders.**
- **Lower interest in the sector from financial investors** (Private Equity), and limited capacity for further investments by industrial players, which have already renewed their fleets and currently have stretched balance sheets, is contributing to a drop in new construction contracts, which reached a ten-year low of 15 MRs and LR1s in 2016. Average annual orders of MRs and LR1 since the beginning of 2016, is the lowest of any 4-year period since 2007. 80 MRs and LR1s have been ordered in 2019 and only 33 so far in 2020.

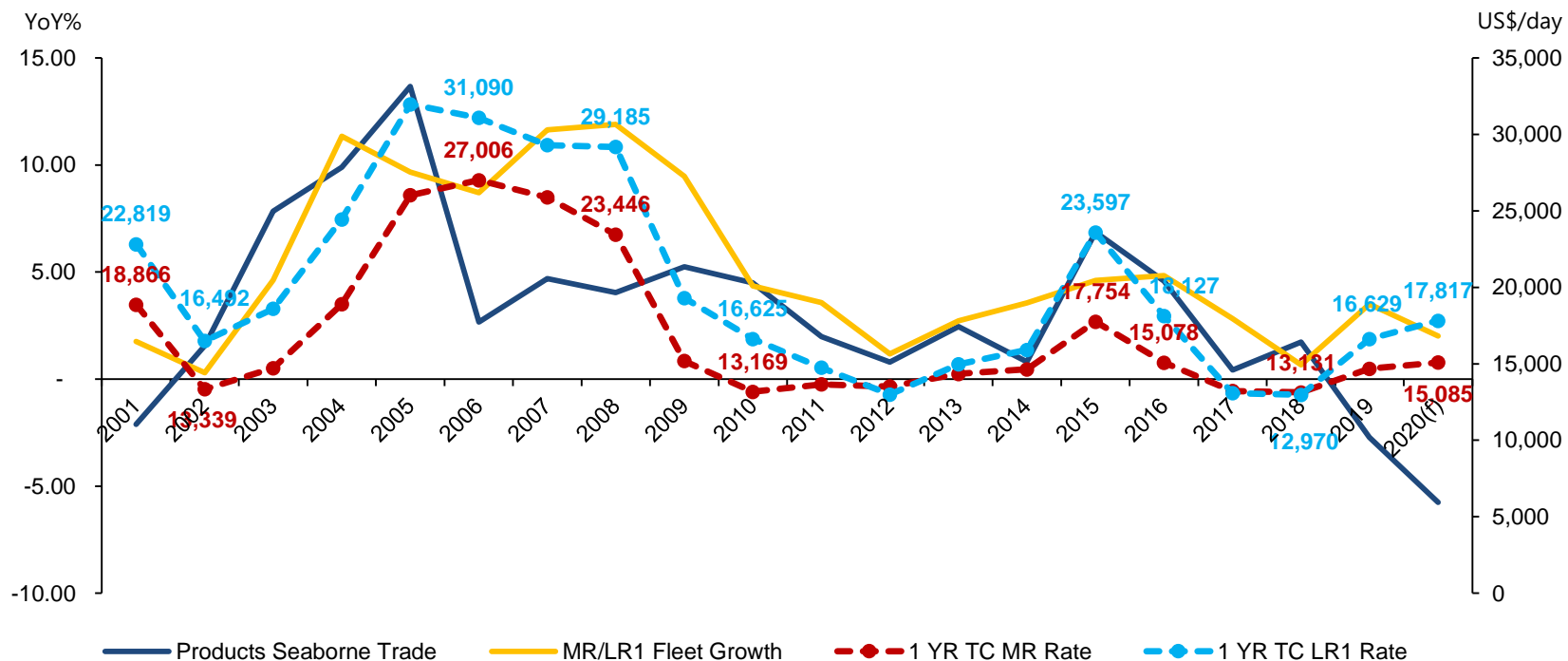
1. Source: Vessel prices from Clarkson Research Services as at Sep'20. Newbuilding prices evolution based on 25 years depreciation, including US\$ 1m first supply and US\$ 3.28m scrap value.





Strong long-term fundamentals.

Seaborne volume and MR/LR1 fleet growth (lhs)%¹ vs 1 year MR and LR1 TC rate (rhs)



The Covid-19 outbreak completely changed the market dynamics, leading to an unprecedented surge in freight rates by the end of April, with a sharp correction from the beginning of May. The virus created a great deal of uncertainty regarding the timing of the recovery in oil demand and the unwinding of the large product stocks which have built-up in the first part of the year. Currently Clarksons expects demand for product tankers to contract sharply in 2020.

1. Source: Clarkson Research Services and Seaborne Trade Monitor, as at Sep'20. Based on the current orderbook



Why invest in DIS

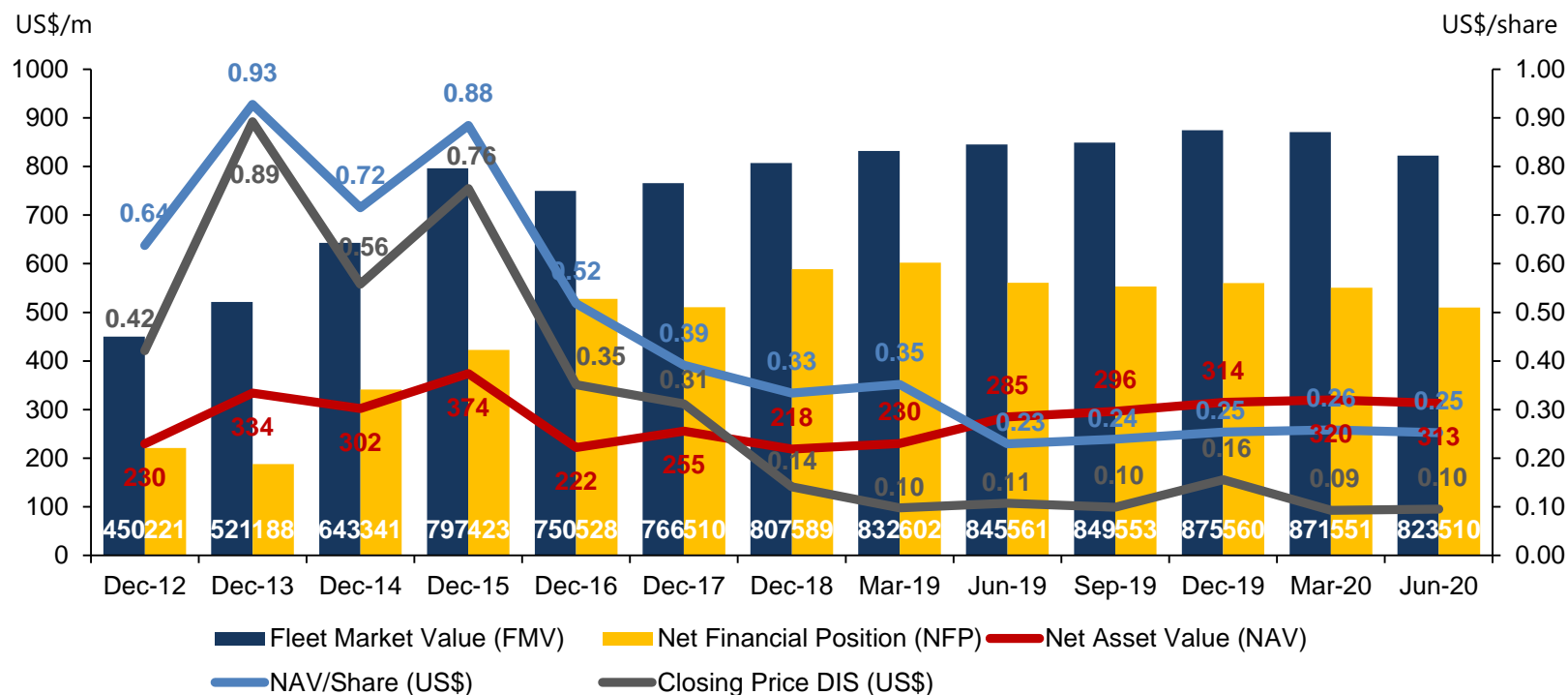


d'Amico
INTERNATIONAL SHIPPING S.A.



Historical NAV evolution.

DIS' Historical NAV evolution¹



	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	June-19	Sep-19	Dec-19	Mar-20	June-20
Discount to NAV (End of Period)	34%	4%	22%	15%	32%	20%	58%	53%	59%	39%	64%	62%

As at June 30 2020, DIS' NAV¹ was estimated at US\$ 313.1m, its fleet market value at US\$ 822.8m², and its closing stock price was 62% below its NAV/share.

1. DIS' owned and bareboat fleet market value according to a primary broker, less Net Debt, excluding the impact of IFRS 16. It includes the value of the leased assets for which DIS has a purchase obligation, less the discounted value of the financial payments on such leases.
 2. Fleet valued as at June 30, 2020.





Why invest in DIS today.

- **Young-fleet, most of which acquired at historically attractive prices and at top-tier yards.** Furthermore, vessels are mostly eco-design (67.7% of owned and bareboat ships following delivery of all DIS' newbuildings) and IMO classed (78.6% of owned and bareboat ships following delivery of all DIS' newbuildings).
- **First-class in-house technical management** provides DIS **access to long-term charters** with demanding oil majors, and allows it to **anticipate and benefit from regulatory changes.**
- Invested mostly in the MR1 and MR2, and more recently in the LR1, segments – **these vessels** are the workhorses of the industry, since they **are the most flexible commercially and also the most liquid on the S&P market.**
- **Prudent commercial strategy, always aiming to maintain between 40% and 60% of the fleet covered through long-term fixed-rate contracts** over the following 12 months.
- **International reach with chartering offices in 4 countries and 3 continents** (Stamford, London, Singapore, and Dublin), allowing DIS to maintain close relationships with clients and brokers, increasing employment opportunities for vessels.
- **Strong relationships with debt capital providers**, including with the top European shipping banks and Japanese leasing investors.
- **Attractive valuation of DIS in absolute terms – NAV discount of 62% as at the end of June 2020 – and relative to peers.**
- Although the market needs to initially rebalance and absorb excess inventories, **as oil demand and supply recovers, returning to pre-COVID 19 levels, the sector should benefit from very attractive market fundamentals, driven also by a historically low orderbook.**



Appendix

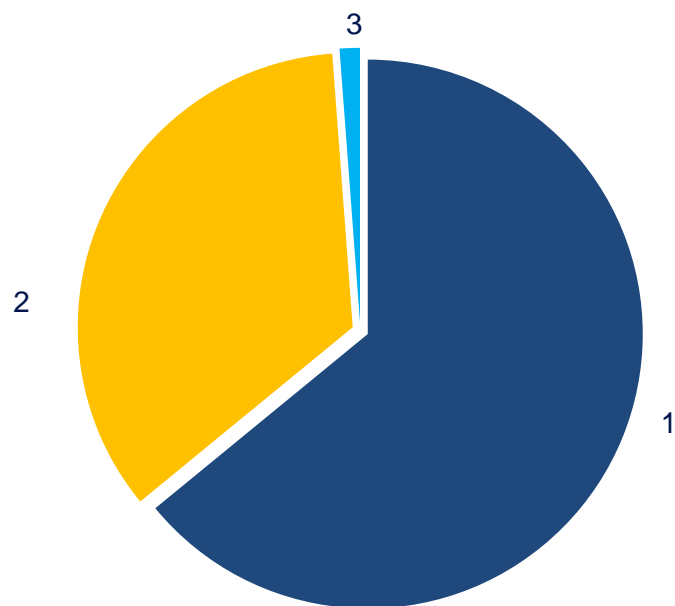


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DIS' Shareholdings Structure.

Key Information on DIS' shares



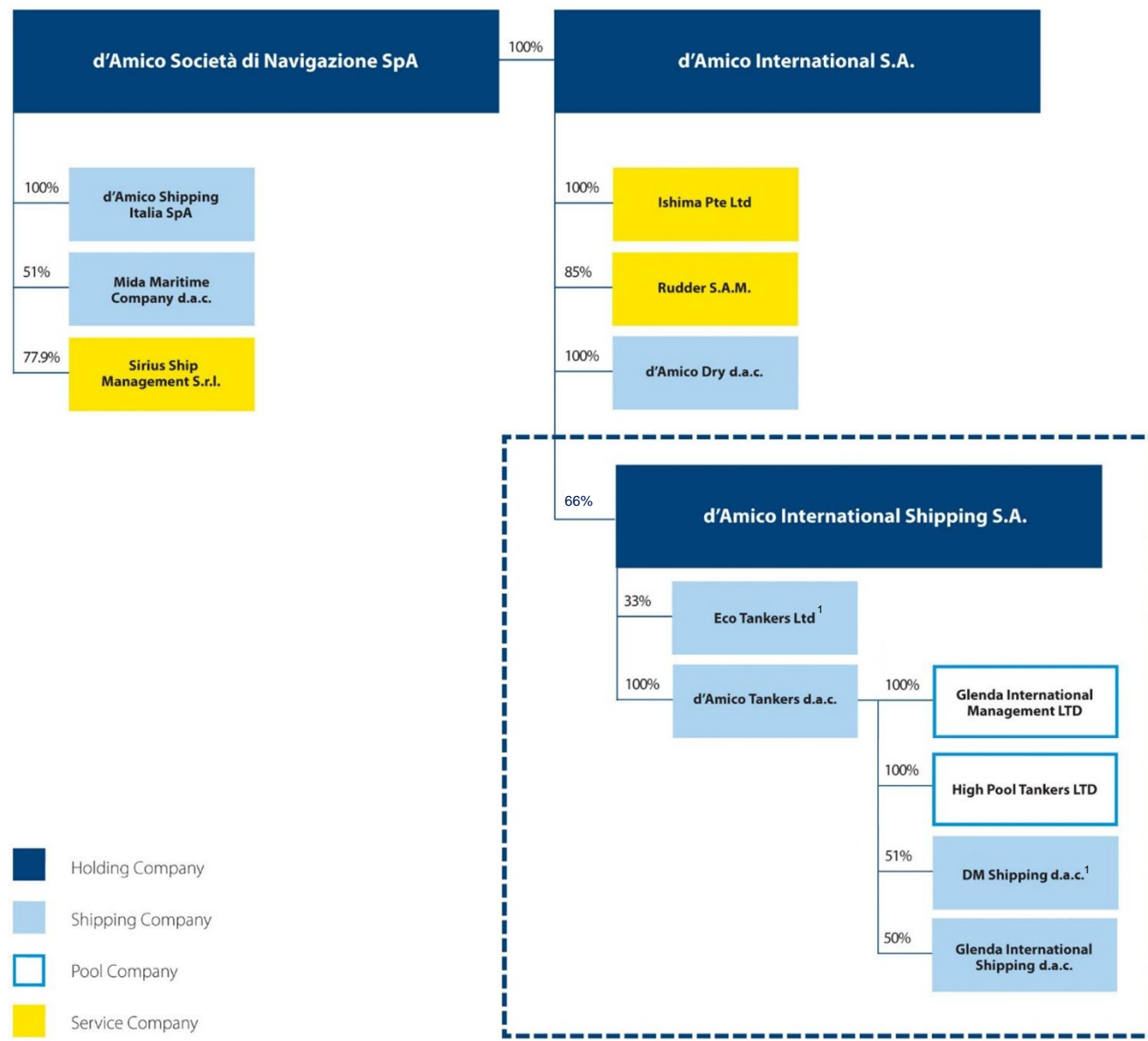
d'Amico International SA	65.66%
Others	33.64%
d'Amico International Shipping SA	0.70%
	100%

Listing market	Borsa Italiana, STAR
No. of shares	1,241,045,340
Market capitalisation ¹	€108.7 million
Shares repurchased / % of share capital	10,142,027 /0.8%

1. Based on DIS' Share closing price on September 17th, 2020 of Eur 0.0883



d'Amico Group Structure.



DIS benefits from the support of d'Amico Società di Navigazione S.p.A.

1. Eco Tankers Ltd and DM Shipping d.a.c. are currently under liquidation





Financial results. Consolidated Income Statement

Q2 2020 UNREVIEWED	Q2 2019 UNREVIEWED	US\$ Thousand	H1 2020	H1 2019
90,987	87,387	Revenue	185,342	178,418
(12,327)	(24,938)	Voyage costs	(35,268)	(52,111)
78,660	62,449	Time charter equivalent earnings*	150,074	126,307
(4,300)	(7,230)	Time charter hire costs	(11,255)	(17,450)
(25,367)	(26,433)	Other direct operating costs	(53,017)	(54,124)
(2,911)	(2,458)	General and administrative costs	(6,183)	(5,880)
436	(841)	Result on disposal of fixed assets	(117)	(948)
46,518	25,487	EBITDA*	79,502	47,905
(21,465)	(32,009)	Depreciation and impairment	(40,556)	(49,339)
25,053	(6,612)	EBIT*	38,946	(1,434)
27	766	Net financial income	68	578
(9,370)	(13,896)	Net financial charges	(21,691)	(25,228)
-	1,269	Profit share of equity method investees	-	1,251
-	(226)	Reversal of impairment of loan to an equity accounted investee	-	719
15,710	(18,699)	Profit (loss) before tax	17,323	(24,114)
(88)	(107)	Income taxes	(184)	(207)
15,622	(18,806)	Net profit (loss)	17,139	(24,321)
<i>The net result is attributable to the equity holders of the Company</i>				
0.013	(0.015)	Profit (loss) per share in US\$	0.014	(0.020)





Financial results. Consolidated Balance Sheet

<i>US\$ Thousand</i>	As at 30 June 2020	As at 31 December 2019
ASSETS		
Property, plant and equipment and Right-of-use	927,979	958,312
Investments in jointly controlled entities	4,382	4,382
Other non-current financial assets	12,979	17,348
Total non-current assets	945,340	980,042
Inventories	8,305	10,080
Receivables and other current assets	40,360	41,433
Other current financial assets	9,150	7,265
Cash and cash equivalents	50,448	33,598
Current Assets	108,263	92,376
Assets held for sale	38,229	59,631
Total current assets	146,492	152,007
TOTAL ASSETS	1,091,832	1,132,049
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	62,052	62,052
Accumulated losses	(42,725)	(59,801)
Share Premium	368,846	368,846
Other reserves	(23,050)	(18,632)
Total shareholders' equity	365,123	352,465
Banks and other lenders	252,055	270,169
Non-current lease liabilities	296,183	313,418
Other non-current financial liabilities	10,683	7,282
Total non-current liabilities	558,921	590,869
Banks and other lenders	69,645	72,692
Current lease liabilities	35,784	37,736
Shareholders' short-term loan	-	5,000
Payables and other current liabilities	33,710	38,222
Other current financial liabilities	12,086	12,473
Current tax payable	63	342
Current liabilities	151,288	166,465
Banks associated to assets held-for-sale	16,500	22,250
Total current liabilities	167,788	188,715
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,091,832	1,132,049





Financial results. Consolidated Statement of Cash Flow

Q2 2019 UNREVIEWED	Q2 2019 UNREVIEWED	US\$ Thousand	H1 2019	H1 2019
15,622	(18,807)	Profit (loss) for the period	17,139	(24,321)
17,040	21,098	Depreciation and amortisation of PPE and RoU	34,549	37,203
4,425	12,136	Impairment	6,007	12,136
88	107	Current and deferred income tax	184	207
5,005	6,408	Lease cost	10,142	10,576
4,338	7,260	Other net Financial charges (income)	11,481	14,270
(207)	(539)	Unrealised foreign exchange result	(207)	(196)
-	(1,270)	Profit share of equity accounted investment	-	(1,252)
(975)	(841)	Result on disposal of fixed assets	(975)	(948)
-	226	Impairment reversal of a financial asset / v related pty.	-	(719)
-	(1,008)	Reclassification off-hire against depreciation	(180)	-
-	(589)	Movement in share option reserve	-	(607)
539	899	Movement in deferred result on disposal of S&L assets	1,092	1,114
45,875	23,948	Cash flow from operating activities before changes in working capital	79,232	47,464
2,141	647	Movement in inventories	1,775	2,100
2,058	1,980	Movement in amounts receivable	2,048	6,248
(6,663)	(12,541)	Movement in amounts payable	(5,021)	(15,857)
(281)	(6,408)	Payment of interest portion of lease liability	(463)	(10,576)
(5,002)	(164)	Taxes (paid) received	(10,137)	(217)
(4,744)	(4,248)	Net interest paid	(8,372)	(9,132)
33,384	3,214	Net cash flow from operating activities	59,062	20,030
(5,263)	(637)	Acquisition of fixed assets	(7,028)	(31,157)
18,185	-	Dividend from equity accounted investee	18,185	-
18	6,454	Movement in financing to equity accounted investee	491	6,304
12,940	5,817	Net cash flow from investing activities	11,648	(24,853)
	17,907	Share capital increase	-	17,907
(5)	(694)	Other changes in shareholder's equity	(427)	(955)
-	(1,620)	Shareholders' financing	(5,000)	-
220	(950)	Movement in other financial receivables / related party	830	(2,250)
(954)	4,259	Net movement in other financial payable	(2,700)	4,354
(15,314)	(38,920)	Bank loan repayments	(28,991)	(56,341)
-	26,305	Proceeds from disposal of assets subsequently leased back	-	63,676
(9,295)	(8,803)	Repayments of principal portion of financial lease	(18,949)	(17,770)
(25,348)	(2,516)	Net cash flow from financing activities	(55,237)	8,621
20,976	6,515	Net increase/ (decrease) in cash and cash equivalents	15,473	3,798
12,014	12,403	Cash and cash equivalents net of bank overdrafts at the beginning of the period	17,517	15,120
32,990	18,918	Cash and cash equivalents net of bank overdrafts at the end of the period	32,990	18,918
50,448	35,739	Cash and cash equivalents at the end of the period	50,448	35,739
(17,458)	(16,821)	Bank overdrafts at the end of the period	(17,458)	(16,821)





DIS' CURRENT FLEET OVERVIEW. LR1 & MR Fleet

Owned - LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest ¹	IMO Classified
Cielo di Londra	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Cagliari	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Rosso	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Rotterdam	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Bianco	75,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	-
Bare-Boat – LR1	Tonnage (dwt)	Year Built	Builder, Country	Interest¹	IMO Classified
Cielo di Houston	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Owned - MR	Tonnage (dwt)	Year Built	Builder, Country	Interest¹	IMO Classified
High Challenge	50,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Wind	50,000	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Tide	51,768	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Seas	51,678	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLENDA Melissa ²	47,203	2011	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLENDA Meryl ³	47,251	2011	Hyundai MIPO, South Korea	50%	IMO II/IMO III
GLENDA Melody ²	47,238	2011	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLENDA Melanie ³	47,162	2010	Hyundai MIPO, South Korea	50%	IMO II/IMO III
High Venture	51,087	2006	STX, South Korea	100%	IMO II/IMO III
High Performance	51,303	2005	STX, South Korea	100%	IMO II/IMO III
High Progress	51,303	2005	STX, South Korea	100%	IMO II/IMO III
High Valor	46,975	2005	STX, South Korea	100%	IMO II/IMO III
High Courage	46,975	2005	STX, South Korea	100%	IMO II/IMO III
Bare-Boat with purchase option/obligation	Tonnage (dwt)	Year Built	Builder, Country	Interest¹	IMO Classified
High Trust	49,990	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trader	49,990	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Loyalty	49,990	2015	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Freedom	49,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Discovery	50,036	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Voyager	45,999	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Fidelity	49,990	2014	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Priority	46,847	2005	Nakai Zosen, Japan	100%	-

1. DIS' economic interest
 2. Vessel owned by GLENDA International Shipping d.a.c. In which DIS has 50% interest and Time Chartered to d'Amico Tankers d.a.c.
 3. Vessel owned by GLENDA International Shipping d.a.c. In which DIS has 50% interest





DIS' CURRENT FLEET OVERVIEW. MR Fleet

TC - IN Long Term with purchase option	Tonnage (dwt)	Year Built	Builder, Country	Interest¹	IMO Classified
High Leader	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Navigator	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Explorer	50,000	2018	Onomichi, Japan	100%	IMO II/IMO III
High Adventurer	50,000	2017	Onomichi, Japan	100%	IMO II/IMO III
Crimson Pearl	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
Crimson Jade	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
TC - IN Long Term without purchase option					
High Prosperity	48,711	2006	Imabari, Japan	100%	-
High SD Yihe ²	48,700	2005	Imabari, Japan	100%	-
TC - IN Short Term					
SW Southport I	46,992	2004	STX, South Korea	100%	IMO II/III
SW Tropez	46,992	2004	STX, South Korea	100%	IMO II/III

1. DIS' economic interest

2. Former High Presence sold by d'Amico Tankers in Feb'18 and taken back in time-charter for 6 years





DIS' CURRENT FLEET OVERVIEW. Handy Fleet

Owned	Tonnage (dwt)	Year Built	Builder, Country	Interest¹	IMO Classified
Cielo di Salerno	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Hanoi	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Capri	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Ulsan	39,060	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di New York	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
Cielo di Gaeta	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III

1. DIS' economic interest



Thank you!



d'Amico
INTERNATIONAL SHIPPING S.A.