



# Q3 & 9M 2023 Presentation d'Amico International Shipping

---

*November 9<sup>th</sup>, 2023*



*d'Amico*  
INTERNATIONAL SHIPPING S.A.



# DISCLAIMER.

---

There shall be no offering or sale of any securities of d'Amico International Shipping S.A. in the United States of America, Switzerland, Canada, Australia, Japan, the United Kingdom or any jurisdiction in which such offer, solicitation or sale would be unlawful prior to its registration or qualification under the laws of such jurisdiction or to or for the benefit of any person to whom it is unlawful to make such offer, solicitation or sale. No steps have been taken or will be taken regarding the offering of securities of d'Amico International Shipping S.A. outside Luxembourg and Italy in any jurisdiction where such steps would be required. The issuance, exercise, or sale of securities of d'Amico International Shipping S.A. and the subscription to or purchase of such securities are subject to specific legal or regulatory restrictions in certain jurisdictions. d'Amico International Shipping S.A. is not liable in case these restrictions are infringed by any person.

This communication is not for distribution, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). This communication does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The securities mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 (the "Securities Act"). Accordingly, unless an exemption under relevant securities laws is applicable, any such securities may not be offered, sold, resold, taken up, exercised, renounced, transferred, delivered or distributed, directly or indirectly, in or into the United States or any other jurisdiction if to do so would constitute a violation of the relevant laws of, or require registration of such securities in, the relevant jurisdiction. The securities may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the Securities Act. There will be no public offer of securities in the United States.

If you are not permitted to view the documents on this website or are in any doubt as to whether you are permitted to view these documents, please exit this webpage. The information contained herein does not constitute an offer of securities for sale in the United States, Switzerland, Canada, Japan, Australia, the United Kingdom or any jurisdiction in which such offers or sales are unlawful, and these documents must not be released or otherwise forwarded, distributed or sent in or into the United States, Switzerland, Canada, Japan, Australia, the United Kingdom or any jurisdiction in which such offers or sales are unlawful. Persons receiving these documents (including custodians, nominees and trustees) must not distribute or send it in, into or from the United States, Switzerland, Canada, Japan, Australia, the United Kingdom or any other jurisdiction in which accessing such documents is unlawful.

## **Confirmation of understanding and acceptance of disclaimer**

I warrant that I am not located in the United States and am not resident or located in Switzerland, Canada, Japan, Australia, the United Kingdom or any other jurisdiction where accessing these materials is unlawful, and I agree that I will not transmit or otherwise send any materials contained in this website to any person in the United States, Switzerland, Canada, Japan, Australia, the United Kingdom or any other territory where to do so would breach applicable local law or regulation.

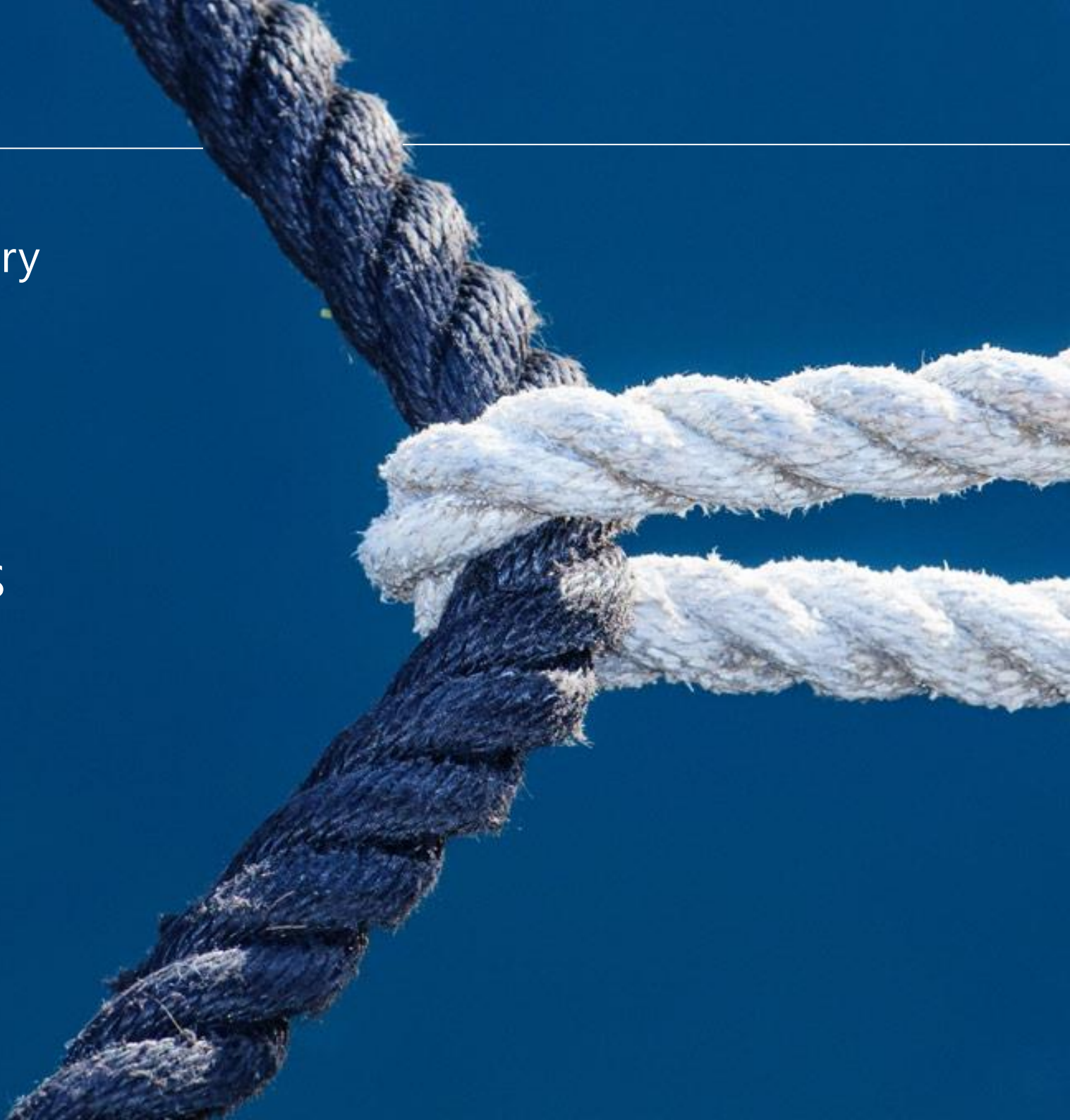
I have read and understood the disclaimer set out above. I understand that it may affect my rights and I agree to be bound by its terms. I confirm that I am permitted to proceed to electronic versions of the materials.



# AGENDA.

---

- Executive summary
- DIS' overview
- Market overview
- Why invest in DIS
- DIS' ESG
- Appendix





# Executive summary.

- **Net result – In the first 9M'23**, d'Amico International Shipping SA ("DIS" or "the Company") recorded a **Net profit of US\$ 148.7m** vs. a Net profit of US\$ 62.8m posted in the first 9M'22. The adjusted net result (excluding non-recurring items) was of US\$ 153.0m in the first 9M'23 compared with US\$ 69.3m recorded in the same period of last year. **In Q3'23**, DIS posted a **Net profit of US\$ 48.9m** vs. a Net profit of US\$ 43.6m in Q2'22. The adjusted net result (excluding non-recurring items) was of US\$ 49.4m in Q3'23 compared with US\$ 46.7m in Q2'22.
- **Market performance – DIS benefitted from a very strong product tanker market this so far year, achieving a daily spot rate of US\$ 33,434 in the first 9M'23** vs. US\$ 26,963 achieved in the first 9M'22 (Q3'23: US\$ 31,782 vs. Q3'22: US\$ 37,159). In the first 9M'23, 27.9% of DIS' employment days were 'covered' through period contracts at an average daily rate of US\$ 27,951 (9M'22: 38.8% coverage at US\$ 15,251). **DIS achieved a total daily average rate of US\$ 31,904 in the first 9M'23** vs. US\$ 22,421 in the same period of 2022 (Q3 2023: US\$ 30,860 vs. Q3 2022: US\$ 30,230).
- **Solid financial structure and comfortable liquidity position** – achieved thanks to the strong freight markets of H1'20, FY'22 and the first 9M'23, as well as to the deleveraging plan implemented in the last few years, through vessel disposals and equity capital increases. DIS can now benefit from the strategic and operational flexibility deriving from a strong balance sheet and from a very modern fleet. As at the end of Sep'23, DIS had a Net Financial Position (NFP) of US\$ (264.6)m and Cash and cash equivalents of US\$ 105.4m vs. NFP of US\$ (409.9)m at the end of FY'22. DIS' **NFP (excluding IFRS16) to FMV ratio was of 21.5% at the end of Sep'23** vs. 36.0% at the end of FY'22 (60.4% at the end of FY'21, 65.9% at the end of FY'20, 64.0% at the end of FY'19 and 72.9% at the end of FY'18).
- **Exercise of purchase options on a TC-in MR vessel** – In Jan'23, DIS exercised its purchase option on the **M/T High Explorer**, an MR vessel built by Onomichi Dockyard Co., Japan, in May 2018 and time-chartered-in by d'Amico Tankers ever since, for a consideration of JPY 4.1b (equivalent to approximately US\$ 30.0m), with delivery having occurred in May 2023.
- **Exercise of the purchase options on five bareboat chartered-in vessels** – in Dec'22, DIS exercised its purchase option on the existing contract for the **MT High Voyager**, an MR vessel built in Nov'14, for a consideration of ~US\$ 20.8m, with delivery having occurred in Jan'23. In Jan'23, DIS exercised its purchase option on the existing contract for the **MT High Freedom**, an MR vessel built in Jan'14, for a consideration of ~US\$ 20.1m and with delivery having occurred in May'23. Further, in May'23, DIS exercised its purchase options on the existing contracts for the **MT High Trust**, **MT High Trader** and **MT High Loyalty**, MR vessels built in Jan'16, Oct'15 and Feb'15, for considerations of ~US\$ 22.2m, US\$21.6m and US\$ 21.4m, respectively, with deliveries having occurred between June and July'23.





# Executive summary.

- **Dividend distribution** – In Mar'23, the Board of Directors of DIS proposed to the Shareholders a **dividend to be paid in cash of US\$ 22,011,953.96** (US\$ 18,710,160.87 net, after deducting the 15% applicable withholding tax), corresponding to US\$ 0.0153 net of withholding taxes, per issued and outstanding share (treasury shares are not entitled to dividends). In April'23, the Annual General Shareholders' meeting resolved the payment of the gross dividend in cash proposed by the Board of Directors. The payment of the above-mentioned dividend was made to the Shareholders on April 26<sup>th</sup>, 2023 (with ex-date occurring on April 24<sup>th</sup>, 2023, and record date on April 25<sup>th</sup>, 2023).
- **Interim dividend distribution** – In Nov'23, based on the Q3 2023 statutory management accounts, the Board of Directors of DIS, resolved the distribution of an interim gross **dividend to be paid in cash of US\$ 20,025,983.50** (US\$ 17,022,085.97 net, after deducting the 15% applicable withholding tax) corresponding to US\$ 0.1410 per issued and outstanding share, net of applicable withholding taxes. The payment of the above-mentioned interim dividend will be made to the Company's shareholders on November 29<sup>th</sup>, 2023 (with ex-date on November 27<sup>th</sup>, 2023 and record date on November 28<sup>th</sup>, 2023).
- **Reverse stock split** – In June'23, the Board of Directors of DIS resolved to implement a share consolidation with respect to all the shares of the Company at a ratio of one (1) to ten (10), as approved by the Company's extraordinary general meeting of shareholders held on June 13<sup>th</sup>, 2023. The Board resolved to set the date in which the Reverse Stock Split was implemented and effective on June 19<sup>th</sup>, 2023. As a result of the Reverse Stock Split, as of the Effective Date, the share capital of the Company was set at USD 62,053,278.45, divided into 124,106,556 shares with no nominal value and with ISIN code LU2592315662. In addition, as provided for in the EGM resolution and disclosed via press release, as of the Effective Date, the buyback authorization renewal was implemented.
- **Shares buyback program** – In June'23, the Board of Directors resolved to start on June 19<sup>th</sup>, 2023, the own shares buyback program pursuant to the new authorization issued by the extraordinary general meeting of shareholders held on June 13<sup>th</sup>, 2023. The authorization has been granted to the Board of Directors, with the option to delegate, for a maximum period of five (5) years from June 19<sup>th</sup>, 2023 (i.e., the Reverse Stock Split effective date) and thus expiring on 19<sup>th</sup>, June 2028. Starting from the last two weeks of June, **DIS has repurchased n. 1,579,619 own shares** (representing 1.27% of the outstanding share capital of the Company) at the average price of Euro 3.8751, **for a total consideration of Euro 6,121,137**.
- **DIS is well positioned to benefit from the current strong freight markets, which** despite the uncertainties relating to a challenging and unusual economic environment, also because of the war in Ukraine, **should represent the beginning of a prolonged and sustainable recovery.**



# DIS' overview

---



*d'Amico*  
INTERNATIONAL SHIPPING S.A.



# A modern, high-quality and versatile fleet.

September 30<sup>th</sup>, 2023

DIS Fleet <sup>1</sup>	LR1	MR	Handy	Total	%
Owned	5.0	15.0	6.0	26.0	72.2%
Bareboat chartered	1.0	2.0	0.0	3.0	8.3%
Time chartered-in long-term	0.0	3.0	0.0	3.0	8.3%
Time chartered-in short-term	0.0	4.0	0.0	4.0	11.1%
<b>TOTAL</b>	<b>6.0</b>	<b>24.0</b>	<b>6.0</b>	<b>36.0</b>	<b>100.0%</b>

- DIS controls a modern fleet of 36.0 product tankers.
- Flexible, young and efficient:
  - ✓ 78% IMO classed (industry average<sup>2</sup>: 45%);
  - ✓ An average age of the owned and bareboat fleet of 8.3 years (industry average<sup>2</sup>: 12.5 years for MRs (25,000 –54,999 dwt) and 13.7 years LR1s (55,000 –84,999 dwt));
  - ✓ 79% of owned and bareboat vessels and 78% of the entire controlled fleet is 'Eco-design' (industry average<sup>2</sup>: 34%).
  - ✓ Fully in compliance with very stringent international industry rules and long-term vetting approvals from the main Oil Majors.
- **22 newbuildings ordered since 2012** (10 MRs, 6 Handys, 6 LR1s), all delivered between Q1'14 and Q4'19.
- **DIS' aims to maintain a top-quality TC coverage book**, by employing part of its eco-newbuilding vessels with Oil Majors, which for long-term contracts currently have a strong preference for these efficient and technologically advanced ships. At the same time, DIS' older tonnage is employed mainly on the spot market.

**DIS has a modern fleet, a balanced mix of owned and chartered-in vessels, and strong relationships with key market players.**

1. Actual number of vessels as at the end of Sep'23.  
 2. Source: Clarkson Research Services as at Oct'23.

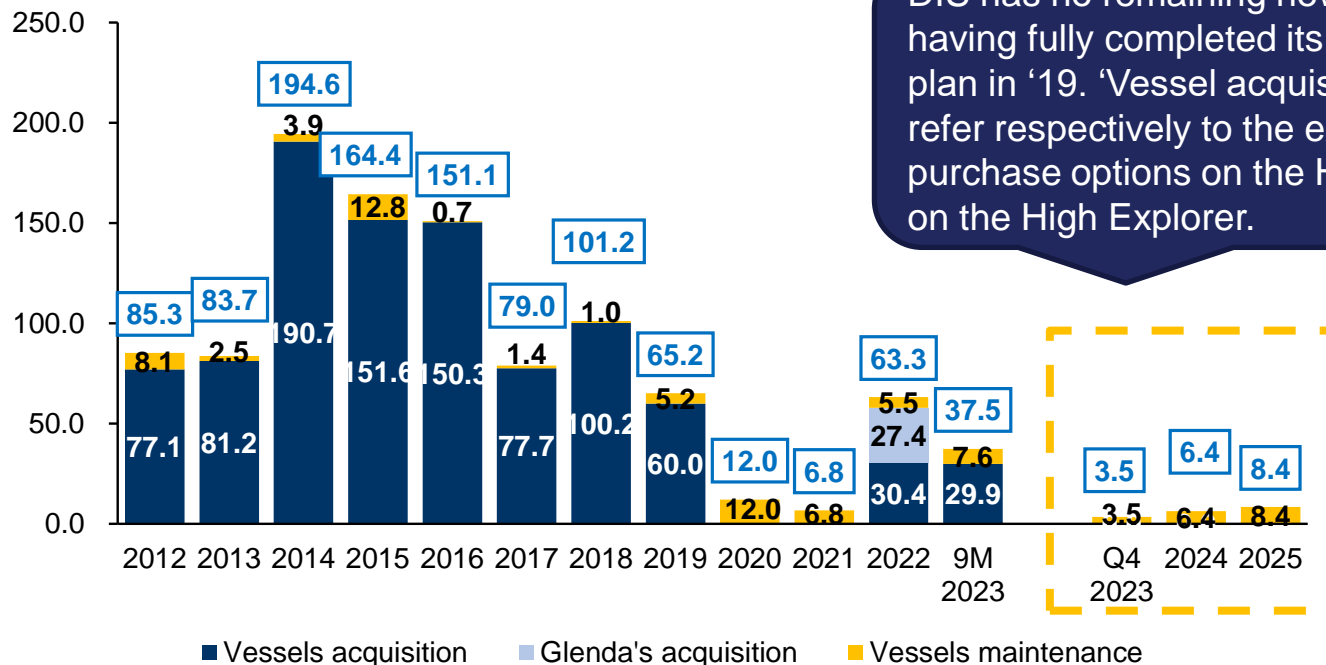




# Rapidly declining CAPEX<sup>1</sup> commitments.

## Investment plan

US\$/mm



DIS has no remaining newbuilding CAPEX, having fully completed its long-term investment plan in '19. 'Vessel acquisition' in '22 and in '23 refer respectively to the exercise of the purchase options on the High Adventurer and on the High Explorer.

- DIS invested US\$ 924.4m from FY'12 to FY'19, mostly related to 22 newbuildings ordered since 2012.
- **DIS has no remaining investments for newbuildings**, since the delivery of its last LR1 in Oct'19.
- Following the exercise of the purchase option for the High Explorer, DIS obtained ownership of the vessel in May '23 for a purchase price of ~ US\$29.9 million.

**DIS' large investment plan, which led to an important renewal of its owned fleet, consisting now mostly of eco-vessels, was completed in Oct'19. In FY'23 DIS' investments relate to the exercise of the purchase option for the MT High Explorer, as well as to US\$11.1 million for maintenance purposes, including the installation of one scrubber.**

1. In addition to yard Instalments, total CAPEX includes also cost of supervision, first supply and the installation of one scrubber costing US\$ 2.2 million on the last LR1 delivered in Oct'19.

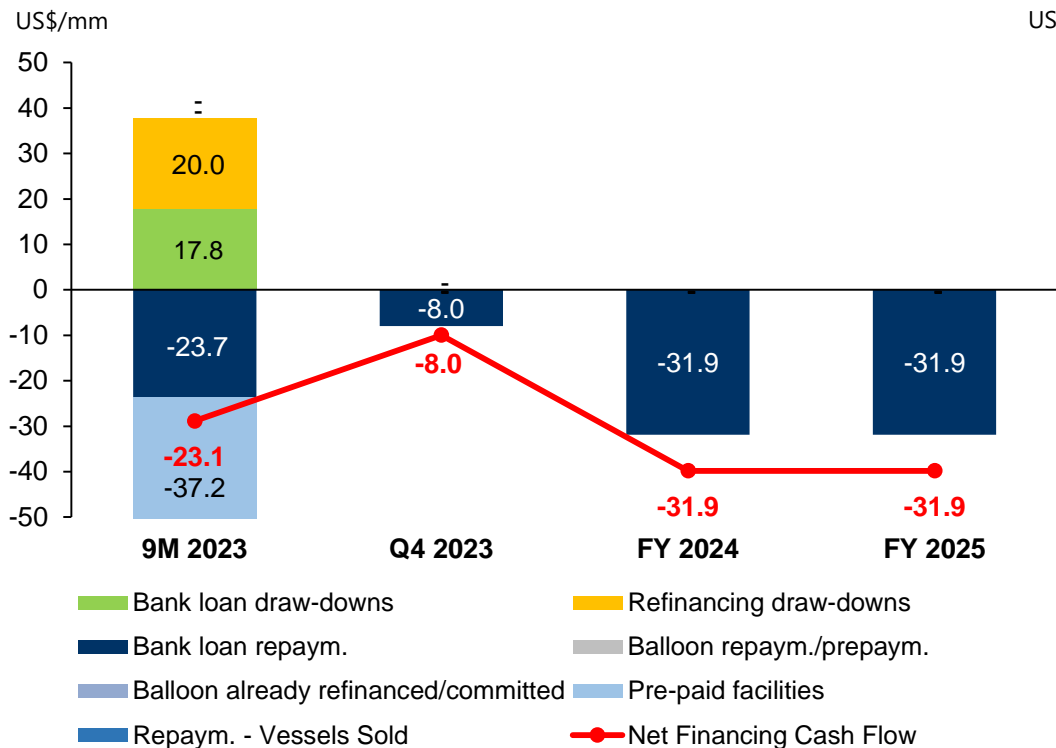




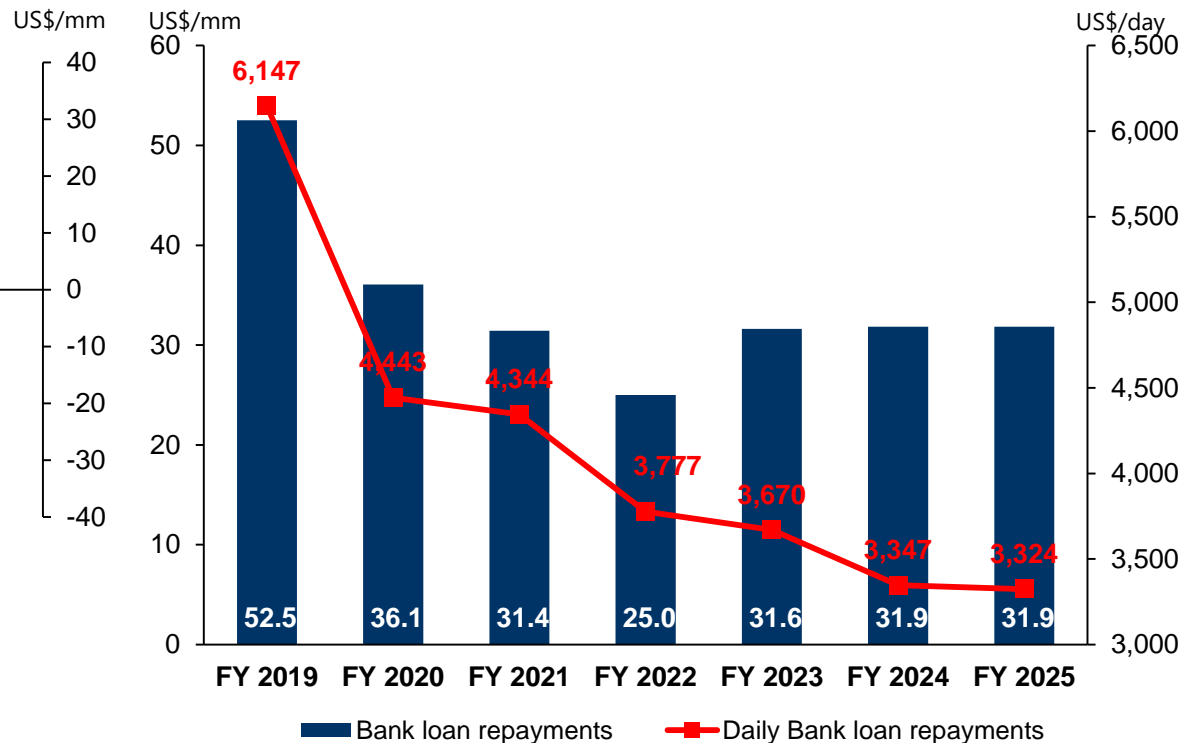


# Lighter bank debt repayments and low refinancing risk.

Forecasted bank debt financing cash-flow  
(Excluding overdraft facilities)<sup>1,2,3</sup>



Daily bank loan repayment on owned vessels  
(Excluding overdraft facilities)<sup>1,2,3</sup>



**DIS refinanced all its debt maturing in '23 and '24, with the related balloons. Since '20, DIS also benefits from significantly lower bank debt repayments. The reduction in daily average repayments is also attributable to the purchase options exercised on leased vessels, which DIS currently plans to keep debt-free.**

1. Based on the evolution of the current outstanding bank debt – with the exception of overdraft facilities.  
 2. Only balloon repayments are assumed to be refinanced. Some older vessels whose existing facilities' fully amortise during their respective terms (without balloons), are assumed to remain debt free thereafter.  
 3. Daily bank loan repayments is equal to bank loan repayments (excluding balloons), divided by owned vessel days.





# DIS' purchase options on leased vessels.

## Exercised purchase options:

Vessel Name	Build Date	Purch. Option Delivery Date
High Priority <sup>1</sup>	Mar-05	Feb-21
High Voyager <sup>2</sup>	Nov-14	Jan-23
High Freedom <sup>3</sup>	Jan-14	May-23
High Fidelity	Aug-14	Sep-22
High Discovery	Feb-14	Sep-22
High Trust <sup>4</sup>	Jan-16	Jul-23
High Trader <sup>5</sup>	Oct-15	Jul-23
High Loyalty <sup>6</sup>	Feb-15	Jun-23

## Unexercised purchase options:

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Obligation Date	First Ex. Option (In/Out of the money) <sup>7</sup>
High Fidelity	Aug-14	Sep-25	Sep-32	In the money
High Discovery	Feb-14	Sep-24	Sep-32	In the money
Cielo di Houston	Jan-19	Mar-24	Sep-25	In the money

- DIS has flexible purchase options on all its bareboat chartered-in vessels, allowing it to acquire them with three months' notice from the first exercise date. Based on today's depreciated market values and their respective exercise prices, all these options are either in the money or, for those still not exercisable, theoretically in the money.
- Starting from Sep'22 the previous leasing arrangements on the High Discovery and the High Fidelity were replaced with new ones, with ten-year terms, at a substantially lower cost and similar terms to the previous contracts, also in relation to early reimbursement. In addition, DIS exercised its purchase options on the High Voyager and High Freedom in Dec'22 and Jan'23, respectively, and on the High Trader, High Trust and High Loyalty, in May'23. DIS has another 3 options that it plans to exercise in the future.

## DIS plans to lower its break-even costs by gradually exercising the remaining purchase options on leased vessels.

1. On Feb 5, 2021, DIS announced the exercise of its purchase option on the MT High Priority for a consideration of US\$ 9.7m.  
2. On Dec 7, 2022, DIS announced the exercise of its purchase option on the MT High Voyager for a consideration of US\$ 20.8m.  
3. On Jan 12, 2023, DIS announced the exercise of its purchase option on the MT High Freedom for a consideration of US\$ 20.1m.  
4. On May 2, 2023, DIS announced the exercise of its purchase option on the MT High Trust for a consideration of US\$ 22.2m.  
5. On May 9, 2023, DIS announced the exercise of its purchase option on the MT High Trader for a consideration of US\$ 21.6m.  
6. On May 16, 2023, DIS announced the exercise of its purchase option on the MT High Loyalty for a consideration of US\$ 21.4m.  
7. Market values as at September 30, 2023 depreciated linearly up to first exercise date (based on 25 years vessels' useful life less scrap value), less first exercise price.





# DIS' purchase options on time-chartered-in vessels

## Exercised purchase options:

Vessel Name	Build Date	Purch. Option Delivery Date
High Adventurer	Nov-17	Dec-22
High Explorer	May-18	May-23

## Unexercised purchase options:

Vessel Name	Build Date	Purch. Option First Ex. Date	Purch. Option Last Ex. Date	First Ex. Option (In/Out of the money)
Crimson Jade	Jun-17	Jun-21	Dec-26	In the money
Crimson Pearl	Aug-17	Aug-21	Feb-27	In the money
High Navigator	May-18	May-22	May-26	In the money
High Leader	Jun-18	Jun-22	Jun-26	In the money

- DIS also has purchase options on its time-chartered-in vessels, which are all currently in the money.
- Two of these options, relating to the High Adventurer and High Explorer, were in Yen and were particularly attractive due to the currency's strong depreciation relative to the US\$. These options were therefore already exercised with delivery of the High Adventurer and of the High Explorer occurring in December'22 and in May'23, respectively.

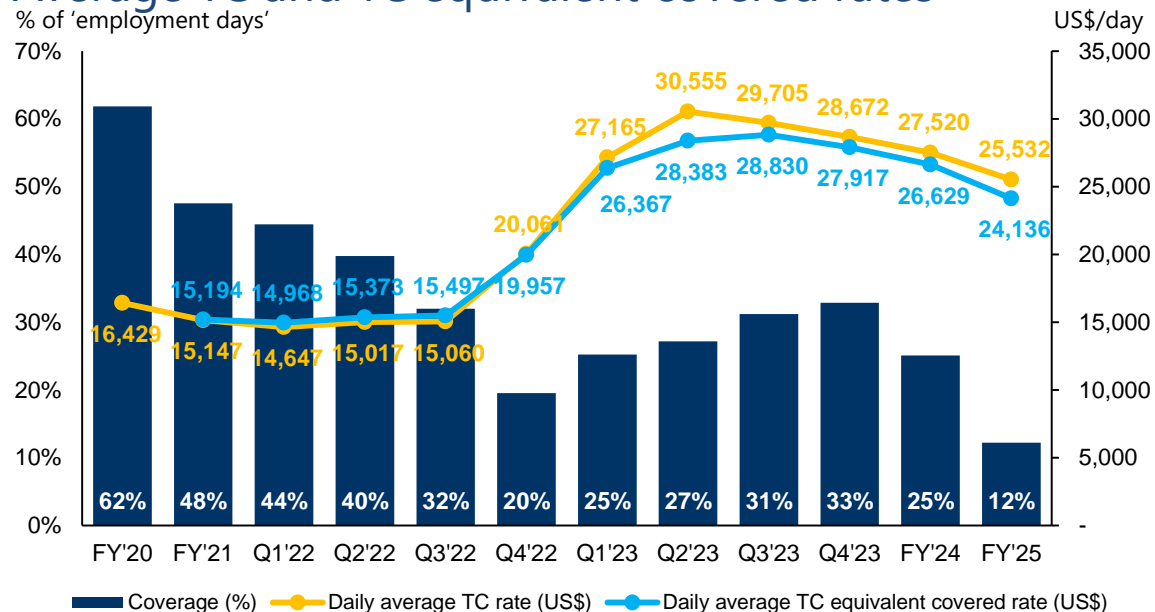
**DIS aims to lower its break-even also by exercising options on some of its vessels which are currently time-chartered-in.**





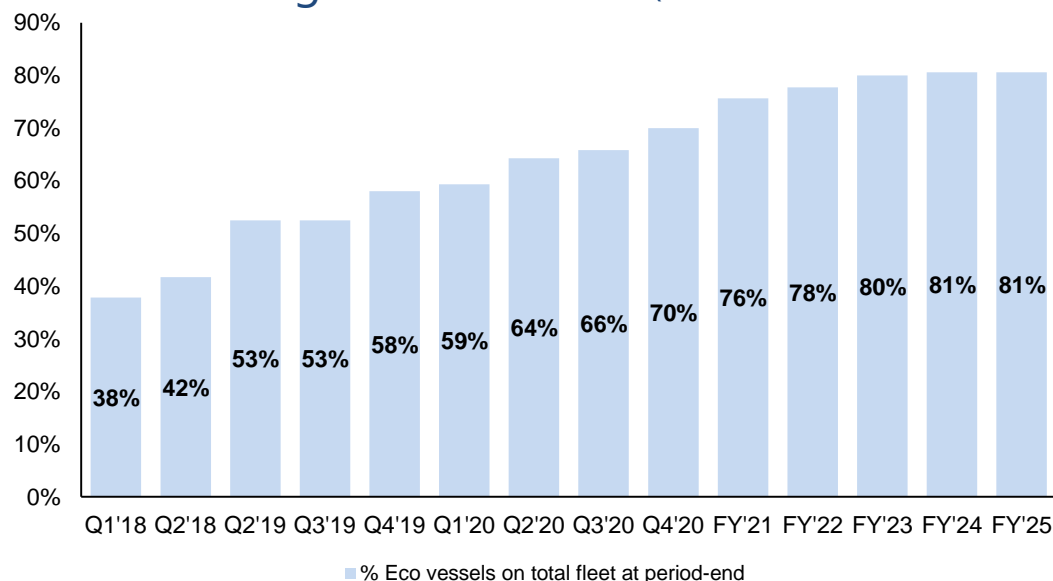
# Contracts and modern fleet to drive future results.

## Average TC and TC equivalent covered rates<sup>1</sup>



- For the last quarter of '23, DIS has covered ~30% of its available vessel days at an average TC equivalent rate of US\$27.9 thousand.
- **TC contracts allows DIS to:**
  - ✓ **consolidate strategic relationships with Oil Majors** (Chevron, Exxon, Total, Saudi Aramco) and leading trading houses;
  - ✓ **hedge against spot market volatility** allowing DIS to secure TCE Earnings (Q4'23 US\$ 29.2m; FY'24 US\$ 81.4m; FY'25 US\$ 34.5m are already secured as of today);
  - ✓ **improve its operating cash flow** (TC Hires are paid monthly in advance).
- DIS aims usually for a period contract coverage of between 40% and 60% in the following 12 months, although currently, due to the very positive market outlook it aims to keep more of its fleet on the spot market.
- **DIS' percentage of 'Eco' vessels** was of only 38% in Q1'18, increasing to 78% in FY'22 and **expected to reach 80% in FY'23**.
- **The eco percentage should rise even higher than indicated on the chart on the left**, as during the next two years DIS is likely to sell some of its older vessels in a stronger market.
- **An increasing percentage of 'Eco' vessels will increase DIS' earnings potential**, given the premium rates achieved by these ships.

## DIS' increasing % of 'Eco' fleet (based on all controlled vessels)



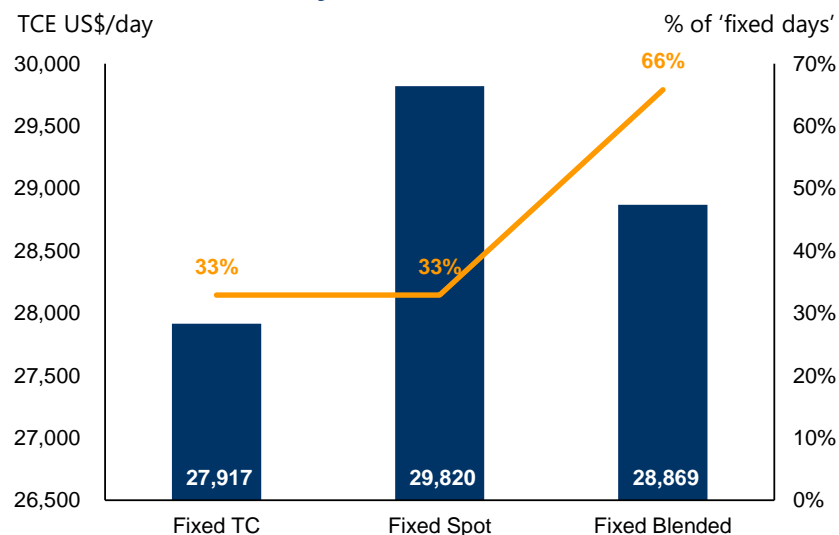
1. Situation based on covered 'employment days' (net of estimated off-hire days), and on current contracts in place, which are always subject to changes and assuming the exercise of DIS' TC-IN options in Dec'23 and in FY'24.  
 2. 'Daily average TC rate' refers to TC contracts only, whilst 'Daily average TC equivalent covered rate' includes also bareboat-out contracts., based on an assumed daily operating expenses in line with DIS' average actual cost.



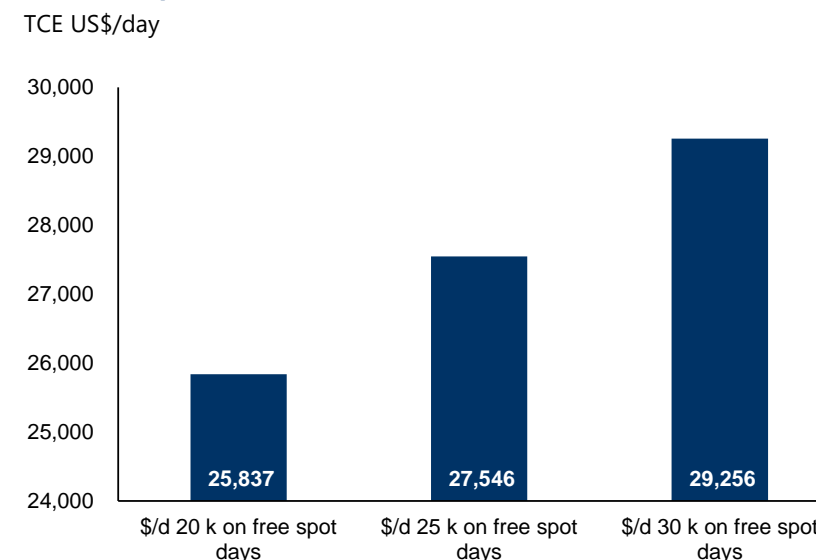


# Q4'23 estimated TCE earnings<sup>1</sup>.

## Q4'23 fixed days



## Q4'23 potential blended TCE



- **Contract coverage:** DIS has fixed ~**33%** of its Q4'23 employment days at a daily average of **US\$ 27,917**.
- **Fixed spot days:** DIS has fixed ~**33%** of its Q4'23 employment days on spot voyages at an **estimated daily average of US\$ 29,820**.
- **Blended fixed daily TCE:** Therefore, DIS has fixed ~**66%** of its Q4'23 employment days at an estimated daily average of **US\$ 28,869**.
- **Free days:** DIS has still ~**34% of free days** (i.e. not yet fixed) in Q4'23, therefore:
  - ✓ Assuming a daily spot rate of US\$ 20,000 on the current free days, DIS would achieve a blended Daily TCE for the quarter of US\$ 25,837;
  - ✓ Assuming a daily spot rate of US\$ 25,000 on the current free days, DIS would achieve a blended Daily TCE for the quarter of US\$ 27,546;
  - ✓ Assuming a daily spot rate of US\$ 30,000 on the current free days, DIS would achieve a Daily blended TCE for the quarter of US\$ 29,256.

**Spot days already fixed for Q4'23 were at an estimated average daily rate of US\$ 29.8k, entailing a blended rate of US\$ 28.9k for 66% of the fourth quarter employment days.**

<sup>1</sup>. All figures are based on estimated data and are subject to changes.

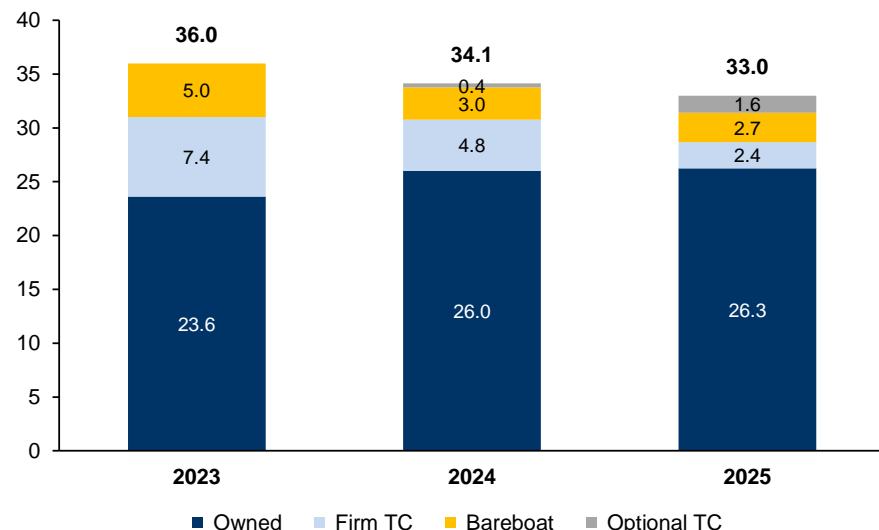




# Large potential upside to future earnings.

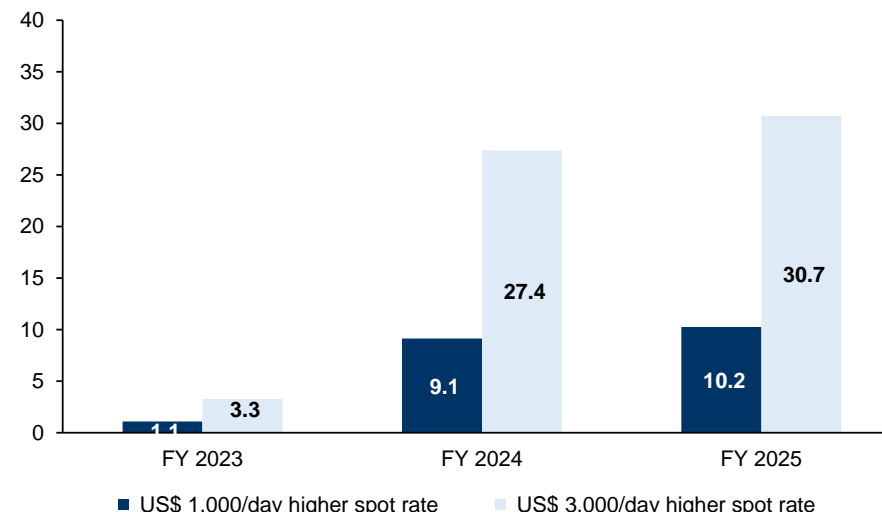
## Estimated fleet evolution (avg. n. of vessels)<sup>1</sup>

N. of ships (based on 'available days')



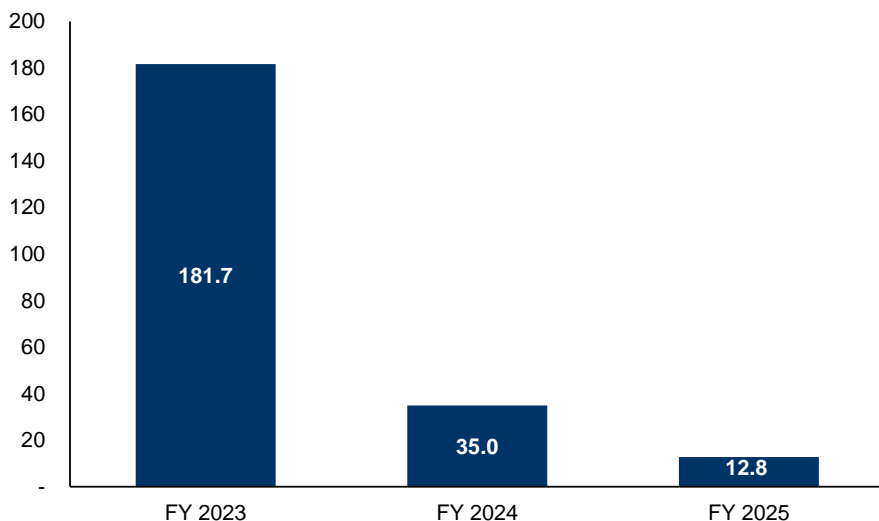
## Potential upside to earnings<sup>2</sup>

US\$/mm



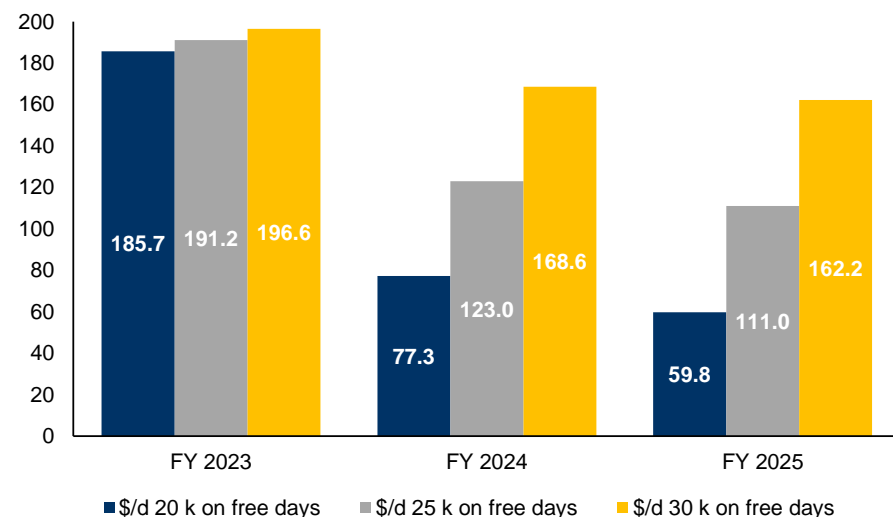
## Estimated recurring results on fixed contract days<sup>3</sup>

US\$/mm



## Potential recurring results<sup>4</sup>

US\$/mm



1. Average number of vessels in each period based on contracts in place as of today (i.e. total estimated 'available days') and subject to changes.

2. Based on estimated spot 'employment days' (i.e. net of estimated off-hire days) and assuming the exercise of DIS' TC-IN options.

3. Based on all estimated fixed days (i.e. contract coverage and fixed spot days) as of today and subject to changes. Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (calculated as total days excluding 1.3% statistical off-hire ratio).

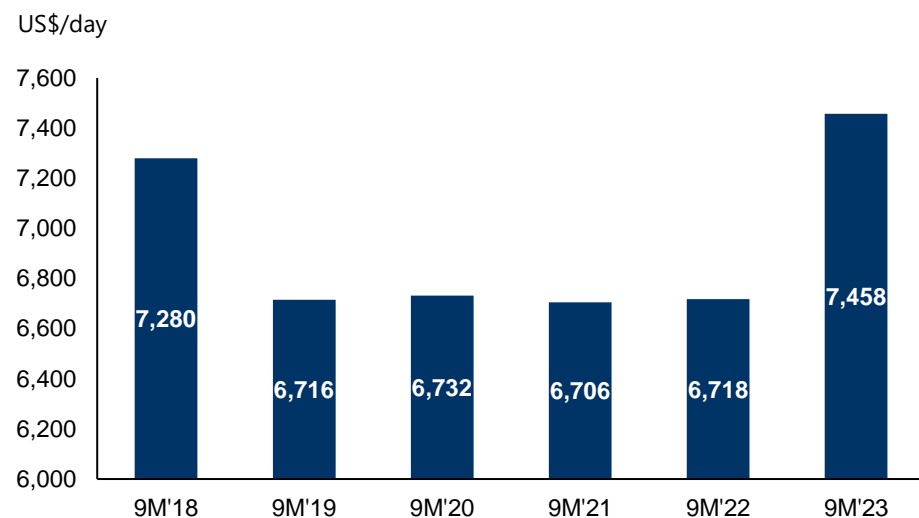
4. Calculated as total days (i.e. including free or unfixed days) as of today and subject to changes x three different free rate assumptions (\$/d 20,000, \$/d 25,000, \$/d 30,000). Costs are estimated based on an assumed daily breakeven of US\$ 15,000/day applied to the assumed cost days of the period (according to DIS' internal projections).



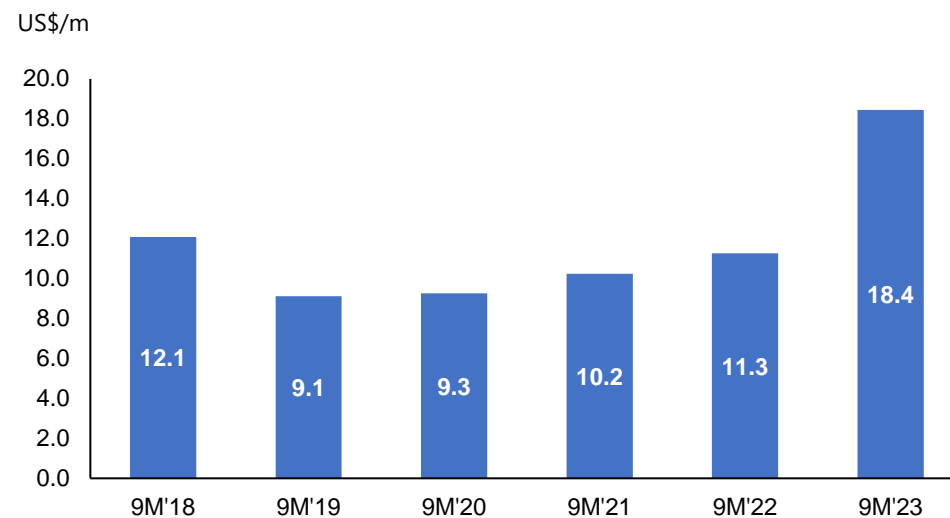


# Temporary upward pressure on costs.

## Daily operating costs – owned and bareboat vessels<sup>1</sup>



## General & administrative costs – total fleet



- Following the successful results achieved between '18 and '22 in first reducing and then controlling both operating and G&A costs, it was anticipated that these would increase in '23, due to strong inflationary pressures.
- The increase in G&A in the first 9M'23 is partly attributable to currency effects and partly to an increase in variable compensation due to DIS' very strong results in '22 and anticipated for '23.
- The increase in direct operating costs (+11% y-o-y, but only +2.4% vs the first 9M'18) was especially pronounced for crew and insurance, due to the sharp increase in vessel values. Inflationary dynamics are expected to subside in the coming quarters.

**Several factors, including inflation, contributed to an increase in G&A and operating costs in the first 9M'23. Future dynamics are expected to be more favorable as some temporary pressures unwind.**

1. Daily operating costs are equivalent to direct operating expenses (excluding costs related to TC-In vessels) divided by cost days of owned and bareboat-in ships.





# Financial results. First 9M'23 Net financial position

(US\$ million)	Dec. 31 <sup>st</sup> , 2022	Sep. 30 <sup>th</sup> , 2023
Gross debt	(496.7)	(344.6)
IFRS 16 – additional liabilities	(39.8)	(30.0)
Cash and cash equivalents	117.9	105.4
Other current financial assets <sup>1</sup>	8.8	4.6
<b>Net financial position (NFP)</b>	<b>(409.9)</b>	<b>(264.6)</b>
<b>Net financial position (NFP) excl. IFR16</b>	<b>(370.0)</b>	<b>(234.6)</b>
<b>Fleet market value (FMV)</b>	<b>1,027.5</b>	<b>1,092.0</b>
<b>NFP (excluding IFRS 16) / FMV</b>	<b>36.0%</b>	<b>21.5%</b>

- **Net Financial Position (NFP) of US\$ (264.6)m and Cash and cash equivalents of US\$ 105.4m** as at the end of September'23 vs. NFP of US\$ (409.9)m and Cash and cash equivalents of US\$ 117.9m as at the end of Dec'22 (NFP of US\$ (520.3)m at the end of FY'21, NFP of US\$ (561.5)m at the end of FY'20 and US\$ (682.8)m at the end of FY'19). In addition, at the end of the first 9M'23 DIS had approximately US\$ 22.7 million in undrawn and available short-term credit lines.
- **The NFP (excluding IFRS16) to FMV ratio was of 21.5% at the end of September'23** vs. 36.0% at the end of Dec'22 (60.4% at the end of FY'21, 65.9% at the end of FY'20, 64.0% at the end of FY'19 and 72.9% at the end of FY'18). This substantial improvement is attributable to DIS' FY'19 equity capital increase, to the Company's strong operating cash generation in FY'20, in FY'22 and in the first 9M'23, as well as to the Company's vessel sales in the last few years. In addition, given the strong market conditions and the positive medium-term outlook for our industry, vessel values have risen markedly since the end of 2021.

**DIS has continued to strengthen its financial structure in the first 9M'23, thanks mostly to the strong cash generation achieved in the first part of the year. DIS' current leverage (NFP/FMV) stands at a healthy 21.5% vs. 72.9% at the end of FY'18.**

1. The amount as at 30.09.23 comprises the current portion of deferred losses on disposal on sale and leaseback transactions, amounting to US\$ 1.5 million and the positive fair value of derivative financial instruments (mainly interest rate swaps), amounting to US\$ 3.1 million.







# Financial results. First 9M'23 Results

(US\$ million)	Q3'22	Q3'23	9M'22	9M'23
<b>TCE Earnings</b>	<b>94.2</b>	<b>98.3</b>	<b>209.8</b>	<b>301.8</b>
<b>Total net revenue</b>	<b>95.4</b>	<b>99.5</b>	<b>213.4</b>	<b>305.4</b>
Result on disposal of vessels	(0.5)	(0.6)	(1.6)	(4.4)
<b>EBITDA</b>	<b>69.1</b>	<b>70.4</b>	<b>135.3</b>	<b>213.1</b>
Asset impairment	-	-	(2.1)	-
<b>EBIT</b>	<b>54.2</b>	<b>54.5</b>	<b>88.0</b>	<b>166.8</b>
<b>Net Result</b>	<b>43.6</b>	<b>48.9</b>	<b>62.8</b>	<b>148.7</b>

## Non-recurring items:

(US\$ million)	Q3'22	Q3'23	9M'22	9M'23
Result on disposal of vessels	(0.5)	(0.6)	(1.6)	(4.4)
Non-recurring financial items	(2.6)	0.1	(2.9)	0.1
Asset impairment	-	-	(2.1)	-
<b>Total non-recurring items</b>	<b>(3.1)</b>	<b>(0.5)</b>	<b>(6.5)</b>	<b>(4.3)</b>
<b>Net Result excl. non-recurring items</b>	<b>46.7</b>	<b>49.4</b>	<b>69.3</b>	<b>153.0</b>

- TCE Earnings** – US\$ 98.3m in Q3'23 vs. 94.2m in Q3'22, and US\$ 301.8m in the first 9M'23 vs. US\$ 209.8m in the same period of 2022. **DIS' total daily average TCE was of US\$ 30,860 in Q3'23 vs. US\$ 30,230 in Q3'22 and US\$ 31,904 in the first 9M'23 vs. US\$ 22,421 in the first 9M'23** – see next slide for further details.
- EBITDA** – US\$ 70.4m in Q3'23 vs. US\$ 69.1m in Q3'22 and **US\$ 213.1m in the first 9M'23** vs. US\$ 135.3m in the first 9M'22, reflecting the better freight markets experienced in the first nine months of the current year. **DIS' operating cash flow was positive for US\$ 224.4m in the first 9M'23**, compared with US\$ 80.5m generated in the same period of the previous year.
- Net Result** – **Net profit of US\$ 48.9m in Q3'23** vs. US\$ 43.6m in Q3'22 and **Net profit of US\$ 148.7m in the first 9M'23** vs. US\$ 62.8m in the same period of last year. Excluding the result on disposals and non-recurring financial items, as well as the asset impairment, DIS' Net result would have been of US\$ 153.0m in the first 9M'23 vs. US\$ 69.3m in the same period of 2022 (US\$ 49.4m in Q3'23 vs. US\$ 46.7m in Q3'22).

**DIS posted a very strong result in Q3'23 and in the first 9M'23, benefitting from the buoyant product tanker freight markets.**





# Financial results. First 9M'23 Key operating measures

Key Operating Measures	Q1 2022	Q2 2022	Q3 2022	9M 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	9M 2023
Avg. n. of vessels	36.1	35.5	35.3	35.6	36.0	35.7	36.0	36.0	36.0	36.0
Fleet contact coverage	44.5%	39.8%	32.0%	38.8%	19.6%	34.0%	25.2%	27.2%	31.2%	27.9%
<b>Daily TCE Spot (US\$/d)</b>	<b>12,857</b>	<b>28,687</b>	<b>37,159</b>	<b>26,963</b>	<b>42,751</b>	<b>31,758</b>	<b>36,652</b>	<b>31,746</b>	<b>31,782</b>	<b>33,434</b>
Daily TCE Covered (US\$/d)	14,968	15,373	15,497	15,251	19,957	15,925	26,367	28,383	28,830	27,951
Daily TCE Earnings (US\$/d)	13,796	23,389	30,230	22,421	38,294	26,376	34,056	30,831	30,860	31,904

- DIS' **daily average spot TCE** was of US\$ 31,782 in Q3'23 vs. US\$ 37,159 in Q3'22, and of **US\$ 33,434 in the first 9M'23** vs. US\$ 26,963 in the first 9M'22, due to the stronger market relative to the same period of last year.
- At the same time and in line with its strategy, DIS maintained a good level of **coverage** (fixed-rate period contracts) in the first 9M'23, securing through period contracts an average of **27.9%** of its available vessel days **at a daily average TCE rate of US\$ 27,951** (9M'22: 38.8% coverage at US\$ 15,251/day).
- DIS' **total daily average TCE (Spot and Time charter<sup>1</sup>)** was of US\$ 30,860 in Q3'23 vs. US\$ 30,230 in Q3'22 and of **US\$ 31,904 in the first 9M'23** vs. US\$ 22,421 in the same period of 2022.

**In the first 9M'23, DIS achieved a daily average spot rate of US\$ 33,434 (a 24% or US\$ 6.5k/day increase relative to 9M'22). This, coupled with the Company's period coverage, allowed DIS to achieve a very profitable total daily TCE of US\$ 31,904 in the first 9M'23 (42% or US\$ 9.5k/day increase relative to 9M'22).**

1. The bareboat charter rate earned by the Cielo di Londra was converted to a time-charter equivalent rate.



# Market overview – market fundamentals

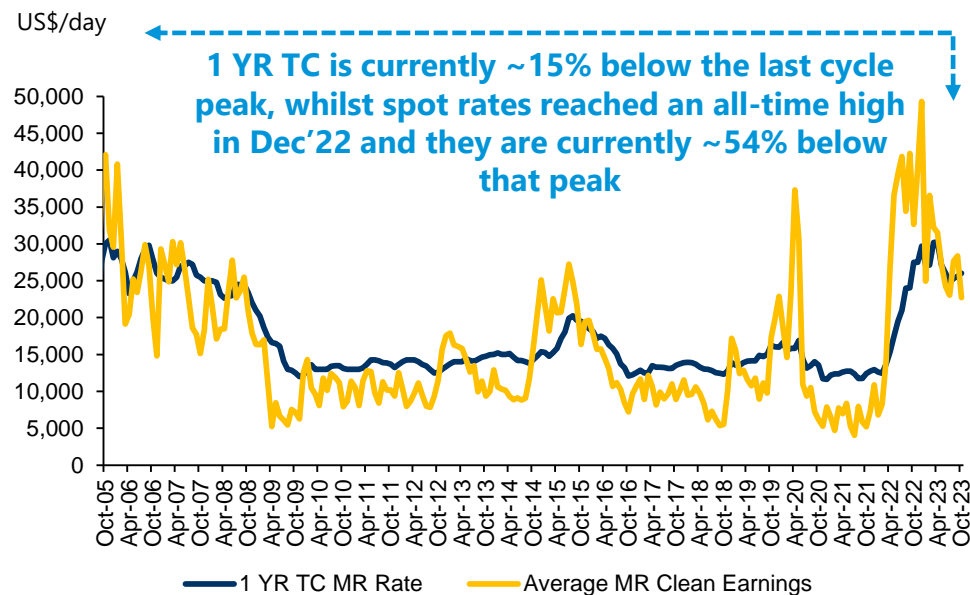


*d'Amico*  
INTERNATIONAL SHIPPING S.A.

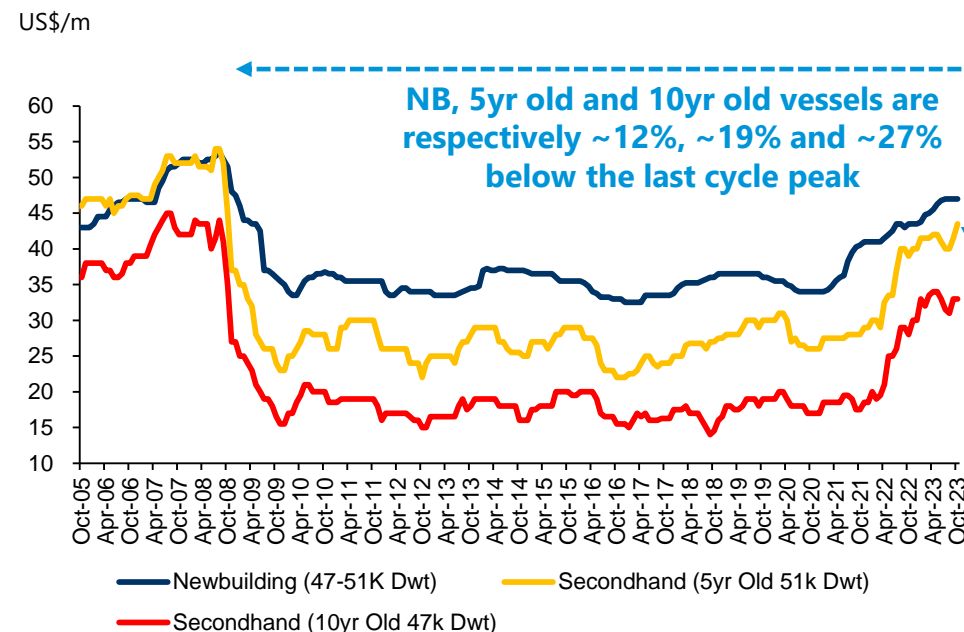


# Large potential upside to asset values.

## Historical MR TC and spot rates<sup>1</sup>



## Historical MR asset values<sup>1</sup>



- According to Clarksons, the **one-year time-charter rate for an Eco MR vessel is currently of US\$ 28,500 per day** and the **one-year time-charter rate for an Eco LR1 vessel is of US\$ 34,000 per day**.

**Asset values and freight rates have surged since the onset of the war in Ukraine. While freight rates have reached record levels, asset values still have room to rise relative to the previous cycle peak.**

1. Source: Clarkson research services as at Oct'23.

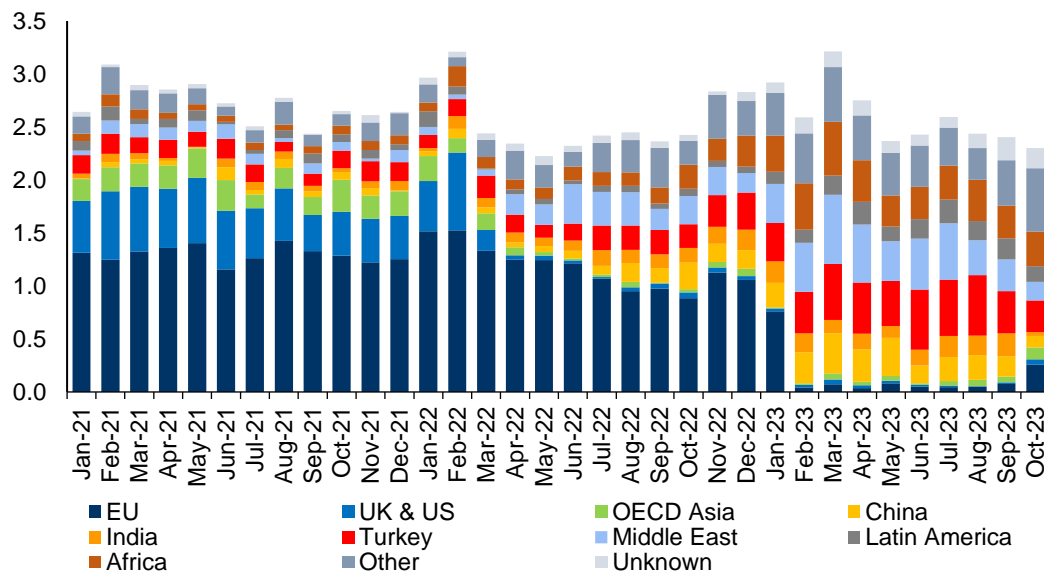




# Russian refined product exports<sup>1</sup>.

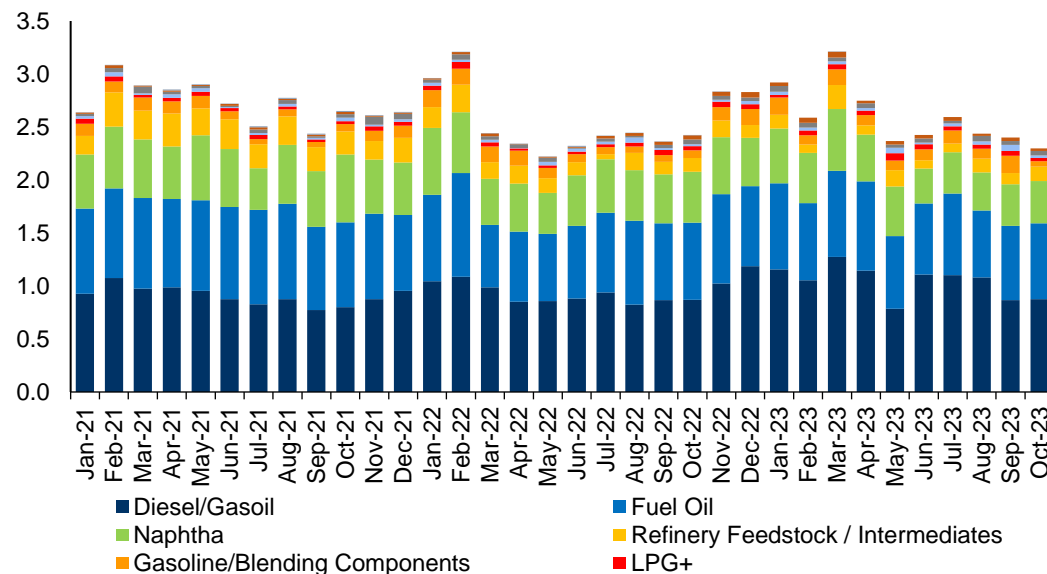
## Russia's Product Exports by Destination

Million barrels per day



## Russia's Product Exports

Million barrels per day



- According to Vortexa, year-to-date, including Oct'23, Russian exports of refined product amounted on average to 2.6 mb/d, in line with the figure for Jan'21. However, in the same period Russian exports to the EU fell by 1.2 mb/d (-89%), whilst their exports rose to China by 0.2 mb/d (+4246%), to India by 0.1 mb/d (+253%), to Turkey by 0.3 mb/d (+158%), to the Middle East by 0.4 mb/d (+922%), to Latin America by 0.1 mb/d (+90%) and to Africa by 0.3 mb/d (+428%).
- Disruptions to trade flows due to the rerouting of Russian oil to new more distant locations have significantly increased sailing times. In fact, shipments from Western Russia (Baltic) to Northwest Europe took around 10 days, while voyages from the same loading ports to India and China take approximately 30 to 40 days, respectively.

**Since the European sanctions and associated price cap on exports of Russian refined products came into force on 5 February '23, Russian exports to Europe have collapsed and those to Asia (India and China), Africa, Turkey, Brazil, and Middle East, have surged .**

1. Source: Vortexa as at Oct'23.

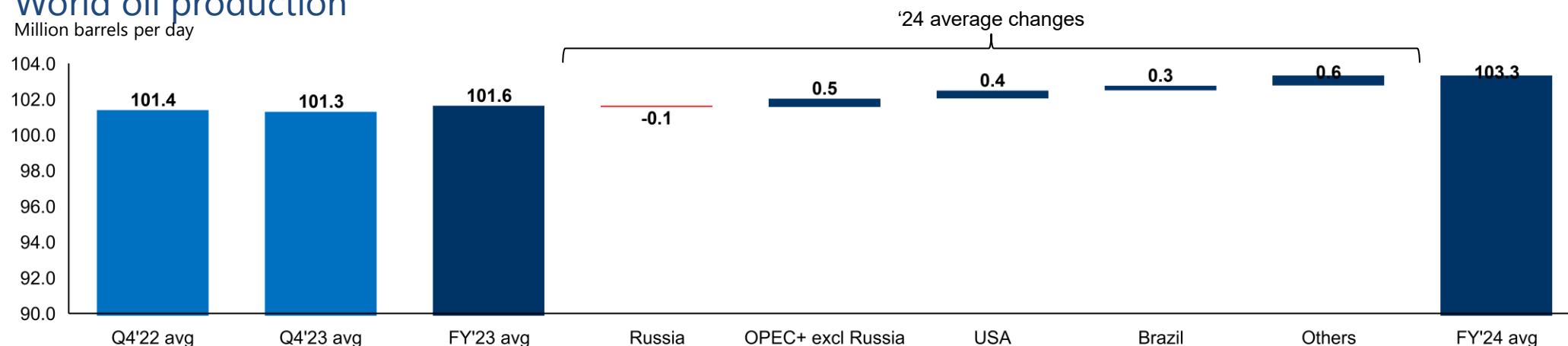




# The Ukrainian war and oil supply.

## World oil production

Million barrels per day



- Due to the pronounced supply cuts by OPEC+ in '23, oil output this year barely grew relative to levels reached in Q4 last year.
- According to the IEA, a **substantial deficit between supply and demand has emerged in H2'23** when seasonal trends and China's recovering fuel use have boosted global demand to record levels, of around 102.7 mb/d in Q3 and 102.6 mb/d in Q4 (compared with 100.4 mb/d in Q1 and 101.8 mb/d in Q2), implying a destocking of approx. 1.3 mb/d in each of Q3 and Q4.
- In '24, however, the IEA expects oil output to expand substantially by 1.7 mb/d, with the United States a major contributor, alongside other non-OPEC+ producers such as Brazil, Guyana, and Canada. This is expected to result in an estimated total world supply of 103.3 mb/d in FY'24.
- This additional oil supply should support the product tankers market, allowing consuming nations to rebuild depleted inventories.
- The potential for additional volumes from Venezuela following the recently lifted sanctions, and to disruptions to Middle Eastern supplies due to a widening of the conflict between Israel and Hamas, are variables which are hard to estimate, but which must be closely monitored, since they could have a major impact on the above supply picture.

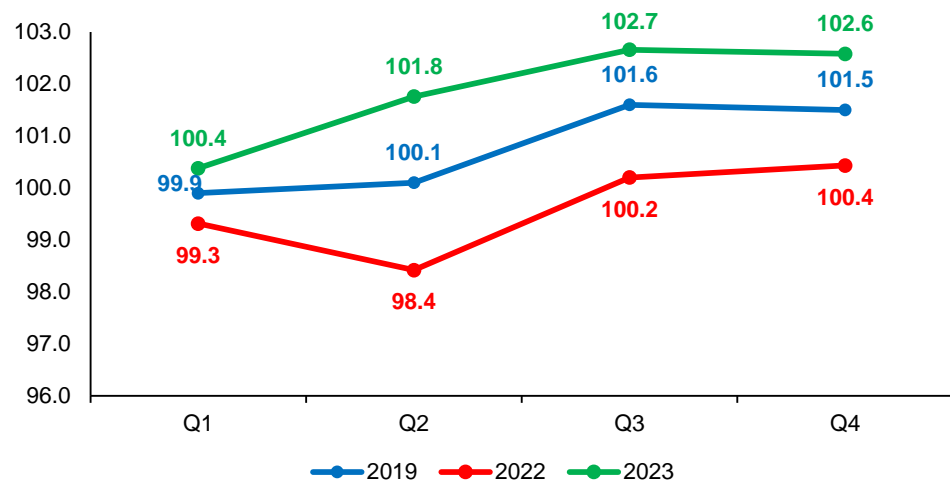
**Following the recently announced cuts by OPEC, the oil market is in deficit in H2'23, leading to further stock drawdowns. A benign oil supply picture is expected for next year.**



# Oil demand and refining throughputs recovering.

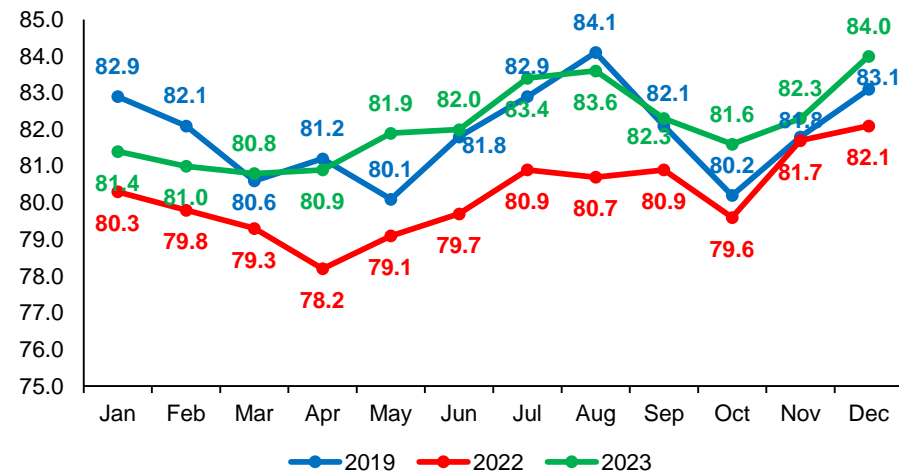
## Global oil demand<sup>1</sup>

Million barrels per day



## Global refinery throughputs<sup>1</sup>

Million barrels per day



- The IEA expects **global oil demand to grow by 2.3 mb/d in FY'23 to 101.9 mb/d** (1.1 mb/d more than in FY'19), led by resurgent consumption in China, in particular for jet fuel and petrochemical feedstocks.
- Following the relaxation of its anti-Covid lockdown measures, **China** resumed its established role as the primary engine of world oil demand growth with its demand is **expected to increase by 1.7 mb/d in FY'23**, accounting for **about 74% of the estimated total global gains**. Of the total expected increase in Chinese demand, 0.6 mb/d will come from higher naphtha consumption, due the expansion of the country's petrochemical industry, and 0.4 mb/d from Jet fuel/kerosene, thanks to a travel rebound. Aiming to revive its economy, the Chinese government recently unveiled a raft of fiscal stimulus measures, whilst the Bank of China recently lowered its key policy rate for the first time in almost a year.
- After reaching a seasonal low in March'23 at 80.8 mb/d, global refining throughputs rose to a summer peak of 83.6 mb/d in August. Throughputs have then moved slightly lower as maintenance activity picked up. Runs are expected to rebound in the coming weeks and build towards the end of the year, rising by 2.4 mb/d between October and December '23. **Global refinery throughputs are forecast to increase** by a further 1.0 mb/d to an average of 83.4 mb/d next year.

**Despite the Ukrainian war and an economic slowdown in Europe, a recovery in demand and refining throughputs is ongoing.**

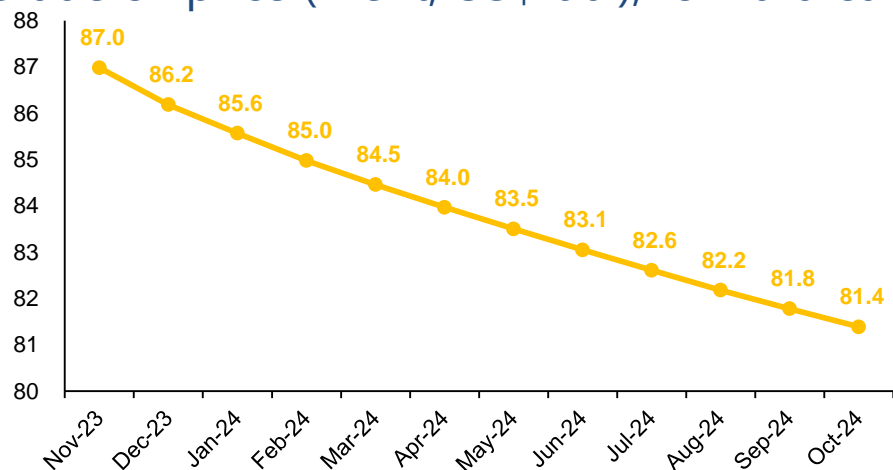
1. Source: IEA as at Oct'23.



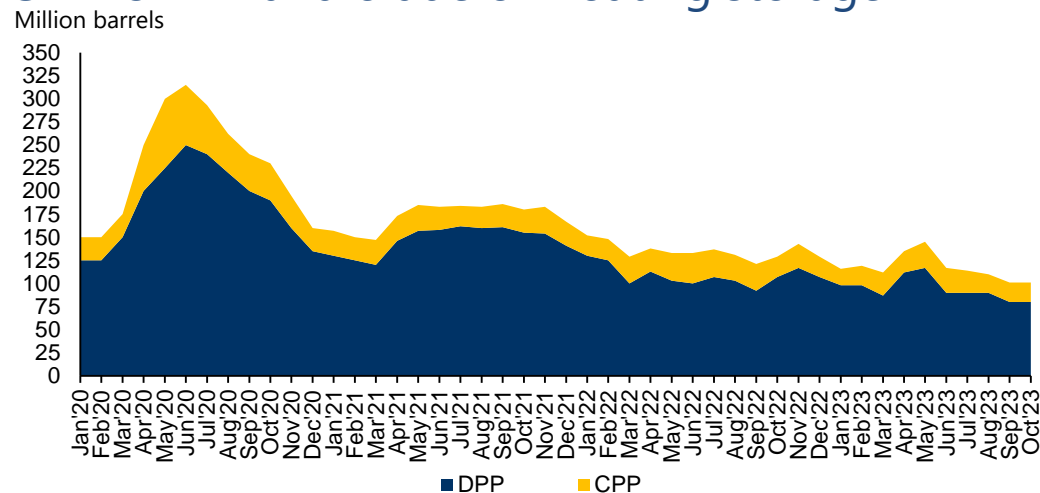


# Refined product inventories at low levels.

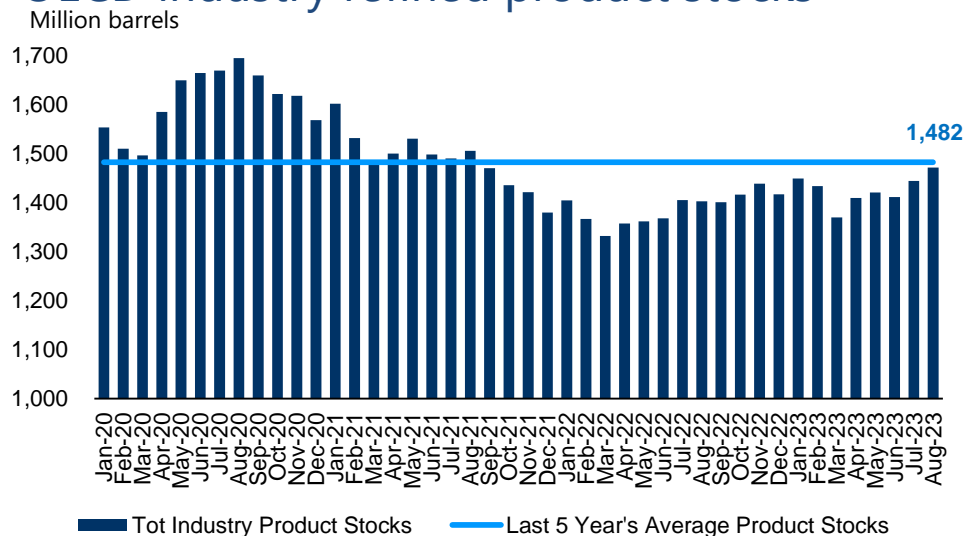
### Crude oil price (Brent, US\$ bbl), forward curve<sup>1</sup>



### CPP vs DPP and crude oil floating storage<sup>2</sup>



### OECD industry refined product stocks<sup>3</sup>



- **Floating storage of clean petroleum products has come full circle and after peaking at 75 mb in May'20, has fallen sharply to 25 mb by the end of '20, holding at around the same level since.**
- **Following nearly two years of decline, oil product inventories started increasing in April'22, rising by 117 million barrels between March'22 and January'23. In '23 movements in stocks have been more erratic, with an initial sharp decline up to March, followed by a rebound to 1.47 billion barrels as at August'23.**

## OECD industry refined product are still below their 5-year average and expected to decline in H2 '23.

1. Source: ICE Data Derivatives, Inc. (formerly known as Super Derivatives Inc.) as at 25 October'23.  
 2. Source: Various shipbrokers as at Oct'23.  
 3. Source: IEA – Oct'23.

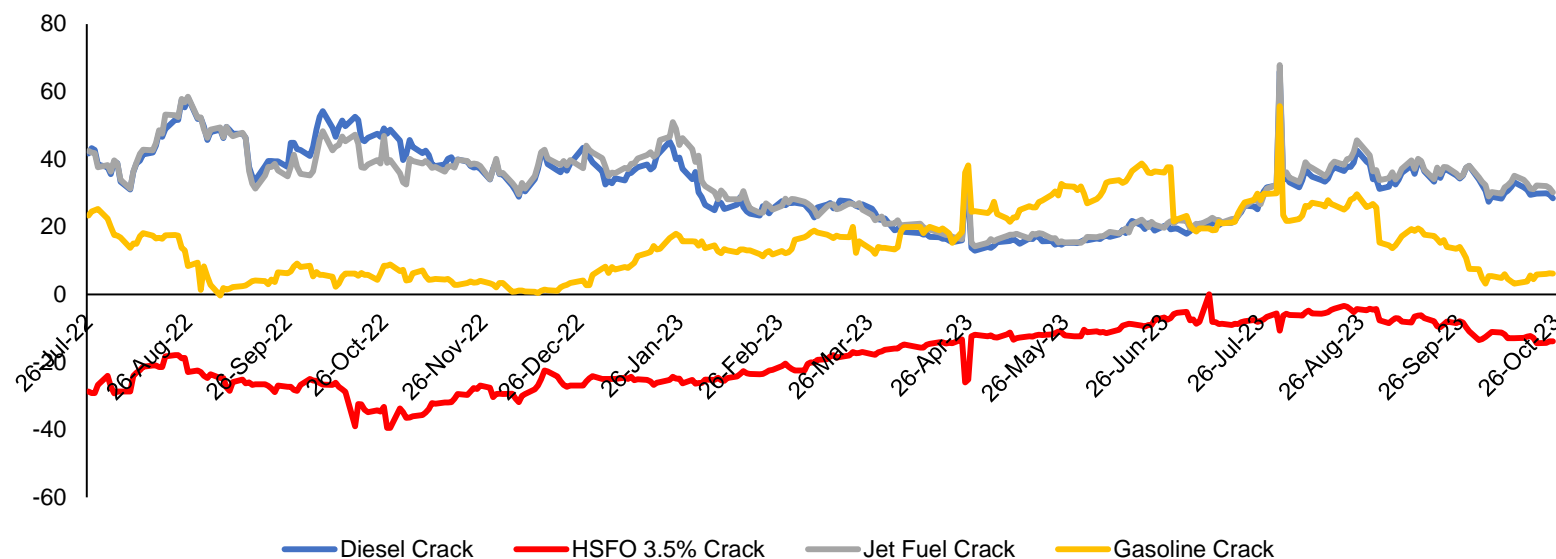






# Middle distillate cracks again at high levels

Refining cracks, Rotterdam CIF or Barge FOB vs Brent<sup>1</sup>



- Overall refining margins are at very attractive levels:
  - Following a decline in middle distillate margins from the very high levels seen at the end of last year, they have recovered sharply since May this year.
  - Gasoline margins, instead, have been strong for most of '22 but have recently declined.
  - Fuel oil margins have strengthened from November '22 to August'23, softening slightly since.
- The H1'23 weakness in diesel margins was attributable to the build-up in inventories for this product at the end of '22, in anticipation of the EU sanctions on Russian product exports coming into place this year, as well as to the manufacturing slowdown in Europe and the US.
- Diesel stocks in most locations are again at very low levels, contributing to the recovery we have recently witnessed in cracks for this product. With current prices there is a strong incentive to maximize diesel production.

**The rapid increase in oil consumption this year is leading to an increase in refining margins and refined volumes.**

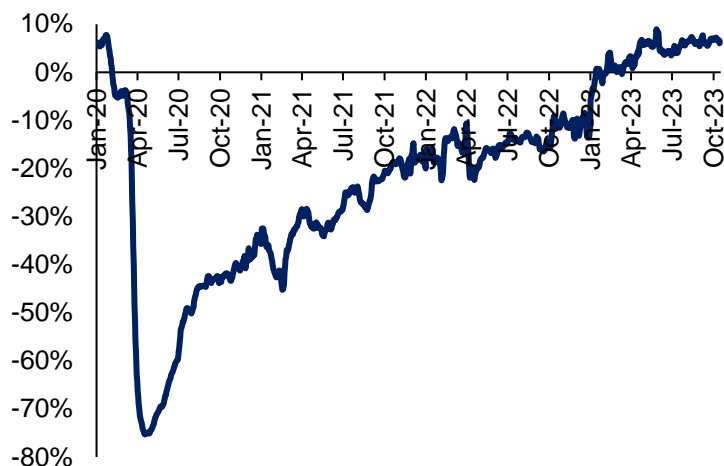
1. Source: Bloomberg as at 25 October'23. 3.5% HFO Rotterdam Barge vs Brent. NWE Jet CIF vs Brent. Gasoline EBOB FOB Rotterdam Barge vs Brent. ICE Gasoil vs Brent.



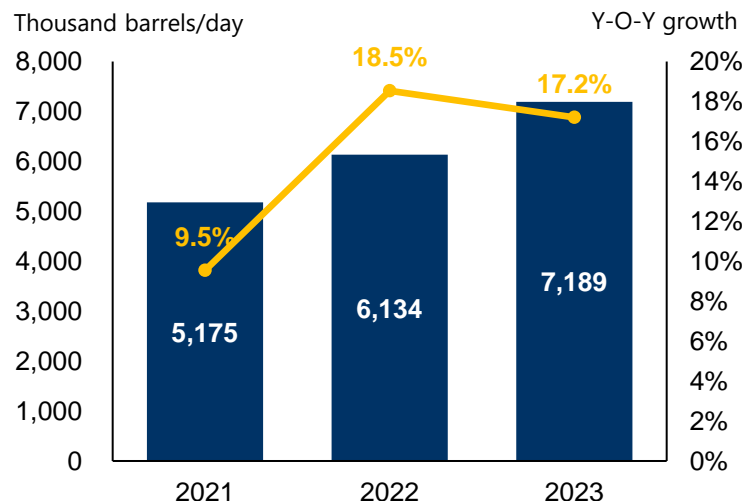


# Naphtha and Diesel to lead demand growth in '24.

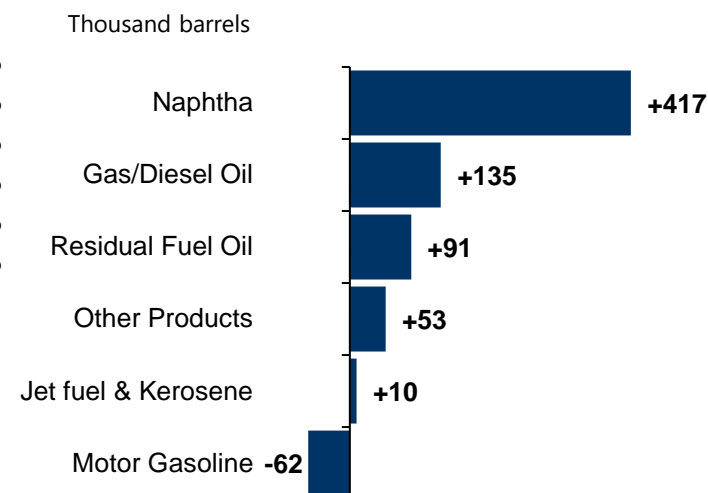
### % Change in number of commercial flights vs. 2019<sup>1</sup>



### Jet fuel & Kerosene demand 2021-2023 (kbpd)<sup>2</sup>



### Global demand growth by product 2024 (kbpd)<sup>2</sup>



- The **number of commercial flights has been steadily increasing since June 2020**, and finally surpassed 2019 levels for the first time in early Feb'23.
- This upward trend continued in '23, due to the **lifting of Covid restrictions in China**, generating strong growth in jet-fuel consumption. According to the IEA, while **internal Chinese flight traffic is now higher than pre-pandemic levels, international air traffic is still around 15% below** (it was 70% below when Covid restrictions were lifted in Dec'22). The IEA expects jet/kerosene demand in China to regain its 2019 level during 2023, growing by 350 kb/d during the year (+62.3% y-o-y).
- **Jet fuel/kerosene demand continued its post-pandemic rebound in 2023**, with an expected growth of 1.1 mb/d (+17.2% year-on-year), to reach 7.2 mb/d, corresponding to approximately 90% of 2019 levels.
- The drivers of oil demand growth in '24 are expected to be mostly Naphtha (+0.4 mb/d) and Diesel (+0.1 mb/d).

## Jet fuel was the largest source of oil demand growth in 2023, with leadership changing in '24 to Naphtha and Diesel.

1. Source: [www.flightradar24.com/data/statistics](http://www.flightradar24.com/data/statistics) as of Oct'23;

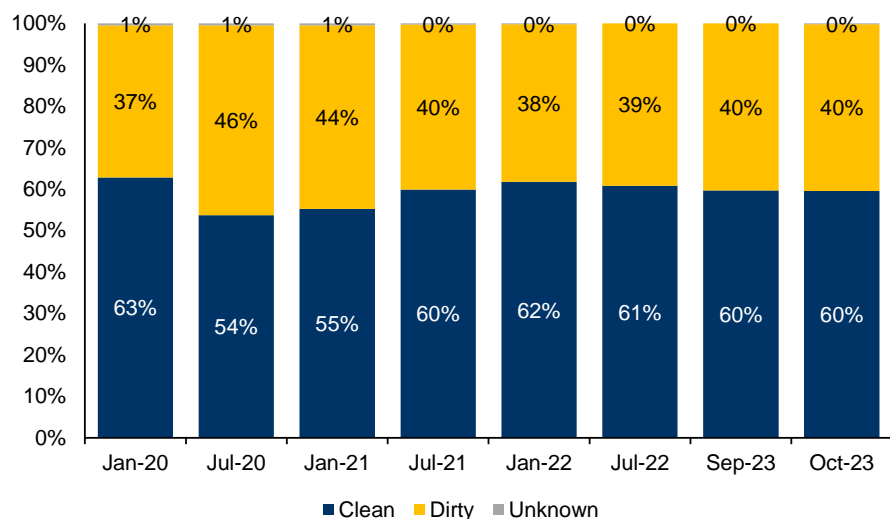
2. Source: IEA – Oct'23.



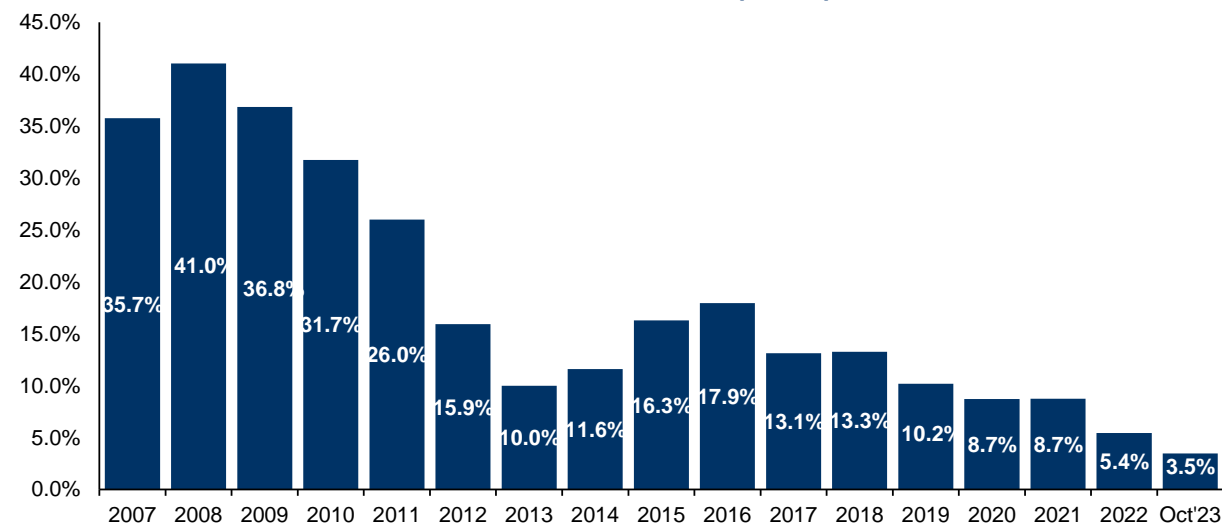


# Support also from strong crude tanker market<sup>1</sup>.

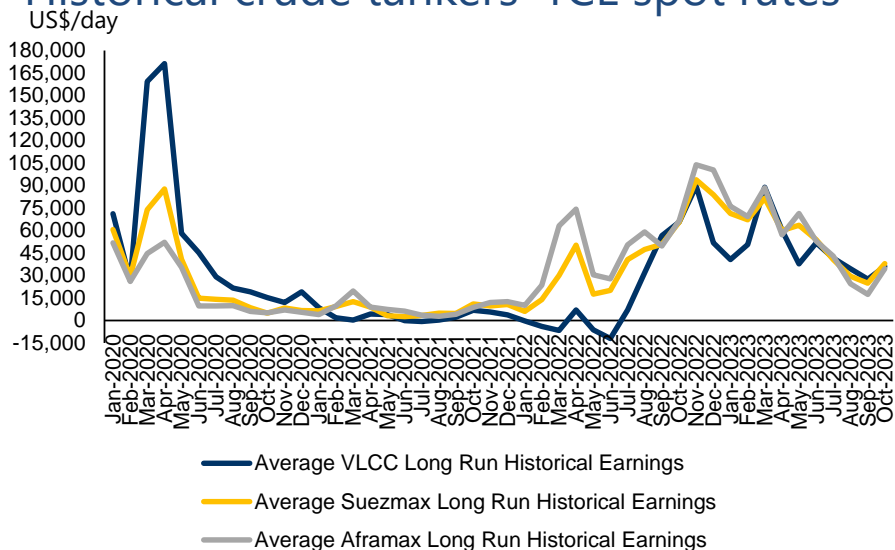
## Coated LR2 fleet: clean vs. dirty trading<sup>1</sup>



## Crude tankers' orderbook % Fleet (dwt)<sup>2</sup>



## Historical crude tankers' TCE spot rates<sup>2</sup>



- Product tankers have in the past suffered from poor trading conditions in the crude tanker sector, with LR2s switching to clean trades and VLCCs transporting gasoil on their maiden voyages.
- **Crude tankers, however, will benefit over the coming years from a record low orderbook and the post-pandemic recovery in oil demand.**
- Freight rates have been strong for Aframax and Suezmax since the onset of the Ukrainian war, with VLCCs performing well in Q4'22 and in Q1'23 albeit with significant volatility.
- **The percentage of LR2s trading clean is high relative to recent history and expected strong crude markets might draw some vessels into that trade.**

**Strong fundamentals for crude tankers over the next few years should provide further support for product tankers.**

1. Source: Clarksons Oct'23  
 2. Source: Clarksons Oct'23

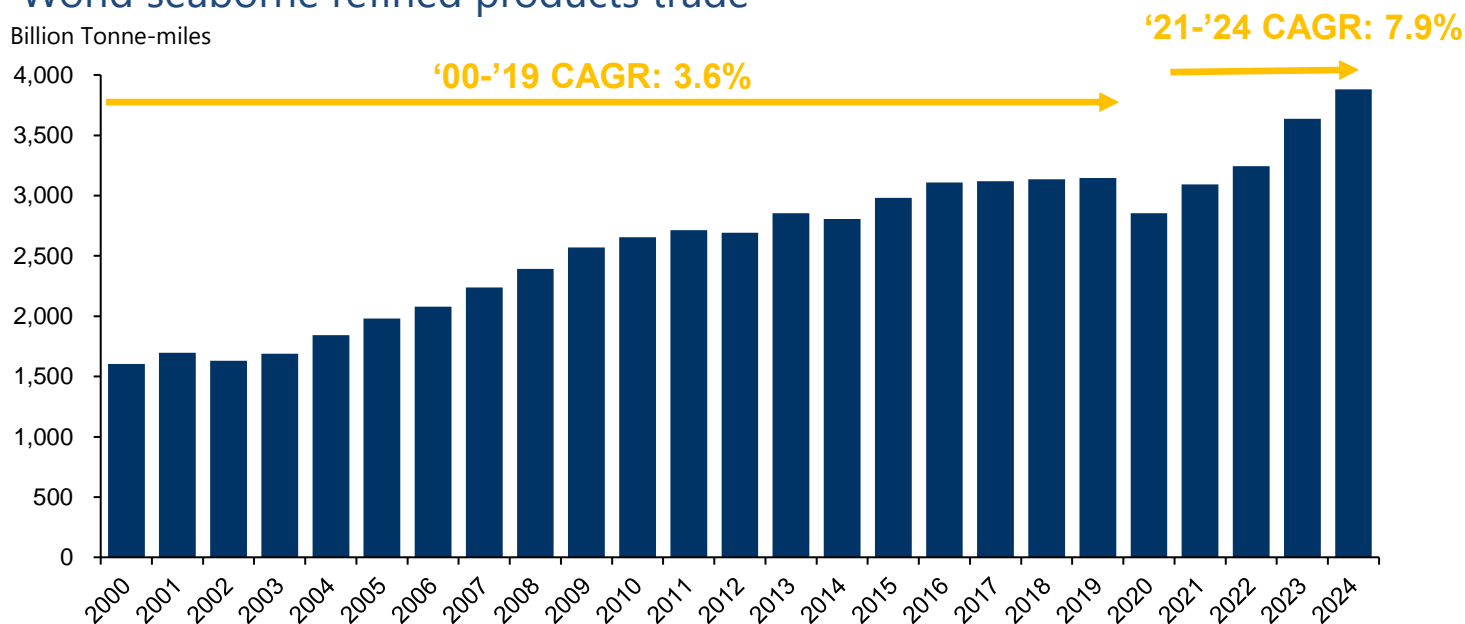




# Longer-term demand: healthy and resilient growth.

## World seaborne refined products trade<sup>1</sup>

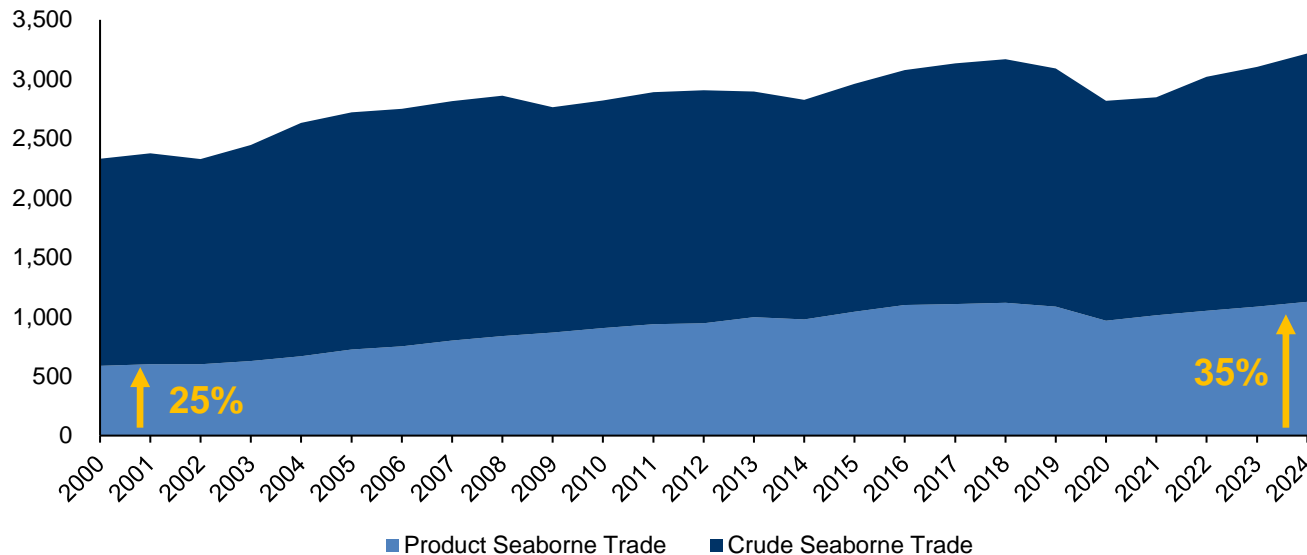
Billion Tonne-miles



- Seaborne demand for the transportation of refined products contracted sharply in 2020 before a strong rebound in 2021, which is expected to continue in 2022; **it grew at a CAGR of 3.6% between 2000 and 2019 and is expected to grow at a CARG of 7.9% between 2021 and 2024.**

## Product share of Oil Seaborne trade<sup>1</sup>

Million Tonnes



- Furthermore, refineries are increasingly being built far from the main consuming areas, contributing to a rise in volumes transported by sea, and average distances sailed.
- Unsurprisingly, refined products have increased their share of the total oil seaborne trade from 25% in 2000 to 35% in 2022.

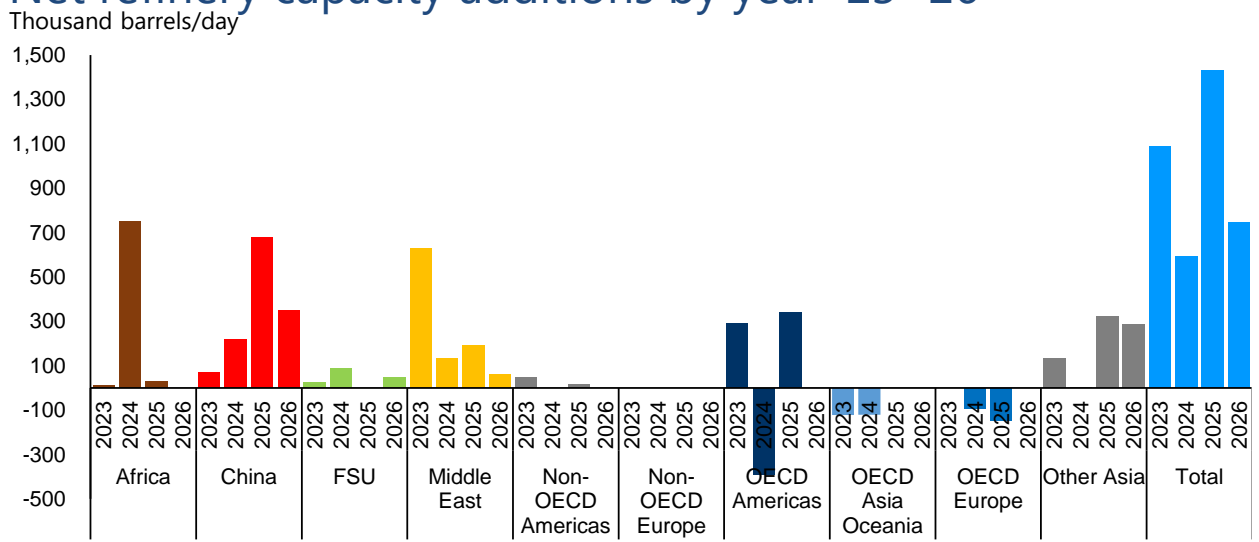
1. Source: Clarkson Research Services as at Oct'23.



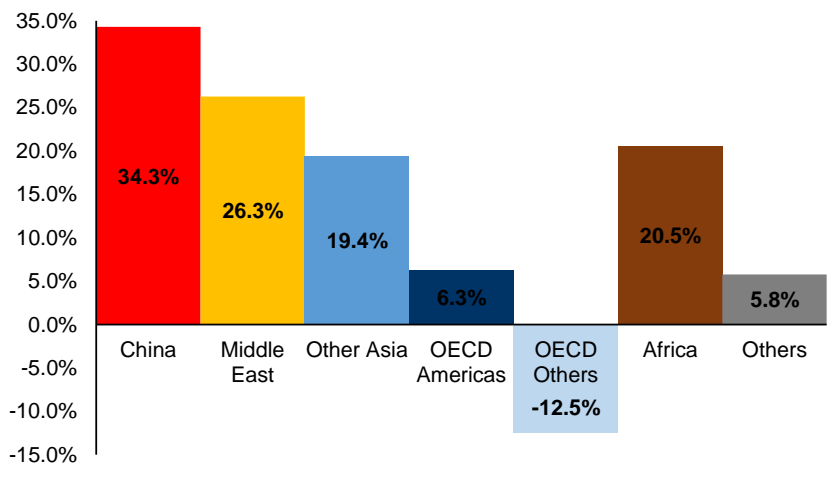


# Longer-term demand: changes in the refinery landscape.

## Net refinery capacity additions by year '23-'26<sup>1</sup>



## % of net refinery capacity additions '23-'26<sup>1</sup>



- Global refinery crude distillation capacity should rise by 3.9m b/d in the '23-26 period.
- ~79.9% of the planned refinery net capacity additions in the '23-'26 period are in China (+1.3m b/d, 34.3% share), Rest of Asia and mainly India (+0.7m b/d, 19.4% share) and the Middle East (+1.0m b/d, 26.3% share).
- The substantial increase in refining capacity in India and the Middle East is likely to be very beneficial for product tankers, since it should also entail long sailing distances, as a large portion of their output is likely to be exported to Asia and if Russian sanctions persist, also to Europe.
- Older refineries, in particular in Europe but also in other areas such Australia/New Zealand and the US, have been suffering from poor margins and were destined for closure due to the planned ramp-up in capacity from more modern refineries in the Middle East and Asia.
- Covid-19 has accelerated this process with ~2.2 mbpd of capacity closures/conversions in the '20-21 period, mostly in Europe the US and in Australia/New Zealand. More closures are anticipated in these regions in the coming years.
- Over the next few years, imports by Europe and by all the regions of the southern hemisphere, from Russia, the Middle East, India and China, are likely to expand.

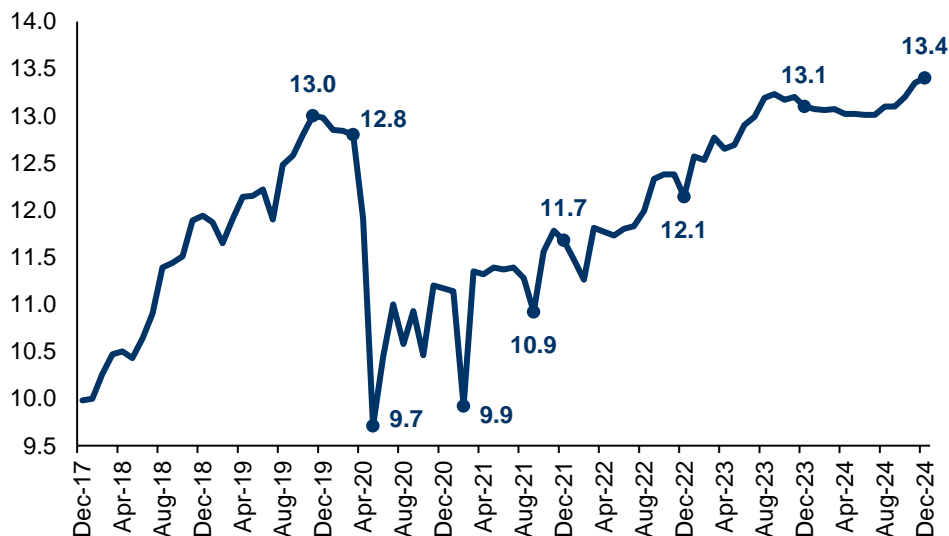
**Strong growth in refinery capacity in the Middle East and Asia from '23-'26, to contribute to a further increase in ton-miles.**

1. Source: Oil 2023 - Analysis and forecast to 2028

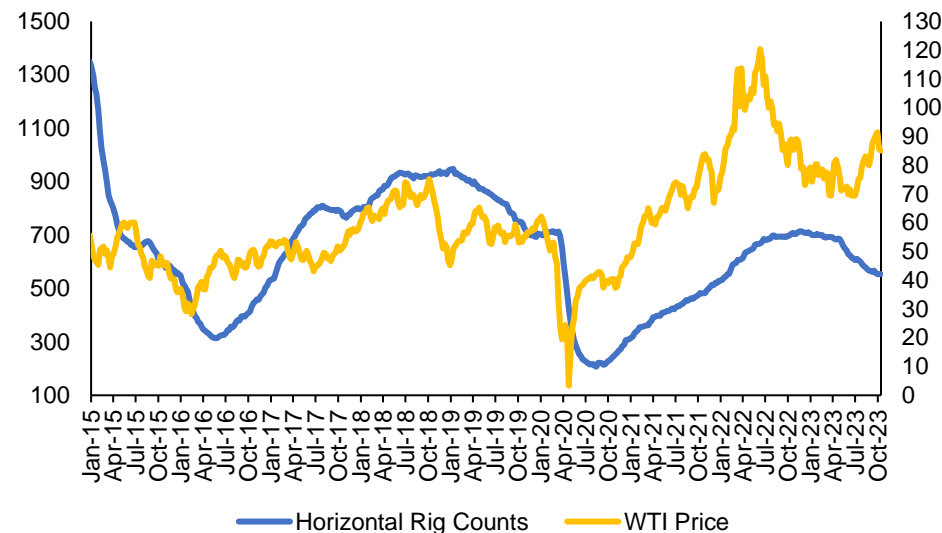


# Longer-term demand: US shale oil

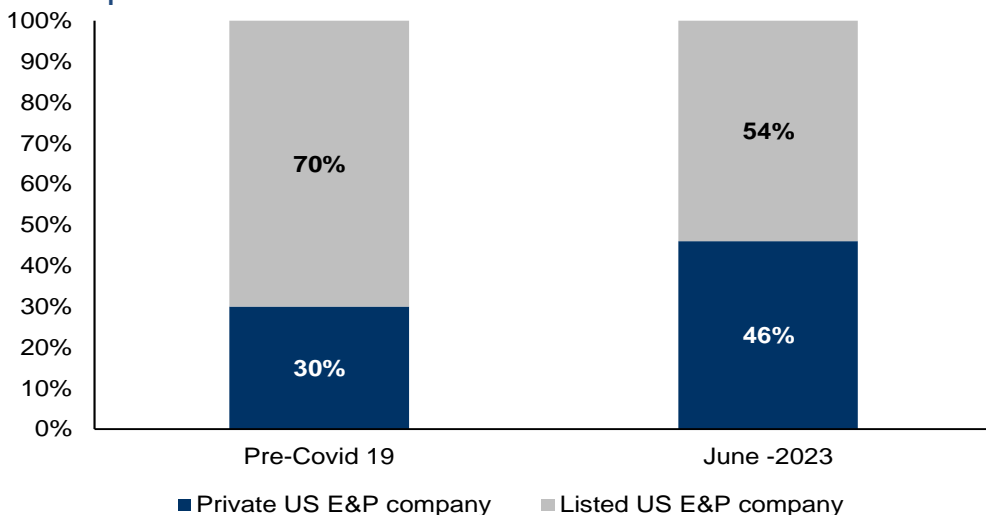
### EIA's US oil production (mbd)<sup>1</sup>



### US horizontal oil rigs (lhs) vs WTI (US\$ bl, rhs)<sup>2</sup>



### US rigs owned by private vs listed US E&P companies<sup>3</sup>



- **Despite a reduction in drilling activity, US oil output has been gradually increasing and is expected to reach an all-time high of 13.4 mbd by the end of '24.**
- While the reinvestment ratio of listed companies has dropped sharply from 120% to 46% of their operating cash-flow, **private companies have partially compensated, currently owning 49% of the rigs relative to only 30% pre-Covid.**
- The recent increase in oil prices should stimulate further investments in the sector.

**Higher US oil production should drive long-distance crude exports and indirectly benefit product tankers.**

1. Source: EIA as at Oct'23.  
 2. Source: Baker Hughes and EIA as at Oct'23..  
 3. Source: Kepler Chevreux as at June'23.

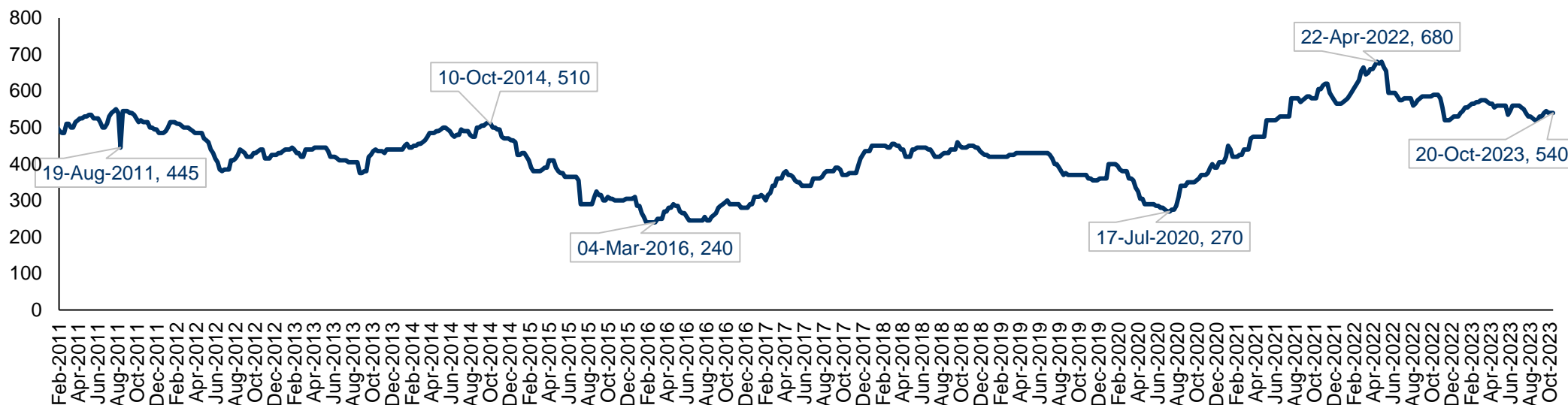




# Several forces spurring demolition.

## Scrap steel price<sup>1</sup>

US\$/ldt



- **Prices for iron ore and steel, including scrap steel, are currently close to their 10-year highs.** This is likely to encourage demolitions on the one hand and to discourage newbuilding orders, due to the high construction prices, on the other hand.
- **Demolitions are also likely to be stimulated by the new regulations requiring owners to measure their fleet's Carbon Intensity Indicator (CII) and Energy Efficiency Existing Ship Index (EEXI), as well as by the recently approved European Emission Trading Scheme (ETS).** Other regions and countries are studying and are likely to adopt similar schemes, forcing owners to pay for the emissions generated by their vessels.
- Furthermore, vessels that are more than 15 years old cannot call at certain terminals and several oil majors will not charter them, especially for long-term periods. In addition, several leading players recently signed the **Sea Cargo Charter**, through which they commit to disclose the emissions of the vessels they charter, which should increase their preference for younger tonnage.
- The largest shipping banks have signed the Poseidon Principles through which they commit to reduce the CO2 footprint of the vessels they finance. **Bank financing for older vessels is therefore scarce** and usually either not available or much more expensive and at lower leverage ratios.

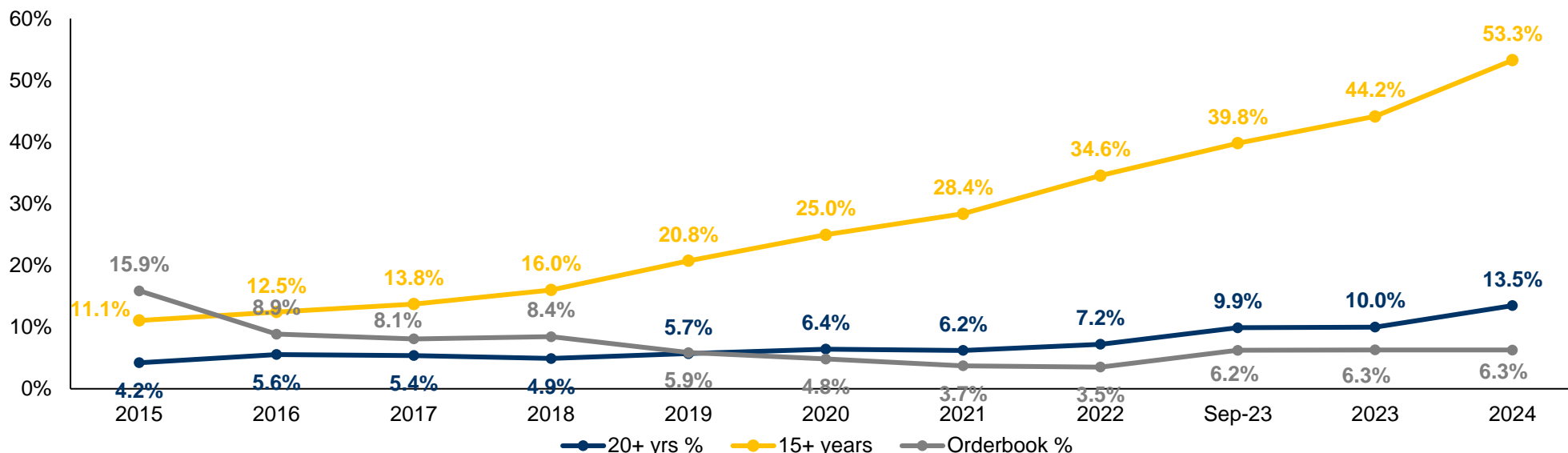
1. Source: Clarksons Research. India Scrap Price (Suezmax/Aframax Tanker) – Oct'23.





# Growing pool of demolition candidates.

Historical and forecasted fleet composition by age (MRs and LR1s) (dwt, as at period end)



- **The proportion of vessels which have more than 15 and 20 years has been rising rapidly and this trend is expected to accelerate over the coming years** as many of the vessels that were delivered during the last 2003-2008 super cycle cross these thresholds.
- The gap between the portion of the fleet that has more than 20 years and the orderbook has been steadily increasing, standing at 3.7% of the trading fleet (in dwt) in Sep'23, in line with Dec'22 and higher than the difference of 2.5% in Dec '21.

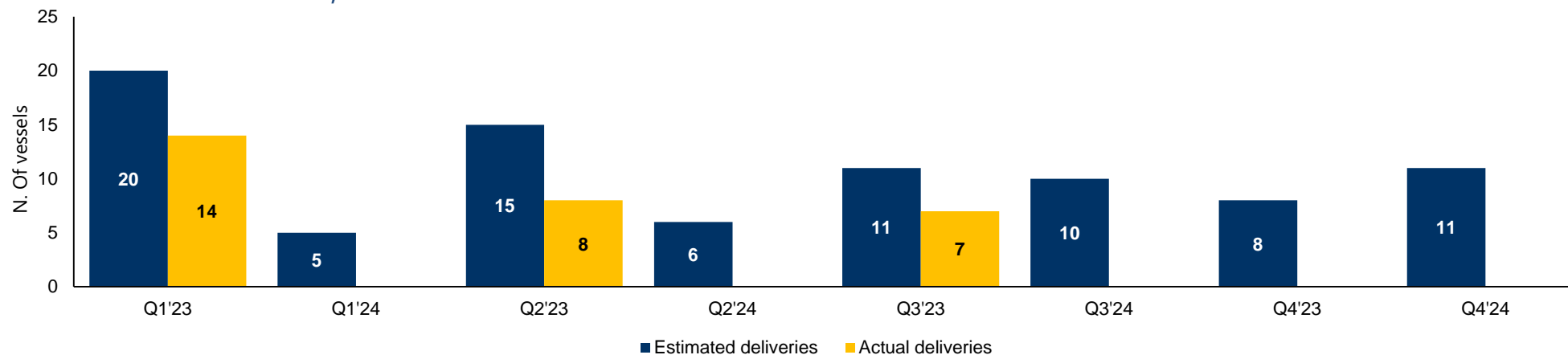
**The rapidly ageing fleet, coupled with the many forces spurring demolition, should contribute to very limited fleet growth in the next few years.**



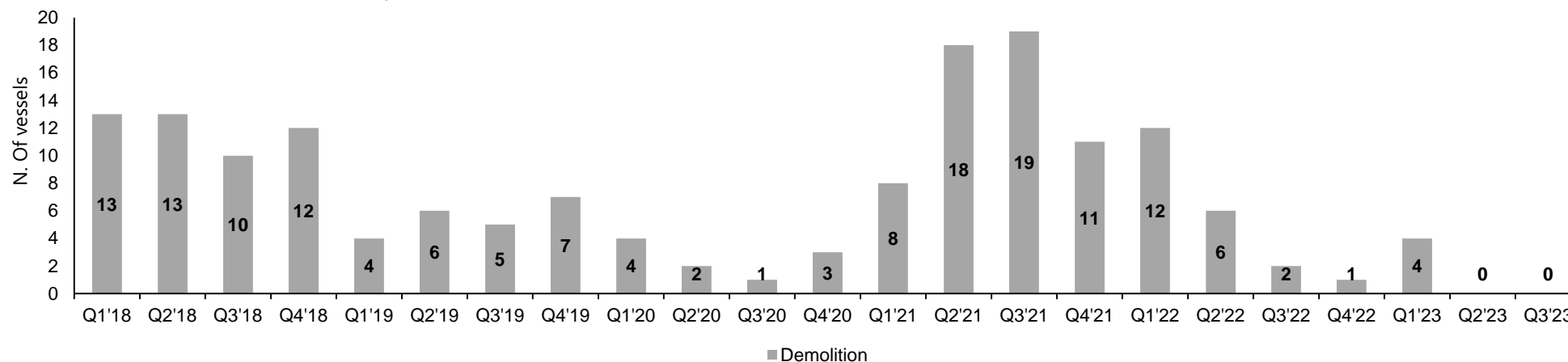


# Planned deliveries to slow sharply in coming months.

### MR & LR1 deliveries, 2022-2023<sup>1</sup>



### MR & LR1 demolitions, 2018-2023<sup>1</sup>



**The strong freight markets in 2022 and this year, led to a sharp slowdown in demolitions from Q2 of last year. Deliveries will, however, slow down markedly in the coming quarters. As the fleet ages rapidly, more demolitions are to be expected even in a strong market.**

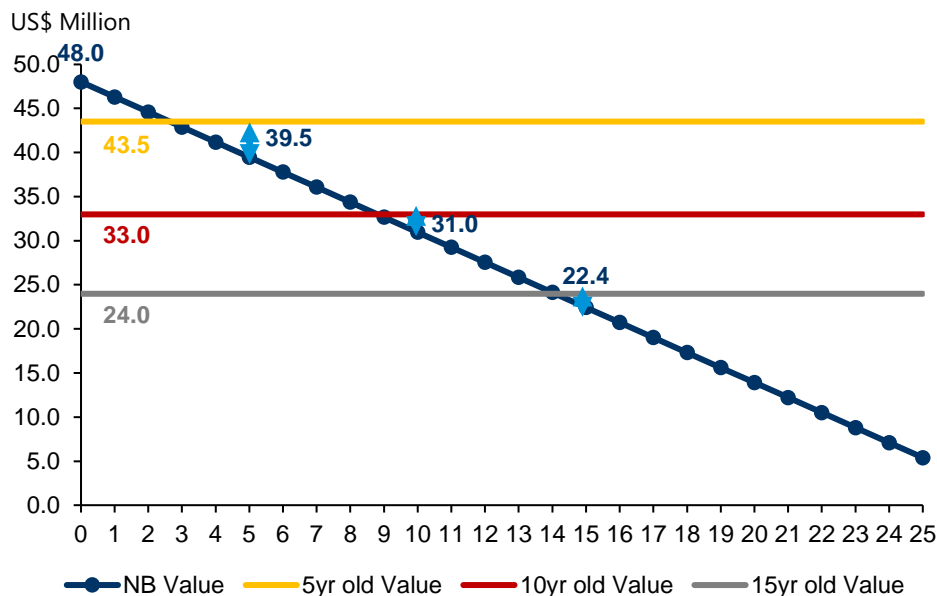
<sup>1</sup> Source: Clarkson Research Services as at Oct'23.



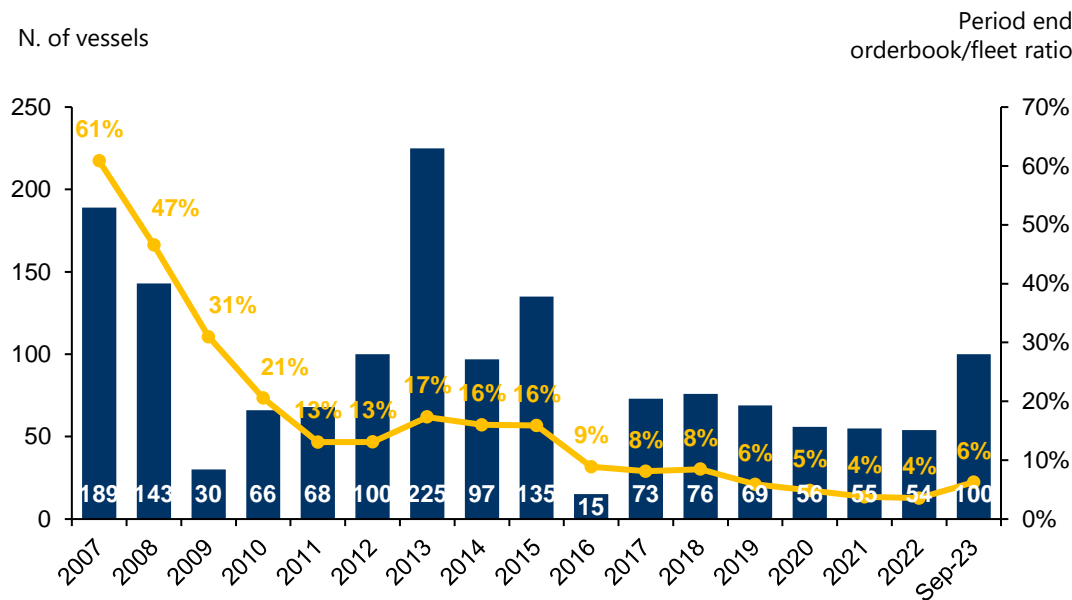


# Newbuild orders rising but still limited.

## MR newbuilding parity curve vs second-hand values<sup>1</sup>



## MR & LR1 orders<sup>2</sup>



- **Shipbuilding capacity has fallen sharply over the last few years**, as yards were confronted with a dearth of orders.
- **Newbuild costs are rising** due to regulations and markedly higher steel prices.
- **Furthermore, uncertainty regarding technological innovation to achieve the ambitious IMO/EU targets for reduction in CO<sup>2</sup> emissions, reduces appetite for newbuild orders.**
- In FY'22 only 54 MRs and LR1s were ordered, one of the lowest numbers in the last 10 years.
- In FY'23 there was an increase in newbuild orders, with a tally of 100 already reached by the end of Sep'23. Nonetheless, due to the large number of containers and gas carriers ordered in the past few years, in some of the same yards that build product tankers, **vessels ordered today are for delivery in '26 and '27.**

1. Source: Vessel prices from Clarkson Research Services as at Oct'23. Newbuilding prices evolution based on 25 years depreciation, including US\$ 1m first supply and US\$ 5.4m scrap value.

2. 'N. of vessels': from Clarksons Research as at Sep'23 refers to YTD figures. 'Orderbook/fleet ratio': from Clarksons' Oil & Tanker Trades Outlook reports (product tanker fleet 25,000 to 84,999 dwt from 2014 to 2023, product tanker fleet 25,000 to 79,999 dwt from 2010 to 2013, double-hull fleet 25,000 to 79,999 dwt from 2007 to 2009).

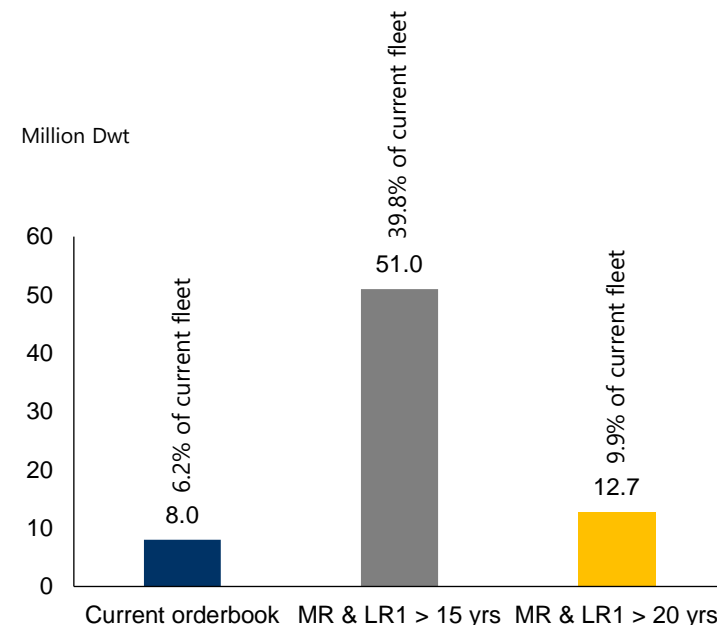
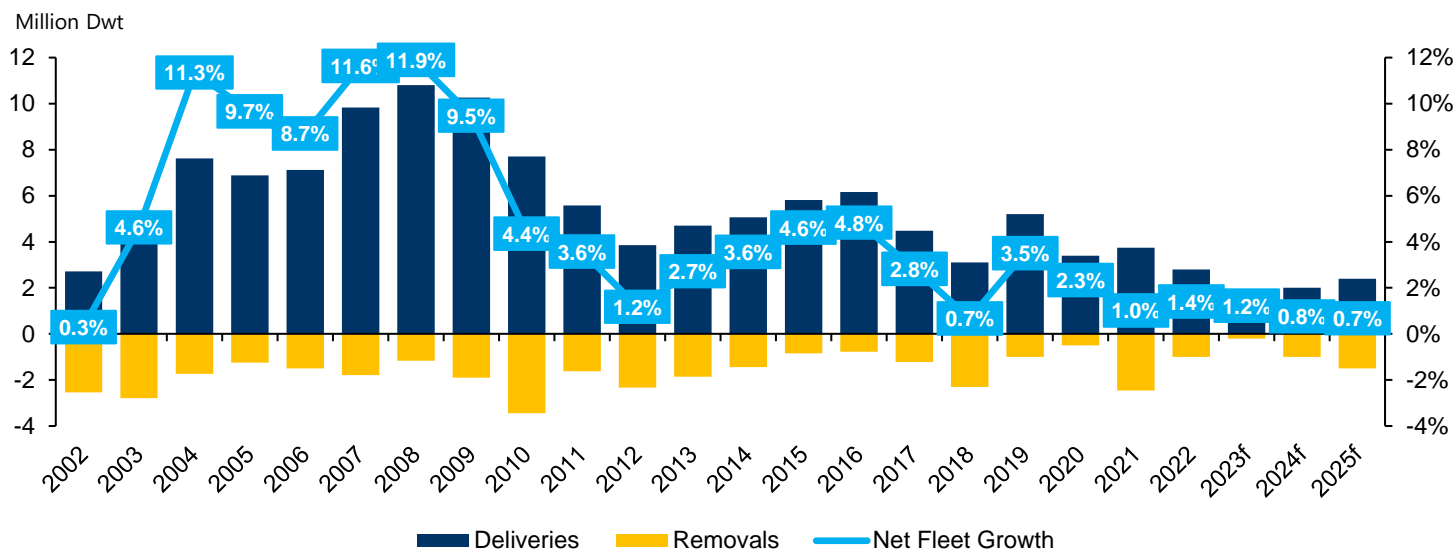




# Slowing fleet growth.

MR & LR1 deliveries and scrapping (m dwt) (lhs), and net fleet growth (%)<sup>1</sup> (rhs)

Current MR & LR1 fleet age profile<sup>1</sup>



**Scheduled deliveries are slowing, and the world fleet is aging. Even with limited scrapping, fleet growth was of only 1.4% in 2022 and is expected to be even lower in the coming years, 1.2% in 2023, 0.8% in 2024 and only 0.7% in '25.**

1. Source: Clarkson Research Services as at Oct'23 and Clarksons Oil & Tanker Trades Outlook – Oct'23

# Why invest in DIS

---

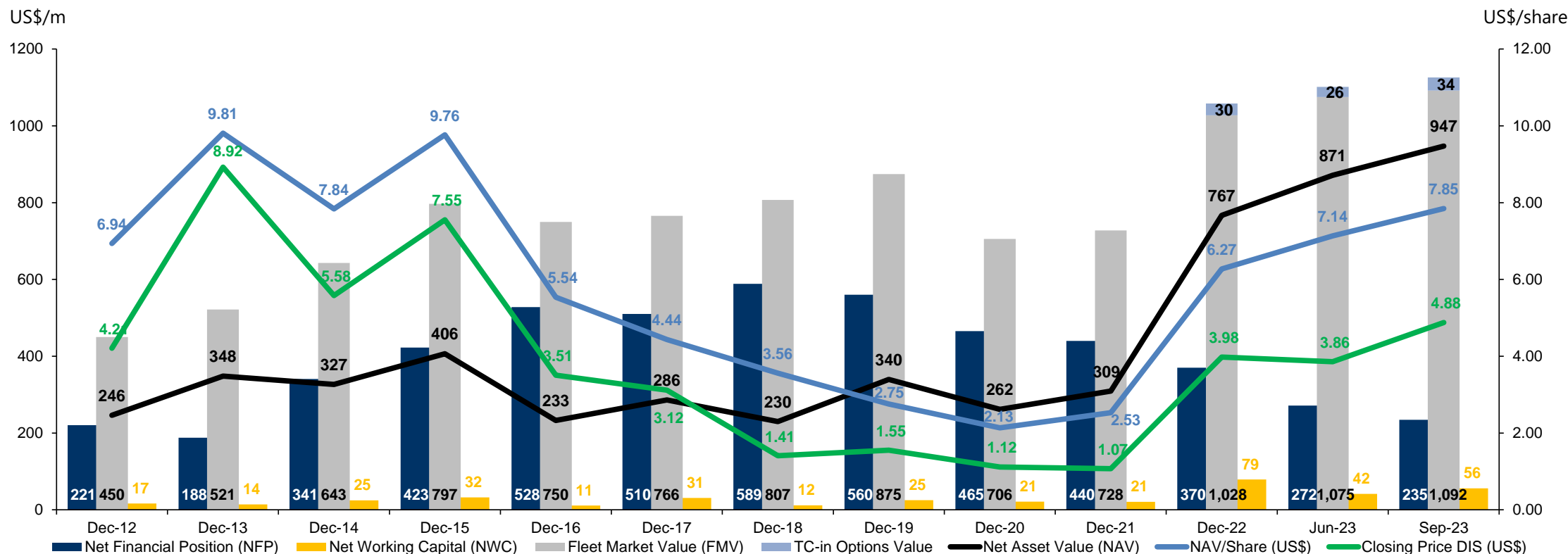


*d'Amico*  
INTERNATIONAL SHIPPING S.A.



# Historical NAV evolution.

## DIS' Historical NAV evolution<sup>1,2,3</sup>



	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	Dec-22	Jun-23	Sep-23
Discount to NAV (End of Period)	39%	9%	29%	23%	37%	20%	60%	44%	48%	58%	37%	46%	38%

**As at 30 September 2023, DIS' NAV<sup>1,2,3</sup> was estimated at US\$ 947.3m, its fleet market value at US\$ 1,092.0m<sup>2</sup> and its closing stock price was 38% below its NAV/share.**

1. DIS' owned and bareboat fleet market value according to a primary broker, less Net Debt, excluding the impact of IFRS 16. It includes the market value of the leased assets for which DIS has a purchase obligation, less the discounted value of the financial payments on such leases.
2. Fleet valued as at September 30, 2023.
3. To achieve a more accurate view of DIS' NAV, the Company's Net Working Capital and the positive delta between the estimated market value of DIS' TC-IN vessels (for which there are exercisable purchase options) and their respective theoretical purchase option prices were added to the calculation.





# Why invest in DIS today.

---

- **Young-fleet, most of which acquired at historically attractive prices and at top-tier yards.** Furthermore, vessels are mostly eco-design (79% of owned and bareboat ships) and IMO classed (79% of owned and bareboat ships).
- **First-class in-house technical management** provides to DIS **access to long-term charters** with demanding oil majors and allows it to **anticipate and benefit from regulatory changes.**
- Invested mostly in the MR1 and MR2, and more recently in the LR1, segments – **these vessels** are the workhorses of the industry, since they **are the most flexible commercially, with the MRs also the most liquid on the S&P market.**
- **Good spot exposure in a strong-market, with a very positive short to medium-term outlook.**
- **International reach with chartering offices in 4 countries and 3 continents** (Stamford, London, Singapore, and Dublin), allowing DIS to maintain close relationships with clients and brokers, increasing employment opportunities for vessels.
- **Strong relationships with debt capital providers**, including with the top European shipping banks and Japanese leasing investors.
- **Attractive valuation of DIS in absolute terms – NAV discount of 38% as at the end of September 2023 – and relative to peers.**
- **Very strong market fundamentals** driven by amongst others, **a historically low orderbook**, the **positive effects on average sailing distances** of sanctions on Russia and of the changing refining landscape, **a fast increase in oil consumption** as China reopens, and **still low OECD product inventories.**



# DIS' ESG

---



*d'Amico*  
INTERNATIONAL SHIPPING S.A.



# DIS' CORE VALUES.



## Long term vision

Guided by the values of family tradition, we build our success on long term planning and turning our promises into actions.



## Reliability

We strive to maintain a positive relationship, an open dialogue and a transparent way of doing business with all our stakeholders. Our ethical values are essential to the running of our business and an inspiring principle in the behaviour of our resources.



## Passion and commitment

We are passionate about shipping and the people who make up the company. Success is achieved through encouraging involvement and commitment.



## Teambuilding and multiculturalism

As a global operator, at all levels of the organisation, we embrace the spirit of teamwork and multicultural integration, both in our offices and on board our vessels.



## Focus on the environment and safety

We do not compromise when it comes to environmental concerns. Care and attention, prudence and respect for the environment are qualities imbedded in our daily operation. We aspire to prevent any human injury, to avoid damage to the environment and we pursue a policy of zero incidents and zero spills at sea.



## Professional excellence

We reach excellence by encouraging our employees to be responsible, flexible and professional. For that reason we prioritise the importance of developing their skills along professional growth.



## Social responsibility

Our strong sense of social responsibility towards cultural, environmental and solidarity-related issues is an added value for our business and is valued highly by our stakeholders.



## Identification

Our daily work and our success are characterised by a strong sense of belonging between the company and its staff.







# DIS' ESG Key figures.

<b>GOVERNANCE RESPONSIBILITY</b>	<b>2022</b>
Cases of corruption, bribery or anti-competitive behavior	0
Instances for which fines were incurred	0

<b>ENVIRONMENTAL RESPONSIBILITY</b>	<b>2022</b>
EEXI Compliant ships (as at year-end)/ Eco ships	78.6%
EEDI - Pre-EEDI (%) (as at year-end)	7.1%
EEDI - Phase 1 ships (%) (as at year-end)	14.3%
EEDI - Phase 2 ships (%) (as at year-end)	60.7%
EEDI - Phase 3 ships (%) (as at year-end)	17.9%
EEDI/EEXI (g Co2/dwt tonne* miles)	(1.7%) from 2021
IMO classed fleet % (as at year-end)	78% vs 45% industry average
Fleet age (years)	7.6 vs 12.8 industry average
Fleet certified for the use of Biofuel blends up to B30 (%) (as at ye	21%
Fleet with installed water ballast treatment system (%) (as at year	100%
EEOI (g CO2/tonne* miles) (Spot employed)	(8.1%) from 2021
CO2 emissions per nautical mile (tCO2/ Nautical Mile)	(4.8%) from 2021
SOx emissions per nautical mile	+1.2% from 2021
Total waste per vessel (m3/vessels)	(15.4%) from 2021
Accident and spills	0
Number of marine casualties	0
Fresh water used	(2.8%)

<b>SOCIAL RESPONSIBILITY</b>	<b>2022</b>
Onshore personnel (as at year-end)	24
Seagoing personnel (as at year-end)	593
Seagoing personnel (overall during the year)	1,120
Nationalities within the personnel (as at year-end)	19
% of female employees onshore (as at year-end)	41.7%
Expenses on training for onshore and seagoing personnel (US\$)	+75.0% from 2021
Work-related injuries	0





# DIS' ESG – Environment and Safety

## DIS seeks to be an industry leader on environmental and safety issues:

- Among the first fleets worldwide compliant with Monitoring Reporting and Verification criteria for CO2 emissions.
- Since 2011 DIS has a fleet performance monitoring department to optimize vessel efficiency.
- Health and safety goal reached on board: 0 injuries in 2022.
- Environmental goal reached: 0 accidents and spills in 2022.
- Digitalization of onboard record books.
- Implementation of condition based maintenance, enabling it to achieve the highest level required by the TMSA 3.
- Environmental certification ISO 14001.
- Energy efficiency certification ISO 50001.
- Occupational Health and Safety certification ISO 45001.
- Quality certification ISO 9001.



- First in Italy to obtain the prestigious RINA Best 4 Plus: compliance certification for main maritime standards in force.
- Selection of suppliers according to quality and environmental certifications.
- Approved by the main oil-majors for long-term period contracts, of up to 5 years.
- Participation with leading roles in international organizations, such as INTERTANKO.
- US\$ 755 million invested between 2012 and 2019 in 22 newbuilding Eco product tanker vessels (10 MRs, 6 Handys, 6 LR1s) all delivered between Q1'14 and Q4'19.
- 79% of DIS' owned and bareboat fleet is 'ECO' (industry average: 30%), as at December 31, 2022.

Member of CISQ Federation



CERTIFIED MANAGEMENT SYSTEM

ISO 9001 - ISO 14001  
ISO 45001 - ISO 50001



d'Amico  
INTERNATIONAL SHIPPING S.A.



# DIS' ESG – Environmental KPIs.

<b>CO2 Emissions (owned and bareboat)</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>Var 2022/21</b>	<b>Var 2022/20</b>
CO2 per nautical mile [tCO2/ Nautical Mile]	0.31127	0.32049	0.30518	-4.8%	-2.0%
CO2 per transport unit [tCO2/tons]	0.03956	0.03913	0.0384	-1.9%	-2.9%
AER [g CO2/dwt tonne*miles]	6.44	6.16	6.39	3.7%	-0.8%
EEDI/EEI [g Co2/dwt tonne* miles]	4.96	4.7	4.62	-1.7%	-6.9%
EEOI [g CO2/tonne* miles] (TC-OUT)	14.18	13.37	14.6	9.2%	3.0%
EEOI [g CO2/tonne* miles] (SPOT)	16.64	19.1	17.56	-8.1%	5.5%
<b>SOx emissions (owned and bareboat)</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>Var 2022/21</b>	<b>Var 2022/20</b>
SOx per nautical mile [tSOx/ Nautical Mile]	0.00083	0.00083	0.00084	1.2%	1.2%
SOx per transport unit [tSOx/tons]	0.000106	0.000101	0.000106	5.0%	-
<b>NOx emissions (owned and bareboat)</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>Var 2022/21</b>	<b>Var 2022/20</b>
NOx per nautical mile [tNOx/ Nautical Mile]	0.00566	0.00551	0.00556	0.9%	-1.8%
NOx per transport unit [tNOx/tons]	0.00072	0.00067	0.0007	4.5%	-2.8%
	<b>Pre-EEDI</b>	<b>Phase 1</b>	<b>Phase 2</b>	<b>Phase 3</b>	
EEDI compliant ships (owned and bareboat) (%)	7.1%	14.3%	60.7%	17.9%	
	<b>2020</b>	<b>2021</b>	<b>2022</b>		
EEXI compliant ships (owned and bareboat) (%)	-	70.0%	78.0%		
% of fleet certified for the use of Biofuel blends up to B30	0%	21.0%	21.0%		
Fleet with installed water ballast treatment system at year-end (%)	85.3%	93.0%	100.0%		

**DIS' fleet modernisation and constant focus on efficient fuel management has led to a significant improvement in CO2 emissions in 2022, relative to the previous year.**





# DIS' ESG – Corporate Governance

**DIS is listed on the most demanding segment of the Milan stock exchange (the Star), and has therefore adopted a first-class corporate governance framework:**

- Incorporated in Luxembourg, it is organized and governed in compliance with Luxembourg laws
- Listed on the STAR segment of the Italian Stock Exchange (Euronext Milan) since 2007 and compliant with the principles and recommendations of the Borsa Italiana Corporate Governance Code
- DIS' high corporate governance standards include:
  - Internal committees entirely composed by independent directors with a major influence on the Board of Directors' decisions.
  - Constantly updated Code of Ethics and Organizational and Control Model;
  - Regulation of important and significant transactions and of transactions with related parties
  - Regulation of the Board of Directors
  - Regulation of Shareholders' meetings
  - Nomination and Remuneration Committee regulation
  - Control and Risk Committee regulation
  - Supervisory Committee regulation
  - Internal Dealing Code
  - Internal regulation governing inside information and the set-up of a list of persons who have access to insider information
  - General Remuneration Policy
  - Internal Control Guidelines
  - Internal Auditor Mandate
  - Organizational Management and Control Model pursuant to Decree 231
  - Code of Ethics
  - Privacy regulation
  - Diversity policy
  - Assignment of Powers and Delegations Regulation
  - Whistleblowing policy and respective procedure
  - Sanctions Policy.
  - Long-term incentive based remuneration scheme;

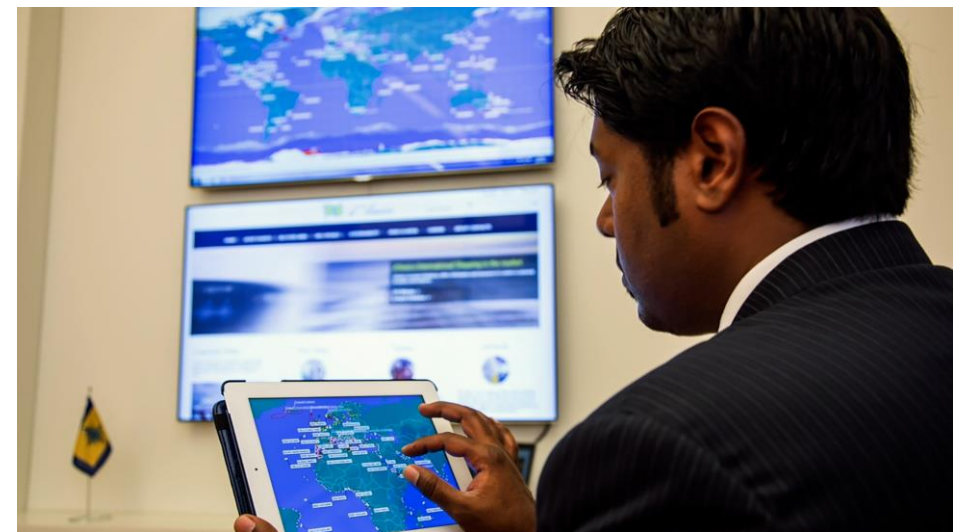




# DIS' ESG – Social responsibility

**DIS seeks a diverse and inclusive work environment, where team work is highly valued. The high levels of employee satisfaction result in high retention rates.**

- 24 onshore personnel as at 31 December 2022;
- 593 seagoing personnel as at 31 December 2022;
- 92% retention rate for onshore personnel in 2022;
- 92% retention rate for seagoing personnel in 2022;
- Cultural diversity in workforce with 19 nationalities represented (onshore and seagoing) as at the end of 2022;
- Balanced gender mix with women representing 41.7% of our onshore employees as at the end of 2022;
- 114 hours of training ashore personnel and 30,486 hours of training onboard personnel in 2022.





# UN'S SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	DIS' Sustainability Topics	Sustainable Development Goals	DIS' Sustainability Topics	Sustainable Development Goals
Vessel energy efficiency		Integrated management system for ongoing improvement		Ship recycling	
Innovation: Fleet efficiency and safety		Occupational health and safety		Stakeholder engagement	
High quality of services		People care		Waste reduction and material recycling	
Business ethics		Value generated and distributed		Multicultural approach	
Protection of marine biodiversity		Personnel training and development		Promoting public attention towards social, cultural and environmental topics	
Atmospheric emissions and climate change		Sustainable supply chain		Consumption of water and energy in offices	


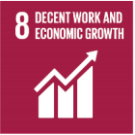

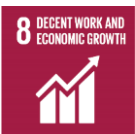






## SUSTAINABLE DEVELOPMENT GOALS

Our approach to sustainability starts with the United Nations Sustainable Development Goals. By aligning with these goals DIS has joined the movement towards a more peaceful and prosperous planet.











# UN'S SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Vessel energy efficiency	 	<ul style="list-style-type: none"> <li>• Renewal of the fleet with "Eco" vessels, in line with IMO directives, thanks to the implementation of innovative technologies.</li> </ul>
Innovation: Fleet efficiency and safety		<ul style="list-style-type: none"> <li>• Projects aimed at improving vessel performance from an environmental viewpoint and in terms of onboard safety and efficiency.</li> </ul>
High quality of services	 	<ul style="list-style-type: none"> <li>• Highest attention to the service offered, through qualified and updated staff, appropriate equipment, on-board inspections, process control and effective internal communications;</li> <li>• Customer engagement through: direct communications, complaints and reports, internal ship reports and feedback on service quality.</li> </ul>
Business ethics	 	<ul style="list-style-type: none"> <li>• Compliance with laws and regulations;</li> <li>• Honesty, fairness and transparency in everyday actions, avoiding situations of conflict of interest and unfairness towards competitors;</li> <li>• Respect for personal data and confidential information;</li> <li>• Respect for the dignity of individuals;</li> <li>• Respect for the environment and the community.</li> </ul>
Protection of marine biodiversity		<ul style="list-style-type: none"> <li>• Minimum impact of activities on environmental integrity at all times and in all places;</li> <li>• Ongoing prevention of every possible form of pollution, with a zero pollution goal.</li> </ul>
Atmospheric emissions and climate change	 	<ul style="list-style-type: none"> <li>• Activities to raise awareness on climate change issues in personnel and the community;</li> <li>• Implementation of activities seeking to reduce damages to individuals caused by water and air pollution.</li> </ul>





# UN'S SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Integrated management system for ongoing improvement	 	<ul style="list-style-type: none"> <li>• Transparent statement of policies governing operations on board managed ships - in order to ensure safety and efficiency - and of the methods to respond to unscheduled events;</li> <li>• Identification of a basic reference for all the management documents needed for checking the Group's daily activities.</li> </ul>
Occupational health and safety		<ul style="list-style-type: none"> <li>• Protecting the health and well-being of employees by reducing occupational risks from exposure to hazards;</li> <li>• Preventing hazardous actions, injuries, illnesses, accidents to personnel, material and environmental damage;</li> <li>• Improving the safety of all employees by developing first of all an internal culture of safety.</li> </ul>
People care	 	<ul style="list-style-type: none"> <li>• Application of adequate remuneration and economic benefits for personnel, also to ensure adequate social protection.</li> </ul>
Personnel training and development		<ul style="list-style-type: none"> <li>• Adequate training for all personnel, allowing them to carry out their job better and increase their skills and abilities, without distinction of sex or ethnicity.</li> </ul>
Sustainable supply chain		<ul style="list-style-type: none"> <li>• Accurate supplier assessment and selection, also based on energy performance and including possible performance of inspections and controls;</li> <li>• Collection of full and clear details on purchase orders and on responsibilities.</li> </ul>







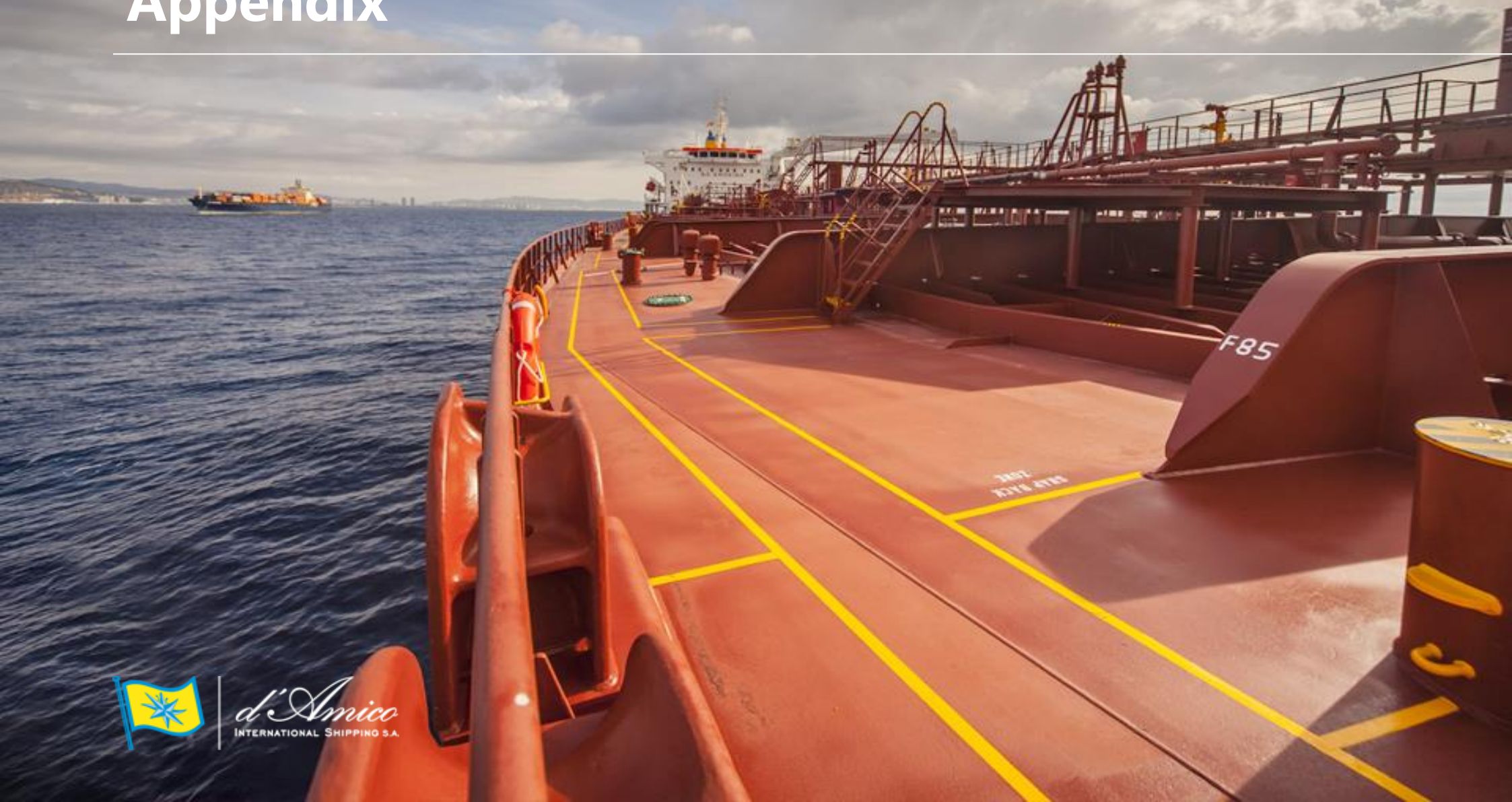
# UN'S SUSTAINABLE DEVELOPMENT GOALS.

DIS' Sustainability Topics	Sustainable Development Goals	Activity performed by DIS
Ship recycling		<ul style="list-style-type: none"> <li>Preparation of hazardous material inventories on all new buildings and on the existing fleet.</li> </ul>
Stakeholder engagement		<ul style="list-style-type: none"> <li>Stakeholder mapping and detection of needs and expectations of each category and of related actions.</li> </ul>
Waste reduction and material recycling		<ul style="list-style-type: none"> <li>Plastic-free project in the Group's offices;</li> <li>Separate waste collection in all d'Amico offices.</li> </ul>
Multicultural approach		<ul style="list-style-type: none"> <li>Cultural integration in DIS' offices and onboard all ships.</li> </ul>
Promoting public attention towards social, cultural and environmental topics		<ul style="list-style-type: none"> <li>Training activities in support of solidarity initiatives and cultural initiatives.</li> </ul>
Consumption of water and energy in offices		<ul style="list-style-type: none"> <li>Reducing travel between offices and increasing use of video conference and conference call systems.</li> </ul>



# Appendix

---

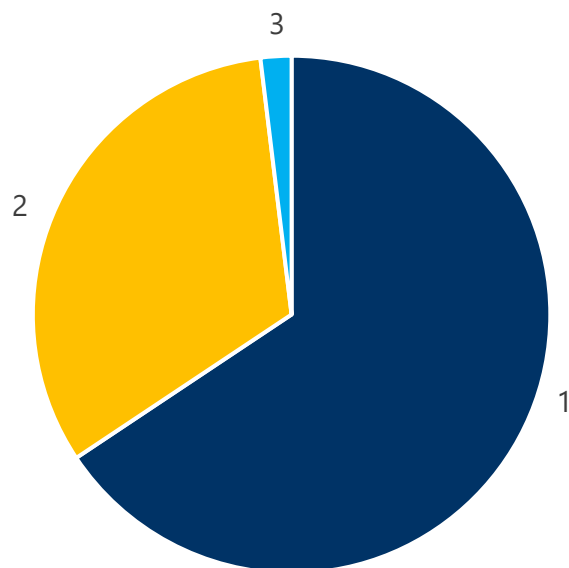


*d'Amico*  
INTERNATIONAL SHIPPING S.A.



# DIS' Shareholdings Structure.

## Key Information on DIS' shares



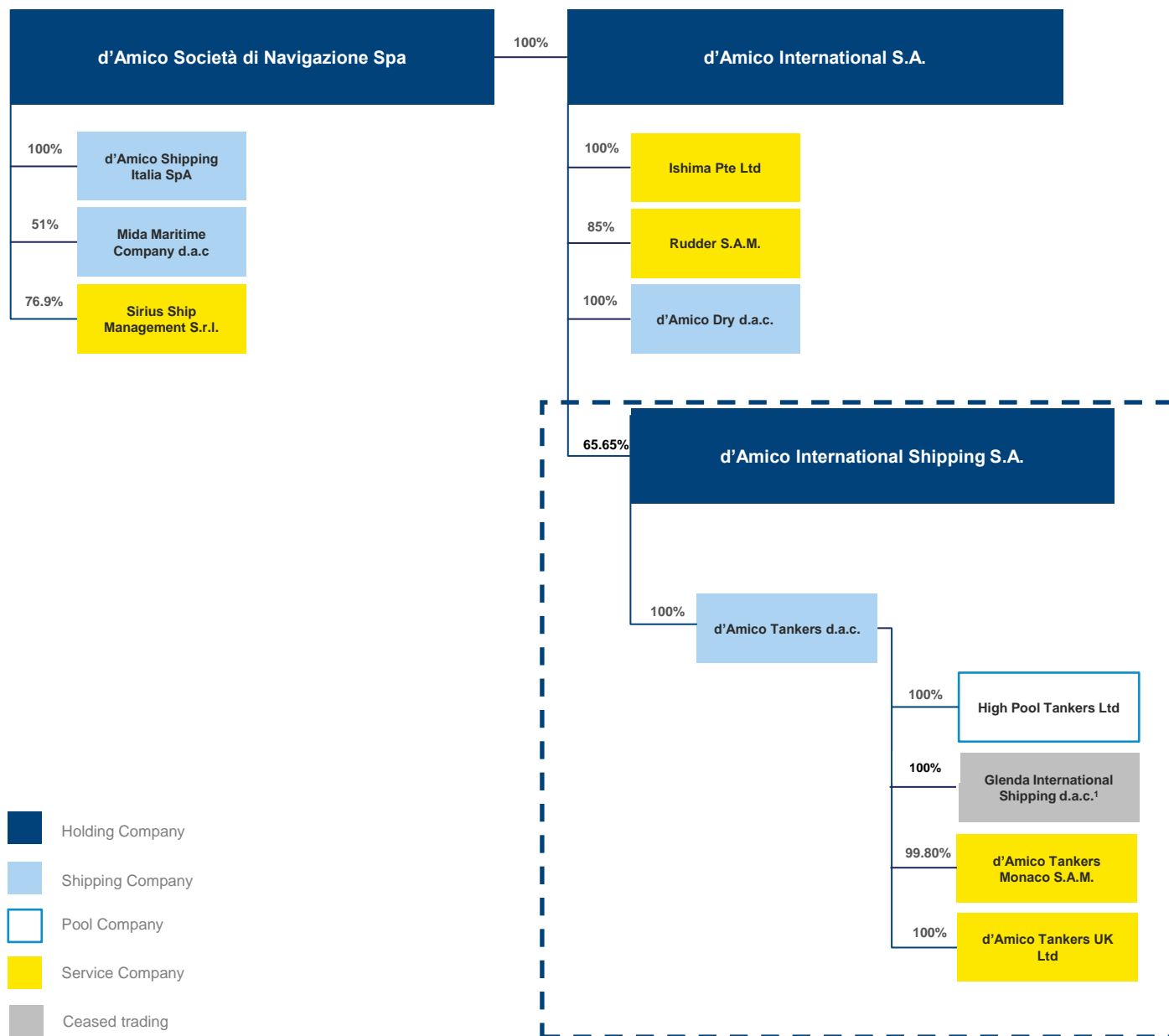
1. d'Amico International SA	<b>65.65%</b>
2. Others	<b>31.62%</b>
3. d'Amico International Shipping SA	<b>2.73%</b>
	<b>100.00%</b>

Listing market	Borsa Italiana, STAR
No. of shares issued	124,106,556
Market capitalisation <sup>1</sup>	€638.0 million
Shares repurchased / % of shares issued	3,382,542/2.73%

1. Based on DIS' share closing price on Nov. 03<sup>rd</sup> 2023 of Eur 5.285



# d'Amico Group Structure.



## DIS benefits from the support of d'Amico Società di Navigazione S.p.A.

1. Ceased trading in September 2022. DIS expects to strike this Company off in the course of 2023





# DIS' estimated sensitivity to interest rates<sup>1</sup>.

<i>(US\$ million)</i>	<b>FY'23</b>	<b>FY'24</b>	<b>FY'25</b>
Estimated average bank debt	(285.1)	(253.6)	(221.7)
Estimated average hedged bank debt	123.5	102.2	65.9
<b>Estimated average unhedged bank debt</b>	<b>(161.7)</b>	<b>(151.3)</b>	<b>(155.9)</b>
Assumed average cash & equivalents	100.0	100.0	100.0
<b>Estimated average unhedged bank debt net of assumed cash</b>	<b>(61.7)</b>	<b>(51.3)</b>	<b>(55.9)</b>
<b>% of bank debt hedged</b>	<b>43%</b>	<b>40%</b>	<b>30%</b>
<b>% of bank debt hedged net of assumed cash</b>	<b>78%</b>	<b>80%</b>	<b>75%</b>
<b>Average all-in interest rate on hedged bank debt</b>	<b>4.10%</b>	<b>4.32%</b>	<b>4.11%</b>
<b>Average spread on SOFR on unhedged bank debt</b>	<b>2.25%</b>	<b>2.23%</b>	<b>2.22%</b>

- Assuming only a refinancing of balloons and no prepayments of existing facilities, DIS is expected to have an average bank debt of US\$ 285m in FY'23, US\$ 253m in FY'24, and US\$ 221m in FY'25.
- DIS has already hedged the following percentages of its bank debt through interest rate swap agreements: 43% in FY'23, 40% in FY'24, 30% in FY'25.
- Therefore, **DIS has a sensitivity for every +/- 1% change in the USD interest rate of: US\$ 1.6m in FY'23, US\$ 1.5m in FY'24, and US\$ 1.6m in FY'25.**
- However, taking into consideration an assumed average cash balance of US\$ 100m, DIS percentage of hedged bank debt rises to 78% in FY'23, 80% in FY'24, and 75% in FY'25.
- Therefore, including the above cash assumption, **DIS has a net sensitivity for every +/- 1% change in the USD interest rate of: US\$ 0.6m in FY'23, US\$ 0.5m in FY'24, and US\$ 0.6m in FY'25.**

**DIS has a significant percentage of its bank debt hedged and a limited interest rate sensitivity.**

1. All figures are based on estimated and/or assumed data and are subject to changes.





# IMO (MEPC 76): CII and EEXI.

In June 2021, **IMO's Marine Environment Protection Committee (MEPC 76)** adopted amendments to the International Convention for the Prevention of Pollution from Ships (**MARPOL Annex VI**) that will require ships to reduce their greenhouse gas emissions. These amendments combine technical and operational approaches to improve the energy efficiency of ships and are in line with the ambition of the Initial IMO GHG Strategy, which aims to reduce carbon intensity of international shipping by 40% by 2030, compared to 2008.

The new measures will require all ships to calculate their **Energy Efficiency Existing Ship Index (EEXI)** following technical means to improve their energy efficiency and to establish their **annual operational carbon intensity indicator (CII) and CII rating**. Carbon intensity links the GHG emissions to the vessel deadweight over distance travelled. These amendments are expected to enter into force on 1 November 2022, **with the requirements for EEXI and CII certification coming into effect from 1 January 2023**. A review clause requires the IMO to review the effectiveness of the implementation of the CII and EEXI requirements, by Jan 1 '26 at the latest, and, if necessary, develop and adopt further amendments.

- **Attained Energy Efficiency Existing Ship Index (EEXI)** indicates the energy efficiency of the ship compared to a baseline. Ships are required to meet a specific required EEXI, which is based on a required reduction factor (expressed as a percentage relative to the EEDI baseline). **EEXI will be applicable from the first annual, intermediate or renewal IAPP survey after Jan 1 '23**. Ships which do not have (PRE-EEDI) or have an insufficient attained EEDI to respect the new limits (20% compared with the baseline), will have to derate engines or improve their efficiency.
- **Annual operational carbon intensity indicator (CII) and CII rating**. The CII determines the annual reduction factor needed to ensure continuous improvement of the ship's operational carbon intensity within a specific rating level. The actual annual operational CII achieved would be required to be documented and verified against the required annual operational CII. The rating would be given on a scale - operational carbon intensity rating A, B, C, D or E - indicating a major superior, minor superior, moderate, minor inferior, or inferior performance level. The performance level would be recorded in the Ship Energy Efficiency Management Plan (SEEMP). A ship rated D or E for three consecutive years, would have to submit a corrective action plan, to show how the required index (C or above) would be achieved. Administrations, port authorities and other stakeholders as appropriate, are encouraged to provide incentives to ships rated as A or B. In order to reduce CII of international shipping by 40% by 2030, compared to 2008, the IMO has set the following reduction path for the entire world fleet up to 2026: 5% by 2023, 7% by 2024, 9% by 2025 and 11% by 2026.





# EU Emission Trading System (ETS) and Fuel EU.

The European Commission has recently published a set of legislative proposals to enable the EU to attain its 2030 target of reducing its greenhouse gas emissions by at least 55% by 2030 compared with 1990 levels. In particular, the EU Commission proposed to include shipping in the **EU Emissions Trading Scheme (ETS)**, the EU carbon market, and to impose greenhouse gas intensity requirements on shipping fuels, through the **Fuel EU Maritime**.

- **The Emission Trading System (ETS)**, which will be extended to maritime transport. The ETS is a proposed directive that will be applied from 2024 to all vessels over 5,000 gross tonnes regardless of flag and to all voyages between ports in the European Economic Area (EEA) and which either commence or terminate in a EEA port. For voyages between EEA ports 100% of emissions will be considered, whilst for voyages only commencing or terminating in an EEA port 50% of emissions will be accounted for. According to the latest agreement reached in December 2023 by the European institutions (Parliament, Council, Commission), shipowners will have to buy emissions allowances for 40% of their emissions reported and verified in 2024, 70% of emissions reported and verified in 2025, and 100% of emissions reported and verified in 2026. According to the latest agreement, the directive will cover not only CO<sub>2</sub> from 1 January 2024 but also Methane (CH<sub>4</sub>) and Nitrous oxide (N<sub>2</sub>O) from 1 January 2026. The regulations require the shipowner or the entity managing the vessel on behalf of the shipowner to be liable. It also states that any polluter pays, therefore the shipowner could pass the cost to the charterer who is responsible for deciding route, fuel and consumption through a contractual agreement between the parties. The monitoring tool will be the EU MRV (Monitoring, Reporting and Verification), which will have to be partially modified, but for which DIS' fleet is already compliant since 2017.
- **Fuel EU** will come into effect in 2025, with the goal of improving the GHG intensity of the marine fuels, promoting the use of natural, biofuel or low-carbon/emission fuels. The requirements would consider the GHG emissions a fuel generates throughout its lifecycle, from its production to its final consumption by the ship, not just its use by the ship. A baseline will be established, with an improvement relative to that baseline of 2% in 2025, which grow gradually every 5 years to reach 75% in 2050. The proposal also allows owners of different ships to pool vessels together to help each other with compliance (if one ship is over-compliant with the requirements of the previous year, while another is not, the first can transfer its excess credits to the second). Companies that are not compliant with the rules by May 1 of the following year will have to pay a penalty and the money would go into a green fuel fund.





# Financial results. Consolidated Income Statement

Q3 2023	Q3 2022	US\$ Thousand	9 MONTHS 2023	9 MONTHS 2022
136,947	136,494	Revenue	407,779	311,774
(38,646)	(42,321)	Voyage costs	(105,984)	(101,994)
<b>98,301</b>	<b>94,173</b>	<b>Time charter equivalent earnings</b>	<b>301,795</b>	<b>209,780</b>
1,228	1,213	Bareboat charter revenue	3,640	3,599
<b>99,529</b>	<b>95,386</b>	<b>Total net revenue</b>	<b>305,435</b>	<b>213,379</b>
-	(1,188)	Time charter hire costs	(27)	(2,909)
(21,403)	(20,199)	Other direct operating costs	(69,391)	(62,340)
(7,130)	(4,414)	General and administrative costs	(18,446)	(11,254)
(599)	(513)	Result on disposal of fixed assets	(4,425)	(1,561)
<b>70,397</b>	<b>69,072</b>	<b>EBITDA</b>	<b>213,146</b>	<b>135,315</b>
(15,869)	(14,837)	Depreciation and impairment	(46,358)	(47,365)
<b>54,528</b>	<b>54,235</b>	<b>EBIT</b>	<b>166,788</b>	<b>87,950</b>
1,147	(197)	Net financial income	3,525	696
(6,611)	(10,321)	Net financial (charges)	(20,819)	(25,603)
<b>49,064</b>	<b>43,717</b>	<b>Profit before tax</b>	<b>149,494</b>	<b>63,043</b>
(178)	(159)	Income taxes	(775)	(267)
<b>48,886</b>	<b>43,558</b>	<b>Net profit</b>	<b>148,719</b>	<b>62,776</b>
<i>The net result is attributable to the equity holders of the Company</i>				
<b>0.402</b>	<b>0.356</b>	<b>Earnings (loss) per share in US\$<sup>(1)</sup></b>	<b>1.219</b>	<b>0.513</b>

1. For comparative reasons, reported average outstanding shares used in the calculation of the 2022 e.p.s. were adjusted following the criteria of the Reverse stock split which occurred on 13 June 2023 (please refer to the significant events of the first nine months for more detailed information), and the earnings per share (e.p.s.) were restated accordingly. Basic earnings per share (e.p.s.) was calculated on an average number of outstanding shares equal to 121,963,926 in the first nine months of 2023 (122,289,533 shares in the first nine months of 2022) and on an average of 121,616,280 outstanding shares in the third quarter of 2023 (Q3, 2022: 122,288,855 average outstanding shares). In Q3/nine months of 2023 and Q3/nine months 2022 diluted e.p.s. was equal to basic e.p.s.







# Financial results. Consolidated Balance Sheet

<i>US\$ Thousand</i>	<b>As at 30 September 2023</b>	<b>As at 31 December 2022</b>
<b>ASSETS</b>		
Property, plant and equipment (PPE) and Right-of-use assets (RoU)	805,288	809,298
Other non-current financial assets	4,944	9,103
<b>Total non-current assets</b>	<b>810,232</b>	<b>818,401</b>
Inventories	15,608	18,303
Receivables and other current assets	74,839	91,498
Other current financial assets	4,580	8,787
Cash and cash equivalents	105,358	117,896
<b>Total current assets</b>	<b>200,385</b>	<b>236,484</b>
<b>TOTAL ASSETS</b>	<b>1,010,617</b>	<b>1,054,885</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
Share capital	62,053	62,053
Accumulated earnings	202,548	53,938
Share Premium	346,684	368,827
Other reserves	(15,178)	(6,404)
<b>Total shareholders' equity</b>	<b>596,107</b>	<b>478,414</b>
Banks and other lenders	243,662	266,124
Non-current lease liabilities	77,484	150,225
Other non-current financial liabilities	2,748	3,332
<b>Non-current liabilities</b>	<b>323,894</b>	<b>419,681</b>
Banks and other lenders	31,184	51,086
Current lease liabilities	21,445	71,740
Payables and other current liabilities	34,292	30,734
Other current financial liabilities	2,953	3,129
Current tax payable	742	101
<b>Total current liabilities</b>	<b>90,616</b>	<b>156,790</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>1,010,617</b>	<b>1,054,885</b>





# Financial results. Consolidated Cash Flow Statement

Q3 2023	Q3 2022	US\$ Thousand	9 MONTHS 2023	9 MONTHS 2022
<b>48,886</b>	<b>43,558</b>	<b>Profit for the period</b>	<b>148,719</b>	<b>62,776</b>
15,869	14,837	Depreciation and amortisation	46,358	45,285
-	-	Impairment	-	2,080
178	159	Current and deferred income tax	775	267
1,485	6,121	Net lease cost	6,948	13,735
3,979	4,407	Other Financial charges (income)	10,346	11,172
599	513	Result on disposal of fixed assets	4,425	1,561
(28)	(329)	Other non-cash changes	798	(441)
221	-	Allotment and accruals LTI	433	110
<b>71,189</b>	<b>69,266</b>	<b>Cash flow from operating activities before changes in working capital</b>	<b>218,802</b>	<b>136,545</b>
(945)	(2,710)	Movement in inventories	2,696	(8,989)
(17,444)	768	Movement in amounts receivable	16,607	(33,193)
4,050	(189)	Movement in amounts payable	(400)	7,153
(46)	(108)	Taxes (paid) received	(133)	(214)
(1,485)	(3,572)	Net cash payments for the interest portion of IFRS16 related leases	(6,948)	(11,176)
(3,928)	(1,976)	Net interest paid	(7,055)	(9,536)
<b>51,391</b>	<b>61,479</b>	<b>Net cash flow from operating activities</b>	<b>224,369</b>	<b>80,590</b>
(1,892)	(3)	Acquisition of fixed assets	(37,456)	(897)
-	46	Sale of fixed assets	-	19,351
-	(25,542)	Increase in participation in Glenda International Shipping	-	(25,542)
<b>(1,892)</b>	<b>(25,499)</b>	<b>Net cash flow from investing activities</b>	<b>(37,456)</b>	<b>(7,088)</b>
-	4	Share capital increase	-	4
(96)	-	Other changes in shareholder's equity	(131)	-
(5,887)	-	Movement in treasury shares	(6,661)	-
-	48	Movement in other financial receivables	-	121
-	-	Dividend paid	(22,012)	-
(21,721)	(130,703)	Bank loan repayments	(70,821)	(162,379)
20,000	144,172	Bank loan drawdowns	37,750	159,517
-	42,900	Proceeds from disposal of assets subsequently leased-back	-	42,900
(49,738)	(52,139)	Net repayments for the principal portion of the lease liability	(127,918)	(70,121)
<b>(57,442)</b>	<b>4,282</b>	<b>Net cash flow from financing activities</b>	<b>(189,793)</b>	<b>(29,958)</b>
<b>(7,943)</b>	<b>40,262</b>	<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(2,880)</b>	<b>43,544</b>
113,301	29,688	Cash and cash equivalents net of bank overdrafts at the beginning of the period	108,238	26,406
<b>105,358</b>	<b>69,950</b>	<b>Cash and cash equivalents net of bank overdrafts at the end of the period</b>	<b>105,358</b>	<b>69,950</b>
105,358	85,135	Cash and cash equivalents at the end of the period	105,358	85,135
-	(15,185)	Bank overdrafts at the end of the period	-	(15,185)





# DIS'CURRENT FLEET OVERVIEW. LR1 & MR Fleet

<b>Owned - LR1</b>	<b>Tonnage (dwt)</b>	<b>Year Built</b>	<b>Builder, Country</b>	<b>Interest<sup>1</sup></b>	<b>IMO Classified</b>
Bright Future <sup>2</sup>	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Cagliari	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Rosso	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo di Rotterdam	75,000	2018	Hyundai MIPO, South Korea (Vinashin)	100%	-
Cielo Bianco	75,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	-
<b>Bare-Boat – LR1</b>	<b>Tonnage (dwt)</b>	<b>Year Built</b>	<b>Builder, Country</b>	<b>Interest<sup>1</sup></b>	<b>IMO Classified</b>
Cielo di Houston	75,000	2019	Hyundai MIPO, South Korea (Vinashin)	100%	-
<b>Owned – MR</b>	<b>Tonnage (dwt)</b>	<b>Year Built</b>	<b>Builder, Country</b>	<b>Interest<sup>1</sup></b>	<b>IMO Classified</b>
High Explorer <sup>3</sup>	50,000	2018	Onomichi, Japan	100%	IMO II/IMO III
High Adventurer <sup>4</sup>	50,000	2017	Onomichi, Japan	100%	IMO II/IMO III
High Challenge	50,000	2017	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Wind	50,000	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trust <sup>5</sup>	49,990	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Trader <sup>6</sup>	49,990	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
High Loyalty <sup>7</sup>	49,990	2015	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Voyager <sup>8</sup>	45,999	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Freedom <sup>9</sup>	49,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Tide	51,768	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Seas	51,678	2012	Hyundai MIPO, South Korea	100%	IMO II/IMO III
GLEND A Melissa	47,203	2011	Hyundai MIPO, South Korea	100%	IMO III
GLEND A Meryl	47,251	2011	Hyundai MIPO, South Korea	100%	IMO III
GLEND A Melody	47,238	2011	Hyundai MIPO, South Korea	100%	IMO III
GLEND A Melanie	47,162	2010	Hyundai MIPO, South Korea	100%	IMO III
<b>Bare-Boat with purchase option/obligation</b>	<b>Tonnage (dwt)</b>	<b>Year Built</b>	<b>Builder, Country</b>	<b>Interest<sup>1</sup></b>	<b>IMO Classified</b>
High Discovery	50,036	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
High Fidelity	49,990	2014	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III

1. DIS' economic interest

2. Ex-Cielo di Londra

3. In January 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Explorer, with delivery occurred in May 2023.

4. In September 2022, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Adventurer, with delivery occurred in December 2023.

5. In May 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Trust, with delivery occurred in July 2023.

6. In May 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Trader, with delivery occurred in July 2023.

7. d'Amico Tankers d.a.c. exercised its purchase option on the MT High Loyalty, with delivery occurred in June 2023.

8. In December 2022, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Voyager, with delivery occurred in January 2023.

9. In January 2023, d'Amico Tankers d.a.c. exercised its purchase option on the MT High Freedom, with delivery occurred in May 2023.





# DIS' CURRENT FLEET OVERVIEW. MR Fleet

TC - IN Long Term with purchase option	Tonnage (dwt)	Year Built	Builder, Country	Interest <sup>1</sup>	IMO Classified
High Leader	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
High Navigator	50,000	2018	Japan Marine United Co., Japan	100%	IMO II/IMO III
Crimson Pearl	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
Crimson Jade	50,000	2017	Minaminippon Shipbuilding, Japan	100%	IMO II/IMO III
<b>TC - IN Long Term without purchase option</b>					
Green Planet	50,843	2014	Daesun Shipbuilding, South Korea	100%	IMO II/III
High Prosperity	48,711	2006	Imabari, Japan	100%	-
High SD Yihe <sup>3</sup>	48,700	2005	Imabari, Japan	100%	-

1. DIS' economic interest  
2. Former High Presence sold by d'Amico Tankers in Feb'18 and taken back in time-charter for 6 years.





# DIS' CURRENT FLEET OVERVIEW. Handy Fleet

<b>Owned</b>	<b>Tonnage (dwt)</b>	<b>Year Built</b>	<b>Builder, Country</b>	<b>Interest<sup>1</sup></b>	<b>IMO Classified</b>
Cielo di Salerno	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Hanoi	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Capri	39,043	2016	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di Ulsan	39,060	2015	Hyundai MIPO, South Korea (Vinashin)	100%	IMO II/IMO III
Cielo di New York	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III
Cielo di Gaeta	39,990	2014	Hyundai MIPO, South Korea	100%	IMO II/IMO III

1. DIS' economic interest



Thank you!

---



*d'Amico*  
INTERNATIONAL SHIPPING S.A.